

OpenFlex update 1.70 may 2024



Discover the new features available on the OpenFlex platform

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Update 1.70 - May 2024

Presentation developments



Vehicles

1. Mass printing of documents in the "Vehicles" module
2. Changes to the way unlimited reservations work
3. Optimising the history of price changes
4. Improved filtering of lifeline statuses
5. New: processing of vehicles to be entered for administrative registration:

Opportunities

1. Creating an "existing trade-in estimate" alert:
2. New: managing the price of a trade-in intended for professionals:

Management

1. Integration of a new filter in the 'Management' module:



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Suivez-nous

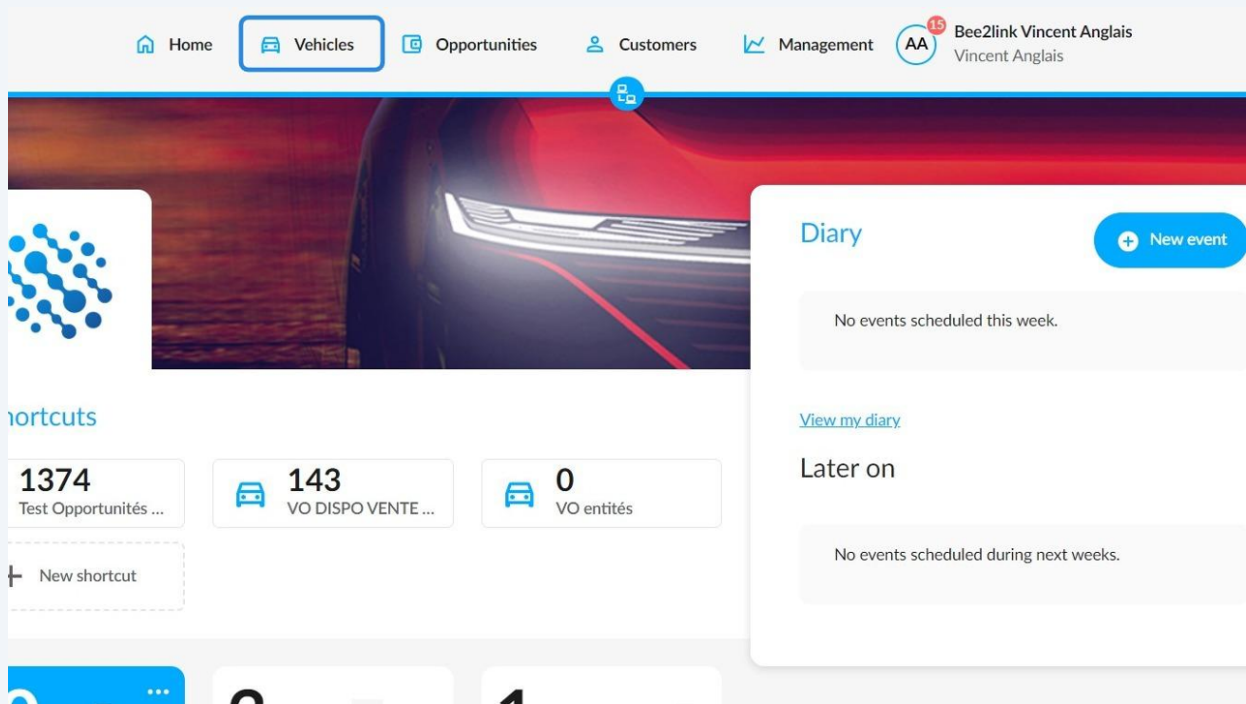
Vehicles

2 Mass printing of documents in the "Vehicles" module:

It is now possible to edit massively all kinds of documents from the vehicles module.

The concerned documents are:

- Price displays in portrait and landscape formats.
- The documents showing the information of the vehicle.
- The documents which enable to create the administrative file (insurance certificate, car registration document transfer certification).
- Repair requests and delivery notes.



3

To do it, we advise you to apply filters which will enable you to target documents that you want to edit depending on the vehicle type concerned (NC, DC, UC).

The screenshot shows the 'Vehicles' page in the Bee2link Vincent Anglais system. At the top, there is a navigation bar with links for Home, Vehicles, Opportunities, Customers, and Management. The main header is 'Vehicles'. Below the header, there are three buttons: 'New', 'Export', and 'Print'. A search bar contains the text 'Make, model, version, trim, registration, internal number or chassis'. To the right of the search bar is a 'Filter' button with a dropdown arrow. A blue arrow points to the 'Filter' button. Below the search bar, there is a table with columns: Make, Model, Type of vehicle, Status, Publication status, Energy, Monthly payment, Point of sale, and Physical p. The table contains two rows: one for BMW SERIE 1 E81 and one for ALFA ROMEO 159. Both rows have 'Used - Individual' as the type of vehicle, 'Sales stock' as the status, and 'Not published' as the publication status. A blue button with a question mark and the text 'Besoin d' is visible in the bottom right corner.

4

Example with DVs and UVs intended for individuals at the "Sales stock" status.

-Press the "**Print**" button after you have added the filters of your choice:

The screenshot shows the 'Vehicles' page in the Bee2link Vincent Anglais system. At the top, there is a navigation bar with links for Home, Vehicles, Opportunities, Customers, and Management. The main header is 'Vehicles'. Below the header, there are three buttons: 'New', 'Export', and 'Print'. A search bar contains the text 'Make, model, version, trim, registration, internal number or chassis'. To the right of the search bar is a 'Filter' button with a dropdown arrow. A blue arrow points to the 'Print' button. Below the search bar, there is a filter dropdown menu that is open, showing a list of options: 'Sales stock', 'NC', 'DC', 'VO - private individual', 'VO - professional', and 'VO - breakage'. The 'Sales stock' option is selected and highlighted. A blue arrow points to the 'Sales stock' option. Below the filter dropdown menu, there is a table with columns: Model, Version, Type of vehicle, Status, Publication status, Energy, Monthly payment, and Point of sale. The table contains two rows: one for BMW SERIE 1 E81 and one for ALFA ROMEO 159. Both rows have 'Used - Individual' as the type of vehicle, 'Sales stock' as the status, and 'Not published' as the publication status. A blue button with a question mark and the text 'Besoin d' is visible in the bottom right corner.

5

Select all the needed documents by vehicle type:

Print

The documents offered here correspond to the batch of vehicles selected for mass printing. For example, if you have selected new vehicles of different makes, documents specific to one make will not be offered.

Please note that documents that can be modified before printing are available for mass printing but cannot be modified here. They will therefore be printed with the information filled in beforehand.

2 selected vehicles
1 document UC selected

DOCUMENTS DC **DOCUMENTS UC**

Portrait price posters
Select displays

Vehicle information
Select documents

Landscape price posters
Generic without picture + CO2 emissions label × |

- Generic with picture
- Generic without picture
- Generic without picture + CO2 emissions label
- Generic with picture + CO2 emissions label

Print **Cancel**

6 Notes:

-Documents that can normally be modified for individual printing cannot be modified for mass printing. The system will keep information that was entered on a document before getting edited again during a mass printing.

Documents which can be selected during a mass printing will match the types and specificities of the vehicles that have been filtered previously.

Once you have made your choice for each kind of vehicle, click on the **"Print"** button.

The screenshot displays a web interface for mass printing. At the top, a light grey box contains a lightbulb icon and the following text: "The documents offered here correspond to the batch of vehicles selected for mass printing. For example, if you have selected new vehicles of different makes, documents specific to one make will not be offered. Please note that documents that can be modified before printing are available for mass printing but cannot be modified here. They will therefore be printed with the information filled in beforehand."

Below this, the interface shows "2 selected vehicles" and "1 document DC selected 1 document UC selected". There are two tabs: "DOCUMENTS DC" (active) and "DOCUMENTS UC".

Under "DOCUMENTS DC", there are four sections:

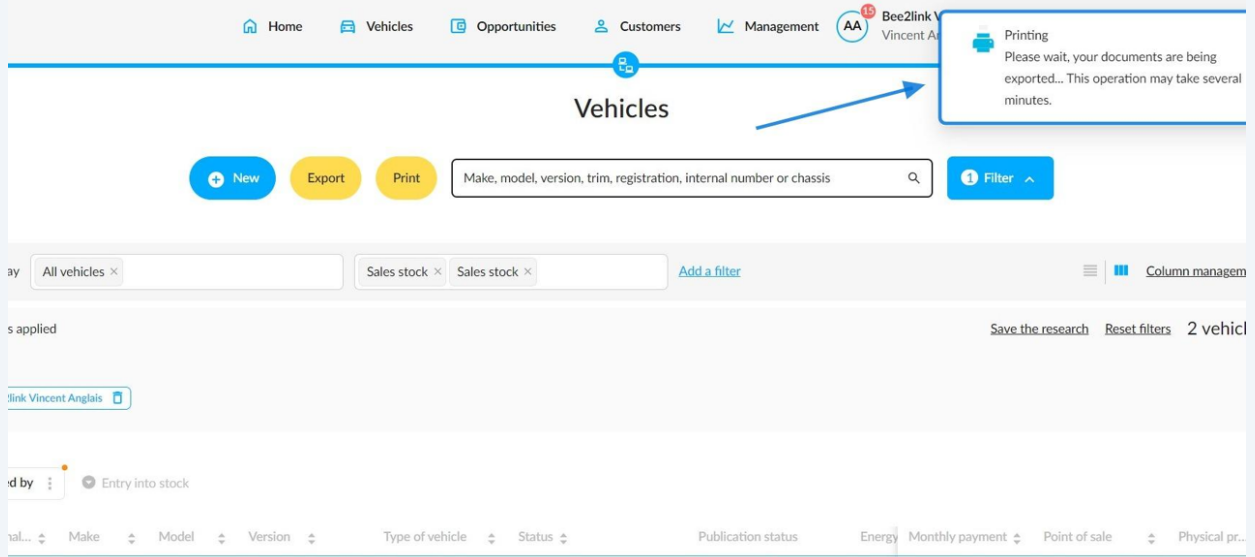
- Portrait price posters: Select displays
- Vehicle information: Vehicle description sheet ×
- Landscape price posters: Select displays
- Administrative file: Select documents

At the bottom, there are two buttons: a blue "Print" button and a yellow "Cancel" button. A blue arrow points to the "Print" button.

7

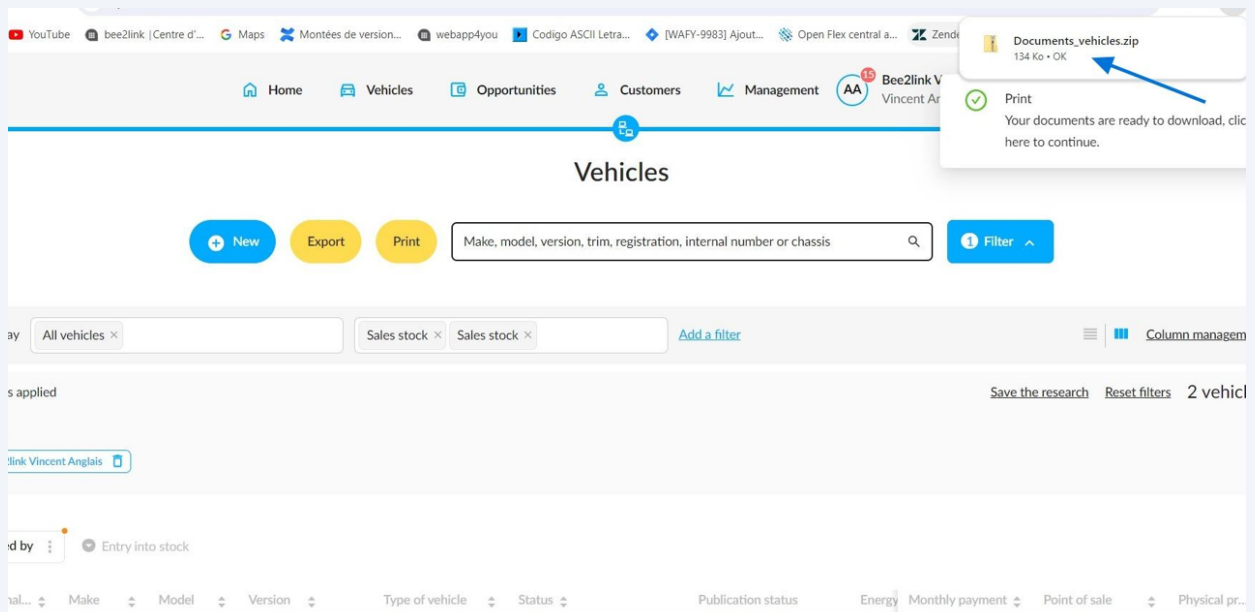
A notification will display on the screen to warn you that the documents generated for a mass printing are being prepared.

The preparation time will be proportional to the quantity of documents to provide.



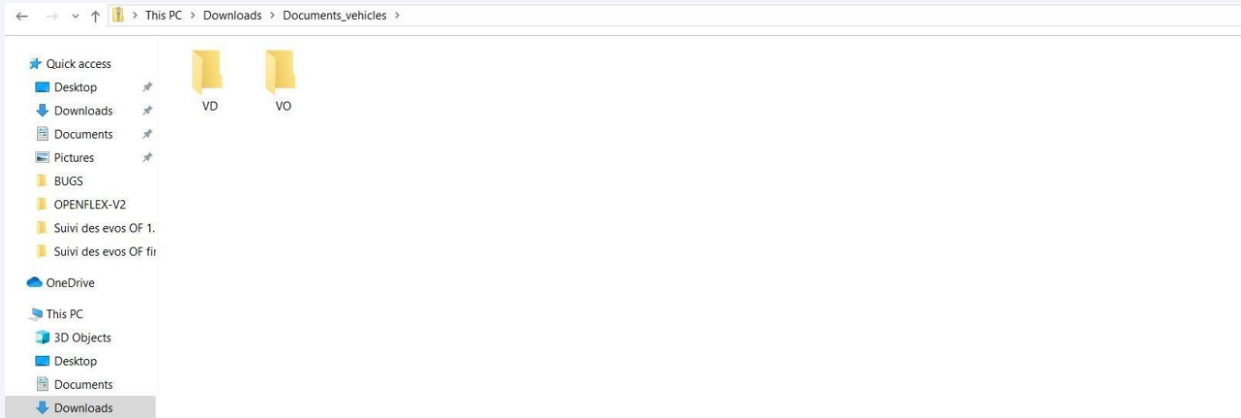
8

Once the documents will be ready to be downloaded, click on the notification to start downloading a ZIP file which includes all requested documents.



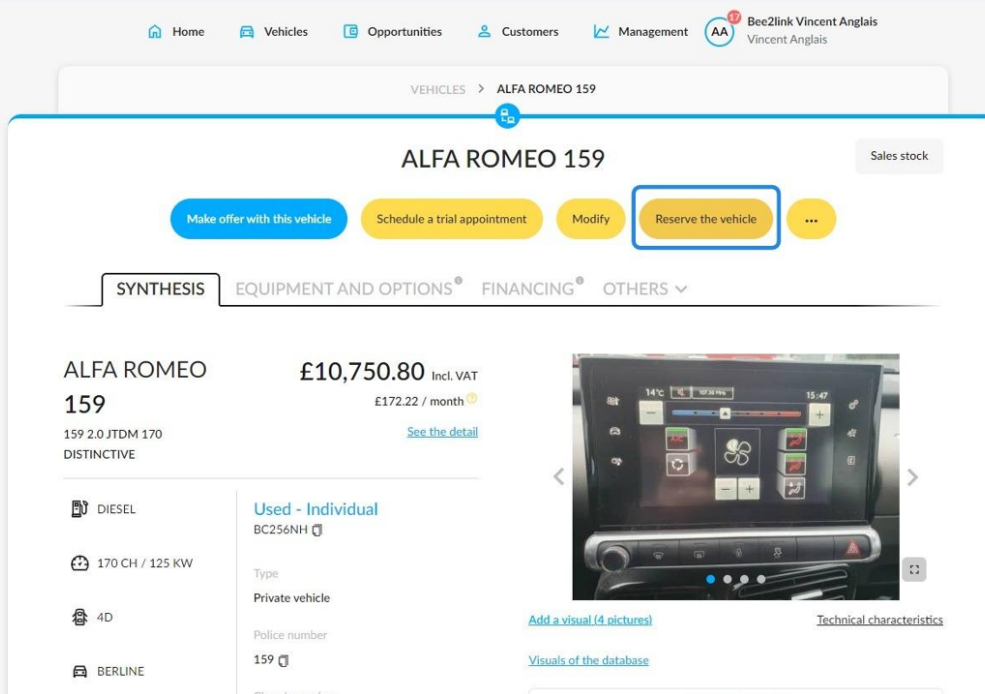
9 The documents in the ZIP file will be ordered by vehicle type.

You will have to extract the documents contained in the ZIP file before you can print them.



10 Changes to the way unlimited reservations work:

The "**unlimited reservations**" system is changing. From now on, you have the opportunity to allow the sale and publication of a vehicle which have been reserved for an unlimited duration.



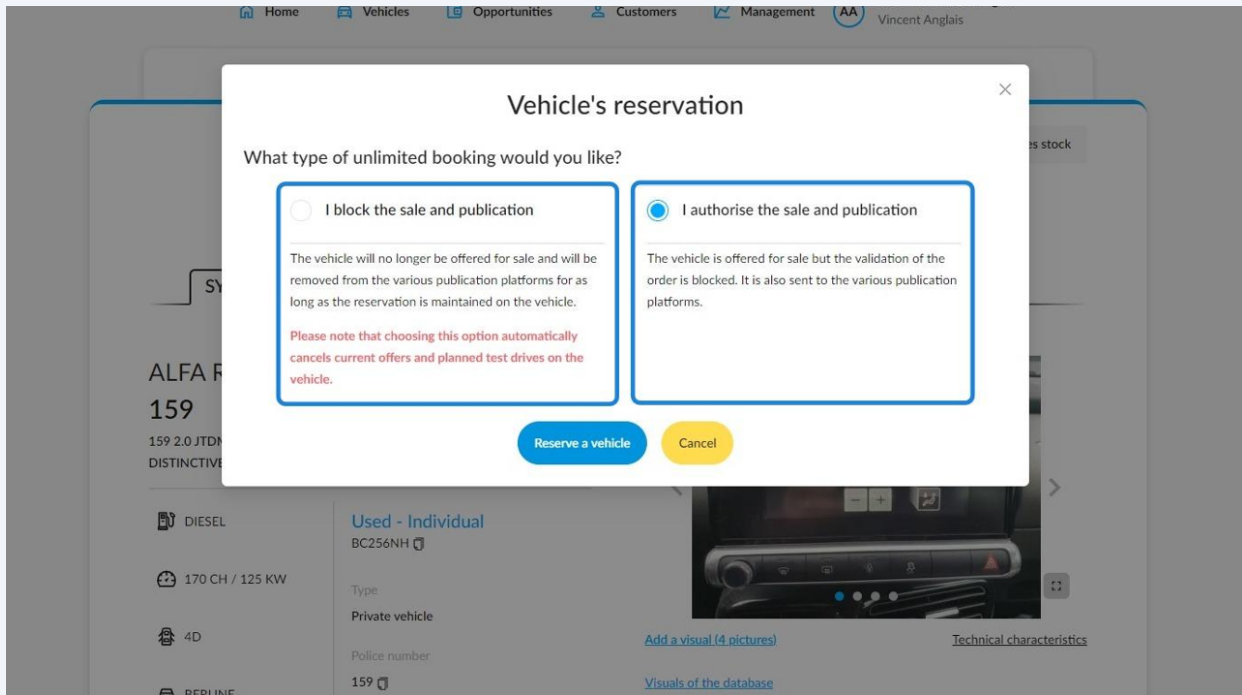
11

When you click on the button "**Reserve the vehicle**", a new window will display to offer you two different choices;

1. "**I block the sale and publication**": it works the same way as before the updates of the platform (vehicle on stand-by in stock = not publishable, not sellable)

Or

1. "**I authorise the sale and publication**": new process which allows you to put the reserved vehicle on sale until the "Validated offer" phase (*valid for individuals and traders*). It will also be available for test-drives and publishable.



12

Warning: if you allow the sale, the order will be blocked until the unlimited reservation is removed from the vehicle.

Offer n°4512 Validate

[Place the order](#) [Send offer](#) [Print](#) [Modify](#) [...](#)

You can only place an order when the vehicle is no longer reserved for an unlimited period.

Reserved for an unlimited period by Administrateur ADMINISTRATEUR 06/05/2024 .

ALFA ROMEO 159 **£10,750.80** Incl. VAT

159 2.0 JTDm 170 Distinctive
Used

Diesel 170 ch / 125 kW
 4 D Red
 -

Registration - PIC - Mileage -

Summary

Display amounts : Incl. VAT Excl.

Vehicle purchased

Price of the vehicle : £10,750.80

Customer advantages : - £1,500.00 [View](#)

Accessories : £- [View](#)

Sell price : £8,250.80

13

The actions carried out during the placement of an unlimited reservation will be listed in the history of the reserved vehicle.

ALFA ROMEO 159 Sales stock

[Make offer with this vehicle](#) [Schedule a trial appointment](#) [Modify](#) [Print](#) [...](#)

SYNTHESIS EQUIPMENT AND OPTIONS[®] ADDITIONAL PRODUCTS HISTORY

Display

[Add a comment :](#)

[Validate](#)

June 5, 2024 at 10:38 AM Administrateur ADMINISTRATEUR has reserved the vehicle for an unlimited period with blocked sales and publication.

June 5, 2024 at 10:38 AM Administrateur ADMINISTRATEUR canceled the unlimited reservation on this vehicle

June 5, 2024 at 10:35 AM Administrateur ADMINISTRATEUR validated [the offer n°4512](#) on the vehicle

June 5, 2024 at 10:26 AM Administrateur ADMINISTRATEUR has reserved the vehicle for an unlimited period with authorised sale and publication.

June 4, 2024 at 11:18 AM Administrateur ADMINISTRATEUR changed the price of the vehicle

Selling price

[Resoin d](#)

14 Optimising the history of price changes:

To enable the manager to keep track of all price changes, the NVs/DVs and UVs history will show details of all actions carried out, indicating: the author, date and time at which they were made.


The screenshot shows the Peugeot 208 vehicle page. At the top, there's a header with 'PEUGEOT 208' and a status 'Unconfirmed command'. Below the header are several action buttons: 'Make offer with this vehicle', 'Modify', 'Reserve the vehicle', 'Go to DV', and a three-dot menu. A navigation bar includes 'SYNTHESIS', 'EQUIPMENT AND OPTIONS', 'ADDITIONAL PRODUCTS', and 'OTHERS'. The 'OTHERS' dropdown menu is open, showing options: 'Visuals', 'Attached documents', 'Publications', and 'History'. A blue arrow points to the 'History' option. The main content area displays the vehicle name 'PEUGEOT 208', price '£25,450.00 Incl. VAT', and a list of features: 'ESSENCE', '100 CH / 74 KW', '5D', 'CITADINE', and 'BLZ'. A central image of a yellow Peugeot 208 is shown with a 'New' label and 'Vehicule particulier' type. Below the image are links for 'Add a visual (0 pictures)' and 'Technical characteristics'.


15 For NVs, catalogue and selling prices changes will be presented in the history along with their amounts before and after the modifications.

The screenshot shows the 'History' tab of the Peugeot 208 vehicle page. At the top, there's a navigation bar with 'SYNTHESIS', 'EQUIPMENT AND OPTIONS', 'ADDITIONAL PRODUCTS', and 'HISTORY'. Below the navigation bar is a 'Display' dropdown menu set to 'All history'. The main content area shows a list of history events. The first event is 'Add a comment :', which includes a text input field and a 'Validate' button. The second event is dated 'June 5, 2024 at 10:46 AM' and is titled 'Administrateur ADMINISTRATEUR changed the price of the vehicle'. This event is highlighted with a blue box and contains two entries: 'Selling price' and 'List price', both showing a change from '£26,000.00 Incl. VAT' to '£25,450.00 Incl. VAT'. The third event is dated 'June 5, 2024 at 10:45 AM' and is also titled 'Administrateur ADMINISTRATEUR changed the price of the vehicle', with a 'Selling price' entry.

16

Applied discounts with their amounts and their impact on the selling price will also be registered in the history of NVs.

024 at 10:44 AM  Administrateur ADMINISTRATEUR changed the price of the vehicle

 **Selling price**

Selling price
from £25,450.00 Incl. VAT to £24,686.50 Incl. VAT


% Discounts


Wording 1st discount	Amount 1st discount
from N.A to Commercial discount	from N.A to 3 %

17


In the case of the UVs (*individual and professional*), the detail of all modifications that have an impact on price will be written in several sections:


- Selling price.
- Entry price.
- UVs restoration costs
- Other costs (professional costs, vehicle safety inspection).

June 5, 2024 at 10:56 AM  Administrateur ADMINISTRATEUR changed the price of the vehicle


 **List price**

List price
from N.A to £19,900.00 Incl. VAT


June 5, 2024 at 10:55 AM  Administrateur ADMINISTRATEUR changed the price of the vehicle

 **Selling price**


Selling price
from £50,000.00 Incl. VAT to £48,000.00 Incl. VAT


 **Back-to-school prices**

Effective trade-in price
from N.A to £40,000.00 Incl. VAT


 **FREVO**

Estimated FREVO from N.A to £800.00 Excl. VAT	Mechanical engineering from N.A to £500.00 Excl. VAT
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[Show all modifications](#) 

 **Other expenses**

Professional fees from N.A to £50.00 Excl. VAT	Technical inspection from N.A to £50.00 Excl. VAT
---	--

[Show all modifications](#) 

18 Example with the restoration costs:

June 5, 2024 at 10:55 AM

List price
List price
from N.A to **£19,900.00** Incl. VAT

Administrateur ADMINISTRATEUR changed the price of the vehicle

Selling price
Selling price
from **£50,000.00** Incl. VAT to **£48,000.00** Incl. VAT

Back-to-school prices
Effective trade-in price
from N.A to **£40,000.00** Incl. VAT

FREVO
Estimated FREVO from N.A to **£800.00** Excl. VAT Mechanical engineering from N.A to **£500.00** Excl. VAT

[Show all modifications](#)

Other expenses
Professional fees Technical inspection

19 Detailed view:

June 5, 2024 at 10:55 AM

List price
from N.A to **£19,900.00** Incl. VAT

Administrateur ADMINISTRATEUR changed the price of the vehicle

Selling price
Selling price
from **£50,000.00** Incl. VAT to **£48,000.00** Incl. VAT

Back-to-school prices
Effective trade-in price
from N.A to **£40,000.00** Incl. VAT

FREVO
Estimated FREVO from N.A to **£800.00** Excl. VAT Mechanical engineering from N.A to **£500.00** Excl. VAT

Bodywork from N.A to **£250.00** Excl. VAT Subcontracting from N.A to **£125.00** Excl. VAT

[Hide modifications](#)

Other expenses

20 Improved filtering of lifeline statuses:

In order to filter clearly the statuses when a user can access several entities, we have optimised the display of customised statuses in the vehicles module filters.

The screenshot shows the 'Vehicles' module interface. At the top, there are navigation links: Home, Vehicles, Opportunities, Customers, Management, and Vincent Anglais. Below the navigation is a search bar with the placeholder text 'Make, model, version, trim, registration, internal number or chassis' and a 'Filter' button. A dropdown menu is open, showing the following options: 'Pre-entry x', 'Physical entry x', 'Sales stock x', '+ 1 ... |', and 'Add a filter'. The dropdown menu is expanded to show a list of lifeline statuses: 'VO - private individual', 'VO - professional', and 'VO - breakage'. A blue arrow points to the 'VO - private individual' option. Below the dropdown menu is a table with columns: 'del', 'Version', 'Type of vehicle', 'Status', 'Publication status', 'Energy', 'Power', 'CO2', 'Doors', 'Colour', 'Monthly payment', and 'Point'. The table contains several rows of vehicle data, including 'IE 1 E81', 'E6D FU...', '159 2.0 JTDm...', and 'SLK 200 K - A'. The 'Status' column for 'IE 1 E81' is 'Sales stock' and 'Publication status' is 'Not published'. The 'Status' column for 'E6D FU...' is 'Delivery' and 'Publication status' is 'Not publishable'. The 'Status' column for '159 2.0 JTDm...' is 'Sales stock' and 'Publication status' is 'Unlimited rese...'. The 'Status' column for 'SLK 200 K - A' is 'Pre-entry' and 'Publication status' is 'Not publishable'.

21 Customised statuses added to the lifelines of entities accessible to users will therefore be gathered in one dedicated section.

The screenshot shows the 'Vehicles' module interface, similar to the previous one. The dropdown menu is open, showing the following options: 'Pre-entry x', 'Physical entry x', 'Sales stock x', '+ 1 ... |', and 'Add a filter'. The dropdown menu is expanded to show a list of lifeline statuses: 'Pre-entry', 'Physical entry', 'Sales stock', 'Delivery', 'Exit', 'Customised status', 'VO - professional', and 'VO - breakage'. A blue box highlights the 'Customised status' option. Below the dropdown menu is a table with columns: 'del', 'Version', 'Type of vehicle', 'Status', 'Publication status', 'Energy', 'Power', 'CO2', 'Doors', 'Colour', 'Monthly payment', and 'Point'. The table contains several rows of vehicle data, including 'IE 1 E81', 'E6D FU...', '159 2.0 JTDm...', and 'SLK 200 K - A'. The 'Status' column for 'IE 1 E81' is 'Sales stock' and 'Publication status' is 'Not published'. The 'Status' column for 'E6D FU...' is 'Delivery' and 'Publication status' is 'Not publishable'. The 'Status' column for '159 2.0 JTDm...' is 'Sales stock' and 'Publication status' is 'Unlimited rese...'. The 'Status' column for 'SLK 200 K - A' is 'Pre-entry' and 'Publication status' is 'Not publishable'.

22 Example with the personalised status "cosmetic preparation".

Vehicles

New Export Print Make, model, version, trim, registration, internal number or chassis Filter

Pre-entry x Physical entry x Sales stock x + 1 ... Add a filter

- Pre-entry
- Physical entry
- Sales stock
- Delivery
- Exit
- Customised status
 - cosmetic preparation
- VO - professional

Save the research

Model	Version	Type of vehicle	Status	Publication	Energy	Power	CO2	Doors	Colour	Monthly payment	Point
IE 1 E81	116i 122 ch - ...	Used - Individual	Sales stock	Not published	Essence sans p...	122 ch / 90 kW	158 g/km	3	Black	£768.92 / month	Vincent
E6D FU...	695 1.4 Turbo ...	Used - Individual	Delivery	Not publishable	Essence sans p...	180 ch / 132 kW	78 g/km	3	Beige	£- / month	Vincent
	159 2.0 JTDm ...	Used - Individual	Sales stock	Unlimited rese...	Diesel	170 ch / 125 kW	139 g/km	4	Red	£172.22 / month	Vincent
	SLK 200 K - A	Used - Individual	Pre-entry	Not publishable	Essence sans p...	184 ch / 135 kW	190 g/km	2	Black	£- / month	Vincent
SPORTB...	A3 Sportback ...	Used - Individual	Pre-entry	Not publishable	Essence sans p...	150 ch / 110 kW	-	5	Black	£- / month	Vincent

23 Notes:

If a customised designation is identical on several entities which are part of one group, then it will be visible only once in the filters.

By selecting this filter, vehicles with statuses matching this wording in the various entities will all be displayed.

The screenshot shows a web interface for searching vehicles. At the top, there are buttons for 'New', 'Export', and 'Print', followed by a search bar with the placeholder text 'Make, model, version, trim, registration, internal number or chassis' and a 'Filter' button. Below the search bar, a filter dropdown is open, showing 'cosmetic preparation' with a blue arrow pointing to it. The main table below has columns for 'Type of vehicle', 'Publication status', 'Energy', 'Power', 'CO2', 'Doors', 'Colour', and 'Monthly pa'. Two rows are visible, both with 'Not published' status and '£- / month' price. The 'cosmetic preparation' filter is highlighted with a blue box, and the 'Not published' status is highlighted with a red box in both rows.

Type of vehicle	Publication status	Energy	Power	CO2	Doors	Colour	Monthly pa
Used - Individual	Not published	Essence sans p...	184 ch / 135 k...	190 g/km	2	Black	£- / month
Used - Individual	Not published	Diesel	140 ch / 103 k...	119 g/km	5	Red	£- / month

24

However, if the wording of the customised status spelling is similar although different from another customised status designation on one of the group's entities, then a additional filter will be generated in the selection.

Make, model, version, trim, registration, internal number or chassis

Please select a status

- Customised status
 - Bilder aufnehmen - 15
 - COSMETIC PREPARATION
 - Contre estimation
 - cosmetic preparation
 - Destination prix
 - LAVAGE

Model	Type of vehicle	Status	Publication status	Energy	Power	CO2	Doors	Colour	Monthly p
SLK 200 K - A	Used - Individual	cosmetic p...	Not published	Essence sans p...	184 ch / 135 k...	190 g/km	2	Black	£- / month
Giulietta 2.0 J...	Used - Individual	cosmetic p...	Not published	Diesel	140 ch / 103 k...	119 g/km	5	Red	£- / month
3blueHDI ...	Used - Individual	Pré-rentée	Not publishable	Diesel	130 ch / 96 kW	136 g/km	5	Grís	£- / month
3blueHDI ...	Used - Individual	Pré-rentée	Not publishable	Diesel	130 ch / 96 kW	98 g/km	5	Grís	£- / month

25

As a result, you will need to select two filters instead of one to be able to see all vehicles at similar statuses in a group.

Example:

Vehicles

cosmetic preparation x COSMETIC PREPARATION x

Model	Version	Type of vehicle	Status	Publication status	Energy	Power	CO2	Doors	Colour	Monthly payment	Point
SLK 200 K - A		Used - Individual	cosmetic p...	Not published	Essence sans p...	184 ch / 135 k...	190 g/km	2	Black	£- / month	Vincer
GIULIETTA	Giulietta 2.0 J...	Used - Individual	cosmetic p...	Not published	Diesel	140 ch / 103 k...	119 g/km	5	Red	£- / month	Vincer
	4C 1750 Tbi 2...	Used - Individual	COSMETI...	Offer in progress	Essence sans p...	240 ch / 177 k...	157 g/km	2	Rosso	£- / month	Point c

26 New: processing of vehicles to be entered for administrative registration:

In order to make it simpler to monitor the UVs stock and the trade-ins billing, a new filter entitled "**Purchase to be confirmed**" is available in the vehicles stock table.

The screenshot shows the 'Vehicles' interface with a search bar and a 'Filters' button. A dropdown menu is open, showing various filter options. The option 'Purchase to be confirmed' is highlighted with a blue arrow. Below the dropdown, a table of vehicles is visible, with the 'Purchase to be...' column highlighted in red.

Make	Model	Version	Type of ve...	Status	Publication status	Ener	Monthly payment	Point of sale	Physical preser
VOLKSWAGEN	T-CROSS	T-Cross 1.0 TSI 115 Start/Stop DSG7 - Carat	UC - Individual	Pré-rentée	Purchase to be...	Not publishable	Essenc - € / month	...int de vente 1 (Simon V)	...int de vente 1 (S

27 When you select it, you will be able to find the UVs from a trade-in linked to an order which have been billed by the DMS.

The screenshot shows the 'Vehicles' interface with a search bar and a 'Filters' button. A dropdown menu is open, showing the filter 'Purchase to be confirmed' with the value 'Yes' selected. Below the dropdown, a table of vehicles is visible, with the 'Purchase to be...' column highlighted in red.

Model	Version	Type of ve...	Status	Publication status	Ener	Monthly payment	Point of sale
F-CROSS	T-Cross 1.0 TSI 115 Start/Stop DSG7 - Carat	UC - Individual	Pré-rentée	Purchase to be...	Not publishable	Essenc - € / month	...int de vente 1 (S

28

Depending on the situation, you can then place the vehicle in stock or remove it.

A detailed reminder will appear in a header on the sheet of the UVs concerned.

VEHICLES > VOLKSWAGEN T-CROSS

VOLKSWAGEN T-CROSS


Pré-rentée

SYNTHESIS EQUIPMENT AND OPTIONS[®] ADDITIONAL PRODUCTS OTHERS ▾

Action required
Purchase to be confirmed
This vehicle comes from a trade-in linked to an order invoiced by the DMS. Please put it back into stock or delete it.

VOLKSWAGEN
T-CROSS
T-CROSS 1.0 TSI 115 START/STOP
DSG7
CARAT

20 611,01 € Incl. VAT
Adjusted market value
20 300,00 € Incl. VAT
Powered by Autovista
[See the detail](#)



ESSENCE

Used - Individual
FF150MM

6 CV / 115 CH

Opportunities

29 Creating an "existing trade-in estimate" alert:

An alert will be generated in OpenFlex when a trade-in estimate is detected as already existing on one of the entities in a group.

The alert will apply to trade-in estimates less than 6 months old for in progress opportunities.

An already existing trade-in detection will be based on registration and chassis numbers.

Existing estimate for this vehicle

Please note that the registered vehicle GL-185-FR that you wish to appraise has already been the subject of at least one appraisal within your group.

Estimates made for this vehicle within the Group

SEAT LEON Leon 1.0 TSI 110 BVM6 Urban Validated	Individual Taken over by: Simon VERNUSSE			
	Registration GL-185-FR	Date of first registration 01/04/2023	Mileage 15,000 km	19 008,65 € Incl. VAT
Request Internal	Entity bee2link PP Simon V.	Point of sale Point de vente 1 (Sim...		
🔧 1 542,37 € Excl. 📅 Scheduled on 27 juin 2024 ⌚ 28 mai 2024				

30 There will also be a notification in the estimate to warn you. It will contain a link to other existing estimates.

Estimate a vehicle


Print the description sheet

SYNTHESIS HISTORY

Important notification
Estimate already available within the group
Please note that the vehicle registered GL-185-FR has already been the subject of at least one appraisal within your group. [See details of existing estimates](#)

Your trade-in estimate
14 118,55 € Incl. VAT
[See the detail](#)

SEAT
LEON
LEON 1.0 TSI 110 BVM6
REFERENCE



31 Example:

Existing estimate for this vehicle ×

Please note that the registered vehicle GL-185-FR that you wish to appraise has already been the subject of at least one appraisal within your group.

Estimates made for this vehicle within the Group

SEAT
LEON
Leon 1.0 TSI 110 BVM6
Urban

Validated

Individual

Taken over by: **Simon VERNUSSE**

Registration GL-185-FR	Date of first registration 01/04/2023	Mileage 15,000 km
Request Internal	Entity bee2link PP Simon V.	Point of sale Point de vente 1 (Sim...

1 542,37 € Excl. Scheduled on 27 juin 2024 28 mai 2024

19 008,65 €
Incl. VAT

SEAT
LEON
Leon 1.0 TSI 110 BVM6
Urban

Validated

Individual

Taken over by: **Simon VERNDEMANDEUR**

Registration GL-185-FR	Date of first registration bee2link PP Simon V.	Mileage 18,000 km
Request Internal	Entity bee2link PP Simon V.	Point of sale Point de vente 1 (Sim...

1 542,53 € Excl. Scheduled on 27 juin 2024 28 mai 2024

19 021,28 €
Incl. VAT

<12>

Close

32 In this case, if a seller does not have the right to validate trade-in prices himself, he will not be able to see the previous trade-in prices:

Existing estimate for this vehicle ×

Please note that the registered vehicle GL-185-FR that you wish to appraise has already been the subject of at least one appraisal within your group.

Estimates made for this vehicle within the Group

SEAT
LEON
Leon 1.0 TSI 110 BVM6
Urban

Validated

Individual

Taken over by: **Simon VERNUSSE**

Registration GL-185-FR	Date of first registration 01/04/2023	Mileage 15,000 km
Request Internal	Entity bee2link PP Simon V.	Point of sale Point de vente 1 (Sim...

1 542,37 € Excl. Scheduled on 27 juin 2024 28 mai 2024

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On the contrary, if a user has the right to confirm trade-ins (*Managers, autonomous sellers*), he will be able to see the previous trade-ins prices:



Please note that the registered vehicle GL-185-FR that you wish to appraise has already been the subject of at least one appraisal within your group.

Estimates made for this vehicle within the Group

SEAT
LEON
Leon 1.0 TSI 110 BVM6
Urban

Validated

Individual

Taken over by: Simon VERNUSSE

Registration GL-185-FR	Date of first registration 15/03/2023	Mileage 18,000 km
Request Internal	Entity bee2link PP Adrien P.	Point of sale Point de vente 1 (Adri...

15 466,37 €
Incl. VAT

🔧 1 758,93 € Excl. 📅 Scheduled on 2 juil. 2024 ⌚ 28 mai 2024

SEAT
LEON
Leon 1.0 TSI 110 BVM6
Urban

Validated

Individual

Taken over by: Simon VERNUSSE

Registration GL-185-FR	Date of first registration 01/04/2023	Mileage 15,000 km
Request Internal	Entity bee2link PP Simon V.	Point of sale Point de vente 1 (Sim...

19 008,65 €
Incl. VAT

🔧 1 542,37 € Excl. 📅 Scheduled on 27 juin 2024 ⌚ 28 mai 2024



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New: managing the price of a trade-in intended for professionals:

Prerequisite: have the right to confirm trade-in offers.

You will now be able to influence the trade-in price offered to customers when a trade-in is intended for automotive professionals.

Your trade-in estimate

1 450,00 € Incl. VAT ✎

[See the detail](#)



FIAT
PUNTO EVO

PUNTO EVO 1.3 MULTIJET 16V 75 S&S DPF
MYLIFE

- 🚗 DIESEL
- 🏎️ 4 CV / 75 CH
- 🚗 5D
- 🏠 CITADINE
- 🚗 BLEU
- 🚗 NOIR
- 🔗 ROUTE MANIFIÈRE

Professional [Modify](#)

Registration
BX815QK
Chassis number
ZFA1990000836548 📄
Put into service date Mileage
15/11/2011 115.000 km not



Technical characteristics

The average selling time is unavailable

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Based on the price given by the professional and the expected margin, it will be possible to:

- round up the trade-in price offered to the customer.
- Reduce the trade-in price offered to the customer Or
- Ask the manager for a higher trade-in price if you do not have the right to validate trade-in offers.

The screenshot displays a car trade-in management interface. On the left, a summary table shows the trade-in estimate and various price components. On the right, a 'Management of the trade-in price' panel allows selecting the vehicle destination and viewing internal resale and trade-in prices.

Your trade-in estimate	
Resale value	1 450,00 € Incl. VAT
Margin	-1 755,58 € Excl.
VAT on margin	-351,12 €
Group trade-in price	1 419,30 € Incl. VAT
Effective customer trade-in price	1 450,00 € Incl. VAT
Margin	1 730,00 € Excl.
VAT on margin	346,00 €

Management of the trade-in price

Select the vehicle destination

- Individual: 1 337,37 € Incl. VAT
- Professional:
 - SARL QUALITY VI: 3 526,00 € Incl. VAT
 - Group sale value: 4 213,40 € Incl. VAT
- Scrapyard: 1,00 € Incl. VAT

Internal resale price (Access to published ads)

Resale value: 1 450,00 € Incl. VAT

Internal trade-in price

Margin *: 1755,58 € Excl.

VAT on margin: -351,12 €

Group trade-in price: 1 419,30 € Incl. VAT

36 Example:

Trade-in price generated by the algorithm with a value to be modified:

Your trade-in estimate
1 450,00 € Incl. VAT [See the detail](#)

FIAT PUNTO EVO
PUNTO EVO 1.3 MULTIJET 16V 75 S&S DPF MYLIFE

DIESEL
4 CV / 75 CH
5D
CITADINE
BLEU
NOIR
BOÎTE MANUELLE
108 (g/km)

Professional [Modify](#)

Registration
BX815QK

Chassis number
ZFA1990000836548

Put into service date Mileage
15/11/2011 115,000 km not guaranteed as of 03/06/2024

Technical characteristics

The average selling time is

Request for recovery estimate n°4077

Scrapyard 1,00 € Incl. VAT

[Access to published ads](#)

Internal resale price
Resale value 1 450,00 € Incl. VAT

Internal trade-in price
Margin * 1755,58 € Excl.
VAT on margin -351,12 €
Group trade-in price 1 419,30 € Incl. VAT

Effective customer trade-in price
Customer trade-in price * 1450 € Incl. VAT
Margin 0,00 € Excl.
VAT on margin 0,00 € Excl.

Comment

37 Modification of the customer trade-in price, updated margin calculation:

Your trade-in estimate
1 450,00 € Incl. VAT [See the detail](#)

FIAT PUNTO EVO
PUNTO EVO 1.3 MULTIJET 16V 75 S&S DPF MYLIFE

DIESEL
4 CV / 75 CH
5D
CITADINE
BLEU
NOIR
BOÎTE MANUELLE
108 (g/km)

Professional [Modify](#)

Registration
BX815QK

Chassis number
ZFA1990000836548

Put into service date Mileage
15/11/2011 115,000 km not guaranteed as of 03/06/2024

Technical characteristics

The average selling time is

Request for recovery estimate n°4077

ADMINISTRATEUR on Monday, June 03, 2024
Point de vente 1 (Sim) Monday, June 03, 2024
The request was validated by Administrateur

[Access to published ads](#)

Scrapyard 1,00 € Incl. VAT

[Access to published ads](#)

Internal resale price
Resale value 1 450,00 € Incl. VAT

Internal trade-in price
Margin * 1755,58 € Excl.
VAT on margin -351,12 €
Group trade-in price -656,70 € Incl. VAT

Effective customer trade-in price
Customer trade-in price * 1400 € Incl. VAT
Margin 41,67 € Excl.
VAT on margin 8,33 € Excl.

Comment
Explain the reasons of client trade-in price, make a comment on the proposed price

[Save](#) [Cancel](#)

[Print the description sheet](#)

SYNTHESIS

HISTORY

**Important notification**

Estimate already available within the group

Please note that the vehicle registered BX815QK has already been the subject of at least one appraisal within your group. [See details of existing estimates](#)

Your trade-in estimate

1 400,00 € Incl. VAT [See the detail](#)

FIAT

PUNTO EVOPUNTO EVO 1.3 MULTIJET 16V 75 S&S DPF
MYLIFE

DIESEL

4 CV / 75 CH

5D

Professional [Modify](#)

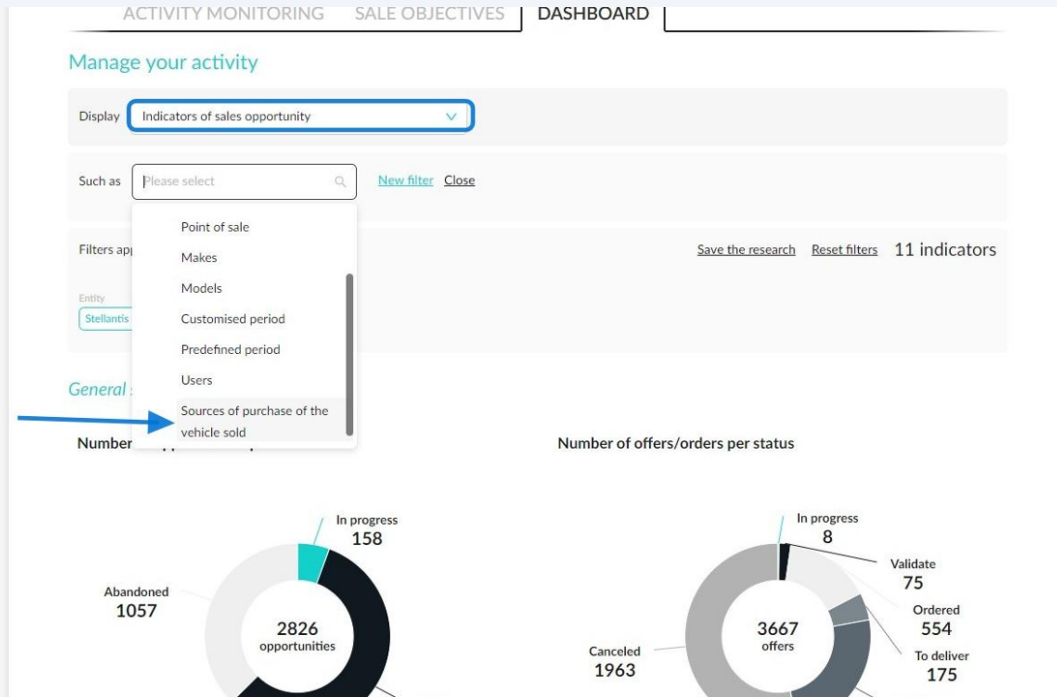
Registration



39 Integration of a new filter in the 'Management' module:

A new filter is available in the "**Management**" module: filtering by source of purchase.

It is available in the "**Sales objectives**" and "**Dashboard**" menus.



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By consulting the **indicators of sales opportunities**, filtering by source of purchase will only take into account **the source of purchase of vehicles sold**.

Several purchasing sources can be selected in the associated drop-down menu.

Management

ACTIVITY MONITORING SALE OBJECTIVES **DASHBOARD**

Manage your activity

Display: Indicators of sales opportunity

Such as: Sources of purchase of the vehicle sold

Filters applied: Buy Back, Freier Zukauf

Entity: Stellantis & YOU WEST, Buy Back, Freier Zukauf

Number of opportunities per status

Status	Count
Abandoned	1
In progress	3
Won	10

Number of orders/orders per status

Status	Count
Canceled	25
Delivered	9
Ordered	1
Validate	3

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When consulting the **indicators for opportunities with a trade-in**, filtering by source of purchase will only take into account the **source of purchase for trade-in vehicles**.

Several purchasing sources can be selected in the associated drop-down menu.

The screenshot shows the 'Management' dashboard with the 'DASHBOARD' tab selected. Under 'Manage your activity', the 'Display' dropdown is set to 'Indicators of opportunities with recovery'. The 'Such as' dropdown is set to 'Sources of purchase of the vehicle taken back'. A 'Please select' button is next to it, with a blue arrow pointing to a 'New filter' link. Below, 'Filters applied' shows 'Entity: Stellantis & YOU WEST' and 'Point of sale: Standalone Saarbrücken - Citroën'. The dashboard also features a 'General statistics' section with two charts: 'Number of trade-in offers on site per status' (a donut chart showing 'No data to display') and 'Conversion rate of trade-in bids' (a donut chart showing 'Total 0%' and 'on site 0%', 'web 0%').

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When consulting the **"Sales objectives"**, filtering by source of purchase will only take into account the **source of purchase of the vehicle sold**.

Several purchasing sources can be selected in the associated drop-down menu.

The screenshot shows the 'Management' dashboard with the 'SALE OBJECTIVES' tab selected. Under 'Sale objectives', the 'Display' dropdown is set to 'All sellers objectives'. The 'Such as' dropdown is set to 'Sources of purchase of the vehicle sold'. A dropdown menu is open, showing 'GW - Zukauf vom Hersteller' selected with a checkmark. A blue arrow points to this selected item. Below, 'Filters applied' shows 'Sources of purchase of the vehicle sold: GW - Zukauf vom Hersteller'. The dashboard also features an 'NC/DC activity' section with a line chart titled 'Orders objectives' showing 'count' on the left y-axis (0 to 20) and 'Realistic' on the right y-axis (0 to 600%).