

OpenFlex updates 1.76 September 2024



Please take note of platform updates.

1

September 2024

OpenFlex Updates 1.76

Vehicles

1. Price updates : adding a comparison and summarisation pop-up
2. New exportable information from the vehicles list:
3. Recording the various exit modes in the history of vehicles:
4. New : sorting by delivery declaration date
5. New column for gearbox type:
6. Adding the mobile phone number the person who requests an ownership transfer:
7. Optimising database reconciliation:
8. Market analysis data upgrade:

Opportunities

1. Adding a fleet manager field when creating an opportunity for a company:
2. Sending of the batch orders by e-mails:
3. New rules for managing validity dates of offers and orders:
4. Detection of vehicles similar to those configured in a NV catalogue offer:

Customers

1. Improved search of professional customers;
2. New exportable column from the « Customers » module;
3. Simplified access to company employee records;

Settings

1. New feature : customising logo on generic UV documents
2. Modifying stock entry deadline settings;
3. Indexation of repair expenses for used vehicles to age and mileage criteria :
4. Automatic price update, authorisation to enter a negative margin;



Vehicles

3 Price updates: adding a comparison and summarisation pop-up:

In addition to the previous updates, we went on with the optimisation of the tool which enables users to manage price updates (see *OpenFlex updates 1.74*).

For that, a pop-up that shows all the useful information to analyse the position of the vehicles' prices and the market evolution has been added.

It will no longer be necessary to consult the files of each vehicle one by one to observe this data.

This window will display on the "**Price updates**" menu by clicking on the "**See price details**" button.

The screenshot displays the 'Price updates' interface. At the top, there are controls for 'Display' (set to 'Please select') and 'Sorted by' (set to 'from the most recent to the oldest'), with an 'Add a filter' link. Below this, it shows 'Filters applied' with a 'Reset filters' link and '19,767 vehicles'. A section titled 'Prices by destination' includes a button for 'Individual, Professional'. The main content area shows details for a SEAT LEON 1.4 TSI 140 Start/Stop Style. A yellow box indicates 'To be validated'. A table provides technical specifications: PIS (4/8/2014), Mileage (158,200 km), Status (Entrée physique), Point of sale (-), and Stock (1050 days). A date '6 September 2024' is shown with a clock icon. On the right, pricing information is listed: Professional sales price (8 990,61 € Incl. VAT), Adjusted market value (10 420,00 € Incl. VAT at 06/09/2024), and New professional selling price (5041,11). A price change of -43.93% is indicated. A blue circular callout highlights the 'See price details' link.

Category	Value
Professional sales price	8 990,61 € Incl. VAT
Adjusted market value	10 420,00 € Incl. VAT at 06/09/2024
New professional selling price	5041,11
Price change	-43.93 %

4 In this pop-up, you will be able to:

- have access to the published advertisements and to the market research
- carry out a comparative study of changes in tariffs before and after the automatic price update.

Price details

Automatic update of the 9/6/2024

For the vehicle SEAT LEON - DE158TB

[View published ads](#)

	Before the update	After the update
MARKET VALUE	11 450,00 € Incl. VAT	10 330,00 € Incl. VAT
Mileage adjustment	0,00 € Incl. VAT	0,00 € Incl. VAT
Age adjustment	-120,00 € Incl. VAT	-80,00 € Incl. VAT
Options adjustment	250,00 € Incl. VAT	210,00 € Incl. VAT
Localisation adjustment	-40,00 € Incl. VAT	-40,00 € Incl. VAT
ADJUSTED MARKET VALUE		10 420,00 € Incl. VAT

- 5
- update the selling price manually after examining the information provided or
 - **"Validate"** or **"Refuse"** directly the selling price proposed by the algorithm.

SEAT LEON 1.4 TSI 140 Start/Stop Style

To be validated

[View published ads](#)

FORD KUGA 1.5 EcoBoost 120 S&S 4x2 BV Trend

To be validated

[View published ads](#)

Market value adjustment	-577,00 € Incl. VAT	- € Incl. VAT
Monthly discount	-202,99 € Incl. VAT	-177,23 € Incl. VAT
Recoverable VAT	0,00 € Incl. VAT	0,00 € Incl. VAT
Unknown number of owners	0,00 € Incl. VAT	0,00 € Incl. VAT
Turnover impact	-115,40 € Incl. VAT	-1 563,00 € Incl. VAT
Origin impact	0,00 € Incl. VAT	0,00 € Incl. VAT
Interior color impact	0,00 € Incl. VAT	0,00 € Incl. VAT
Exterior colour impact	0,00 € Incl. VAT	0,00 € Incl. VAT
Professional price	9 490,61 € Incl. VAT	5 041,11 € Incl. VAT ✓ -43.93 %
Professional sell price	8 990,61 € Incl. VAT	5 041,11 € Incl. VAT
Adjusted market value difference	- %	-51.62 %
Actual commercial margin	-130,01 € Incl. VAT	1 368,42 € Incl. VAT
Entry price	7 890,61 € Incl. VAT	7 890,61 € Incl. VAT

Professional sales price: 8 990,61 € Incl. VAT

Adjusted market value: 10 420,00 € Incl. VAT at 06/09/2024

New professional selling price: 5 041,11 € Incl. VAT ✓ -43.93 %

[See price details](#)

Individual selling price: 14 198,40 € Incl. VAT

Adjusted market value: 13 780,00 € Incl. VAT at 06/09/2024

New individual selling price: 7,61 € Incl. VAT ✓ -4.65 %

[See price details](#)

Validate the new selling price | Refusing the new sale price

6 New exportable information from the vehicles list:

You can select new fields in the vehicles module to make your exportations more precise.

These are entitled:

- publication comments
- date of first publication
- age of market value in days
- Natcode
- date of last manual price update
- order number

Add new information

order num 🔍

Order number

Order number

Organise information in order of importance

47 information to be exported

- Date of entry into stock
- Former owner
- Contact
- Customer
- Monthly payment
- Reserved vehicle
- Reservation deadline
- Date of 1st publication
- Age of market value in days
- Publication comments
- Date of last manual price update

Export Reset Cancel

7 For the sake of consistency, the terms which designate the various fleets of vehicles have been renamed to match the wordings which are displayed in the OpenFlex table:

The "New", "Demonstration", "Used" fleets are now named "NC", "DC", "UC".

8 Recording the various exit modes in the history of vehicles:

In the past, the details in regard to the various exit modes were sometimes kept out of the vehicles' history.

For the sake of clarity and consistency, we have carried out technical updates to write clearly in the history of vehicles and opportunities how the vehicles exit the stock.

Thus there will be much more detail in histories as to actions regarding exits of vehicles in order to be specific on how, when and by whom the exit of **NVs**, **DVs**, **NVs** has been carried out.

The screenshot displays the 'SEAT ATECA' vehicle history page. At the top, there is a breadcrumb 'VEHICLES > SEAT ATECA' and a 'Sortie' button. Below this is the vehicle name 'SEAT ATECA' and a 'Print' button. A navigation bar contains 'SYNTHESIS', 'EQUIPMENT AND OPTIONS', 'ADDITIONAL PRODUCTS', and 'HISTORY'. A 'Display' dropdown is set to 'All history'. A comment entry form is visible, with a text area and a 'Validate' button. A recent history entry is shown, dated '17 juin 2024 à 14:17', with a checkmark icon and the text: 'The vehicle was automatically transferred to bee2link PP Simon V. / Point de vente 1 (Simon V.) Chalon-sur-Saône at the price of 23 800,00 €.'

9 New: sorting by delivery declaration date

Prior to this update, sorting by delivery declaration date was not available to display dates according to their age in the stock table.

Presently, it is possible to add a column entitled Delivery Declaration Date to sort vehicles.

Vehicles

[Create a stock auction](#)
[Export](#)
[Print](#)

[Filter](#)

[Add a filter](#)

[Save the n](#)

Make	Model	Version	Deliver...	Adjusted ...	Entry price (Incl.)	Status	Publication status	Energy	Selling price Incl...	Mo
ACIA	JOGGER	TCe 110 7 places - Confort	13/08/2024	- €	14 382,40 €	Sortie	Not publishable	Essence	18 450,75 €	- € /
NISSAN	PATROL GR	3.0 DI - Sport	-	- €	- €	Sortie	Not publishable	Diesel	1 500,00 €	- € /
IAT	PUNTO EVO	1.3 Multijet 16V 75 S&S DPF - Dynamic	-	- €	3 823,39 €	Stock de vente	Publishable	Diesel	8 200,00 €	182,0
ITROEN	XSARA PICASSO	1.6i 16V 110 - Pack	02/08/2024	- €	- €	Vérification post prépar...	Not publishable	Essence	4 000,00 €	- € /
ENAUULT	KANGOO	1.5 dCi 65 - Air Clim	07/09/2024	- €	1 200,00 €	Vérification post prépar...	Not publishable	Gaz natu	2 500,00 €	- € /
LFAROMEO	147	1.9 JTD M-JET 120 - Distinctive	08/09/2024	- €	- €	Livraison	Not publishable	Diesel	1 200,00 €	- € /
LFAROMEO	4C	1750 Tbi 240 ch TCT - Standard Edition	16/07/2024	- €	- €	Sortie	Not publishable	Essence	18 963,00 €	- € /
EAT	IBIZA	1.2 TSI 90 ch - Style	26/07/2024	- €	6 637,81 €	Sortie	Not publishable	Essence	9 450,00 €	- € /

10 You can sort dates from the oldest to the most recent and vice versa.

456	UC - Individual	KIA	SPORTAGE BUSINESS	1.6 CRDi 136ch MHLV BVM6 4x2 - Active Business	-	- €	- €	Sortie
-	UC - Professional	AUDI	A3 SPORTBACK	-	09/01/2025	- €	4 751,00 €	Livraison
-	UC - Professional	ALFA ROMEO	GIULIA MY22	2.0 T 200 ch AT8 - Super	09/01/2025	- €	23 162,94 €	Livraison
1262626	UC - Professional	CHEVROLET	EPICA	VCDi 150 - LS	30/10/2024	- €	994,62 €	Livraison
656526569...	UC - Individual	FORD	C-MAX	1.0 EcoBoost 120 - Titanium	19/10/2024	- €	- €	Vérification post prépar...
848484848	UC - Individual	AUDI	A4	35 TDI 163 S tronic 7 - Avus	13/09/2024	- €	- €	Vérification post prépar...
45253753	UC - Professional	ALFA ROMEO	147	1.9 JTD M-JET 120 - Distinctive	08/09/2024	- €	- €	Livraison
156	UC - Individual	AUDI	Q3 BUSINESS	1.4 TFSI COD 125 ch - Business Line	08/09/2024	- €	16 000,00 €	Vérification post prépar...
59595965	UC - Individual	RENAULT	KANGOO	1.5 dCi 65 - Air Clim	07/09/2024	- €	1 200,00 €	Vérification post prépar...
512.38783	UC - Individual	DACIA	JOGGER	TCe 110 7 places - Confort	13/08/2024	- €	14 382,40 €	Sortie
563	UC - Individual	FIAT	TIPO STATION WAGON MY19 E6D	1.4 T-Jet 120 ch - Mirror	05/08/2024	- €	- €	Vérification post prépar...
498495965...	UC - Individual	CITROEN	XSARA PICASSO	1.6i 16V 110 - Pack	02/08/2024	- €	- €	Vérification post prépar...
200	UC - Individual	HONDA	ACCORD	2.4 i-VTEC - S AT	02/08/2024	- €	8 000,00 €	Vérification post prépar...
549569595...	UC - Individual	SEAT	IBIZA	1.2 TSI 90 ch - Style	26/07/2024	- €	6 637,81 €	Sortie
5423	UC - Individual	ALFA ROMEO	4C	1750 Tbi 240 ch TCT - Standard Edition	16/07/2024	- €	- €	Sortie

How would you rate the usability

11 Presentation of the sorting mode which corresponds to the column:

Vehicles

Create a stock auction Export Print

Vehicle, registration number, internal number, chassis or customer number

Sorted by: Delivery declaration date

Manage sorting

Manage sorting in order of importance

Delivery declaration date 31 > 1

Adding sorting

1 > 31

31 > 1

Save Reset Cancel

Version	Deliver...	Adjusted ...	Entry price (Incl.)	Status	Publication status
Coupé V8 6.2 405ch - A	-	- €	15 654,62 €	Pré-remise	Not publishable
3.0 DI - Sport	-	- €	- €	Sortie	Not publishable
1.4 Turbo 16V T-Jet 180 ch BVM5 - Tributo 131 Rally	-	- €	24 940,90 €	Pré-remise	Not publishable
1.3 Multijet 16V 75 S&S DPF - Dynamic	-	- €	3 823,39 €	Stock de vente	Publishable
Hybrid 3.0 462ch BVA - Azure	-	- €	69 620,38 €	Pré-remise	Not publishable
Tcè 120 - SL Arizona EDC	-	- €	5 315,53 €	Pré-remise	Not publishable
1.6 CRDI 136ch MHEV BVM6 4x2 - Active Business	-	- €	- €	Sortie	Not publishable
UC - Individual KIA SPORTAGE BUSINESS	-	-	-	-	-
UC - Professional AUDI A3 SPORTBACK	09/01/2025	- €	4 751,00 €	Livraison	Not publishable
UC - Professional ALFA ROMEO GIULIA MY22	09/01/2025	- €	23 162,94 €	Livraison	Not publishable
UC - Professional CHEVROLET EPICA	30/10/2024	- €	994,62 €	Livraison	Not publishable
UC - Individual FORD C-MAX	19/10/2024	- €	- €	Verification post prépar...	Current offer
UC - Individual AUDI A4	13/09/2024	- €	- €	Verification post prépar...	Not publishable

12 New column for gearbox type:

A new column can be selected in the table of the **"Vehicles"** module to specify the type of gearbox which the vehicles in stock are equipped with.

Vehicles

Create a stock auction Export ...

Vehicle, registration number, internal number, chassis or customer number

2 Filters

Please select a status Add a filter

Column management

Manage the display of columns

Organise the columns in order of importance

29 added columns

Gearbox

Energy

Power

Publication status

Columns to be added

Save Reset Cancel

k	DL Date	D. St.	Entry price (Incl.)	Trade-in price (Incl.)	Gearbox	Energy	Power	Publication status	Publication	Selling
	13/08/2024	32 days	14 382,40 €	14 382,40 €	Boîte manuelle	Essence	6 CV / 110 ch	Not publishable	-	18 450
	-	36 days	- €	- €	Boîte manuelle	Diesel	12 CV / 158 ch	Not publishable	-	1 500
	-	38 days	3 823,39 €	3 823,39 €	Boîte manuelle	Diesel	4 CV / 75 ch	Publishable	-	8 200
	02/08/2024	43 days	- €	- €	Boîte manuelle	Essence	7 CV / 110 ch	Not publishable	-	4 000
	07/09/2024	43 days	1 200,00 €	1 200,00 €	Boîte manuelle	Gaz naturel	5 CV / 65 ch	Not publishable	-	2 500
	08/09/2024	61 days	- €	- €	Boîte manuelle	Diesel	7 CV / 120 ch	Not publishable	-	1 200,00 €
	16/07/2024	64 days	- €	- €	Boîte automatique	Essence	14 CV / 240 ch	Not publishable	-	18 963,00 €
	26/07/2024	78 days	6 637,81 €	6 637,81 €	Boîte manuelle	Essence	5 CV / 90 ch	Not publishable	-	9 450,00 €

13 The technical data in this column can be exported in the Excel format.

The screenshot shows a web application interface with a modal dialog titled "Export the list of vehicles". The dialog contains the following elements:

- A header with a close button (X) and a note: "The filters applied in the list of your vehicles are taken into account when exporting. You can select the information to be exported below."
- A sub-header: "22 vehicles for export"
- A section titled "Add new information" with a search box and a list of checkboxes for various data fields.
- A section titled "Organise information in order of importance" with a list of 43 checked items, each with a drag handle. The "Gearbox" item is highlighted with a blue box.
- Buttons for "Export", "Reset", and "Cancel" at the bottom.

The background shows a table of vehicles with columns for Model, Entry into stock, and other details. The table includes models like JOGGER, PATROL GR, PUNTO EVO, XSARA PICASSO, KANGOO, 147, 4C, and IBIZA.

14

Adding the mobile phone number of the person who requests an ownership transfer:

To make communication during manual requests of ownership transfers simpler, we have added the mobile phone number of the person who requested the transfer.

You will view a range of data, including:

- the identity of the person who requested the transfer,
- the entity in which they work
- their mobile phone number or their landline number if this is the only contact given.

This last element will be visible at various places such as:

- the table in the "**Vehicles**" module by hovering the mouse over the words "**Ownership transfer in progress**" (when the transfer is awaiting validation),

The screenshot shows the 'Vehicles' module interface. At the top, there are navigation tabs: Home, Vehicles, Opportunities, Customers, and Management. The user is logged in as 'Stellantis & You Roma Préprod' from 'Roma Préprod Magliana'. The main heading is 'Vehicles'. Below the heading, there are buttons for 'New', 'Create a stock auction', and 'Export'. A search bar contains the text 'Vehicle, registration number'. To the right of the search bar is a 'Filters' button. Below the search bar, there is a 'Sorted by' dropdown and an 'Entry into stock' button. The main content is a table with columns: Internal..., Make, Model, Version, Type of ve..., Status, Ownership tran..., Point of sale, Physical presen..., and Warranty. The table contains three rows of vehicle data. A tooltip is displayed over the 'Ownership tran...' column of the first row, showing the following information: 'Requested by: Administrateur ADMINISTRATEUR', 'Seller's telephone number: +33645895236', and 'Entity: Stellantis & You Roma Préprod'.

Internal...	Make	Model	Version	Type of ve...	Status	Ownership tran...	Point of sale	Physical presen...	Warranty
-	Opel	Insignia	GS 1.5 CDTI Business Edition 122cv AT8 - Business Edition	UC - Individual	Stock di vendita	Ownership tran... Not published	Die ...no Préprod Gattamelata	...no Préprod Gattamelata	Spoticar ESSENTIAL
-	Lancia	Ypsilon Ecochic	1.0 70cv Firefly Hybrid 565 Maryne - Maryne	UC - Individual	Stock di vendita	Not published	Ber ...no Préprod Gattamelata	...no Préprod Gattamelata	Spoticar ADVANCED
-	Dacia	Sandero	1.0 Tce ECO-G STEPWAY COMFORT - Stepway Comfort	UC - Individual	Stock di vendita	Not published	GPI ...no Préprod Gattamelata	...no Préprod Gattamelata	Spoticar ADVANCED

15

- the file of the vehicle concerned by the transfer request,

SYNTHESIS
EQUIPMENT AND OPTIONS[®]
FINANCING[®]
OTHERS ▾

OPEL
INSIGNIA

GS 1.5 CDTI BUSINESS EDITION
122CV AT8
BUSINESS EDITION

14.500,00 € Incl. VAT

230,09 € / month[Ⓜ]
Market value

17.285,00 € Incl. VAT[Ⓜ]
Powered by Autobiz

[See the details](#)

DIESEL

122 CH / 90 KW

5D

SEDAN

ORANGE

Used - Individual
GG774CD

Type
Veicolo privato

Police number
-

Chassis number
VXKUPMHNDN4140246

Put into service date Mileage

[Add media \(0 pictures, 0 videos\)](#) [Technical characteristics](#)

55 days in stock

Actual status delayed by 12 days

Request for transfer made by **Administrateur**, **(+4477203689)**
assigned to **Stellantis & You Roma Préprod**, point of sale **Roma Préprod Magliana**, on **10 settembre 2024**.

16

- the e-mail received by the employee in charge of validating or rejecting transfers,

NEW TRANSFER REQUEST

Ciao Vincent

You have a new transfer request to validate, made on 10/09/2024 at 10h37 by **Administrateur (+44456789321)** assigned to **Stellantis & You Roma Préprod Roma Préprod Magliana** regarding the **Opel Insignia** vehicle.

More information about the vehicle

Plate	PIS Date	Mileage	Days of storage
GG774CD	23/06/2020	47,200 mi	56

Property Price
- €

Vehicle details

You can validate or reject your vehicle transfer request by going directly to the vehicle details by clicking on the button below.

Go to vehicle details

11

17

• the page accessible via the "**Ownership transfers awaiting validation**" tile, available on the home page of the employee in charge of processing ownership transfers requests.

If the person who requested the transfer hasn't filled in their phone number beforehand, no contact will be displayed:

The screenshot displays the 'Ownership transfers' interface. At the top, there is a navigation bar with icons for Home, Vehicles, Opportunities, Customers, and Management. The user is logged in as 'AA Stellantis & You Roma Préprod Roma Préprod Magliana'. The main content area is titled 'Ownership transfers' and features a search bar with the placeholder text 'Vehicle, registration number, internal number, chassis or customer number' and a 'Filter' button. Below the search bar, a card displays details for a transfer request:

- Used - Individual**
- Registration number: GG774CD
- Transfer requested by: Administrateur ADMINISTRATEUR from Stellantis & You Roma Préprod
- Phone number: (+33645895236) (indicated by a blue arrow)
- Price: - € Incl. VAT
- Vehicle details: OPEL INSIGNIA, GS 1.5 CDTI Business Edition 122cv AT8 Business Edition
- Status: To validate
- Table of details:

Date of first registration	Mileage	Entity
23/06/2020	47,200 km	Stellantis & You Milan...
- Point of sale: Milano Préprod Gatta... Stock: 55 days
- Timestamp: 10 set 2024
- Buttons: I validate, I refuse

18 Optimising database reconciliation:

New features are available in the database qualification system to simplify the work of fleet managers.

- Explanatory texts have been integrated to make clearer the difference between the statuses "**Reconciliation to be checked**" and "**Not reconciled**".
- A filter to find the vehicles which have a V.I.N number has been incorporated to make them easier to identify by stock managers.

Home Vehicles Leads Opportunities Customers ... AA 934 bee2link PP Eric M. Sport Auto

Vehicles on stand-by for matching with the database

Refuse import for these 0 vehicles

Vehicle, registration number, internal number, chassis or customer number 3 Filters

Display: All vehicles Please select a status Sorted by: Import date

Such as: VIN Yes [New filter](#) [Close](#)

Filters applied: [Save the research](#) [Reset filters](#) 190 vehicles

Entity: bee2link PP Eric M. VIN: Yes

<input type="checkbox"/>		AUDI A5 SPORTBACK 45 TDI 231 Tiptronic 8 Quattro Design Luxe Additional information	Diesel 13 CV / 231 ch S D Blanc	Used - Individual FH 020 KD PIS: 6/1/2019 Mileage: 14,260 km Status: Pré-rentreé Point of sale: Sport Auto Physical presence site: Sport Auto Stock: 1317 days ID: 56544
--------------------------	--	--	--	---

A vehicle in "Reconciliation to be checked" has been reconciled, but the automatic reconciliation may contain errors. A check is requested.

Reconciliation to be checked

19

The V.I.N number can also be copied and used it in programs external to our platform.

Model Finish Engine and transmission Options Synthesis

1. Reconcile vehicle model

Filtering a vehicle used with prices displayed Incl. VAT Search by Registration Manual

Initial search 01/06/2019 AUDI A5

Expand the catalog

JDI	Diesel	134 (g/km)	Used - Individual	48 900,00 €
5 SPORTBACK	13 CV / 231 ch	Blanc	FH 020 KD	Incl. VA
Sportback 45 TDI	5 D	Noir	VIN	
1 Tiptronic 8 Quattro	8 gears, Boite ...		WAUZZZF53KA060465	6/1/2019
sign Luxe			Factory code	Catalog date
			F5ACWA0000+WCF	6/14/2019
				Change date

20

The price of equipment excluding VAT is now visible. The reference of packs/options/accessories can be copied to be used in an external program.

The accessory wording can also be customised if needed.

Reconcile vehicle

Make/Model Finish Engine and transmission **Options** Synthesis

DACIA
JOGGER
Jogger TCe 110 5 places Confort

Essence sans ...
6 CV / 110 ch
5 D
6 gears, Boite ...

-
Gris
Noir

Used - Individual
GF452GL

VIN: UU1DJF00X68347071
Factory code: CMF MD 6U S:R11



PIS: 3/18/2022
Catalog date: 6/1/2022
[Change date](#)

18 450,75 €
Incl. VAT

4. Reconcile vehicle equipments

The vehicle will automatically contain the serial equipments of the database as well as the options whose factory code corresponds to an equipment of the database. All other options/packs must be manually reconciled or will, where appropriate, be added to the vehicle custom equipments.

[Add an equipment](#)

Label	Price (Excl. VAT)	Price (Incl. VAT)	Status	Code	
Peinture opaque	Included	Included		QPA\$OUL	Update reconcile  

21

It is equally possible to change the catalogue date of the vehicle.

Home Vehicles Leads Opportunities Customers ... **AA** BeeZlink PP Eric M. Sport Auto

VEHICLES ON STAND-BY FOR MATCHING WITH THE DATABASE

Reconcile vehicle

Make/Model Finish Engine and transmission **Options** Synthesis

AUDI
A5 SPORTBACK
A5 Sportback 45 TDI 231 Tiptronic 8 Quattro Design Luxe

Diesel
13 CV / 231 ch
5 D
8 gears, Boite ...

134 (g/km)
Blanc
Noir

Used - Individual
FH 020 KD

VIN: WAUZZZF53KA060465
Factory code: FSACWA0000+WCF

PIS: 6/1/2019
Catalog date: 6/14/2019
[Change date](#)

48 900,00 €
Incl. VAT

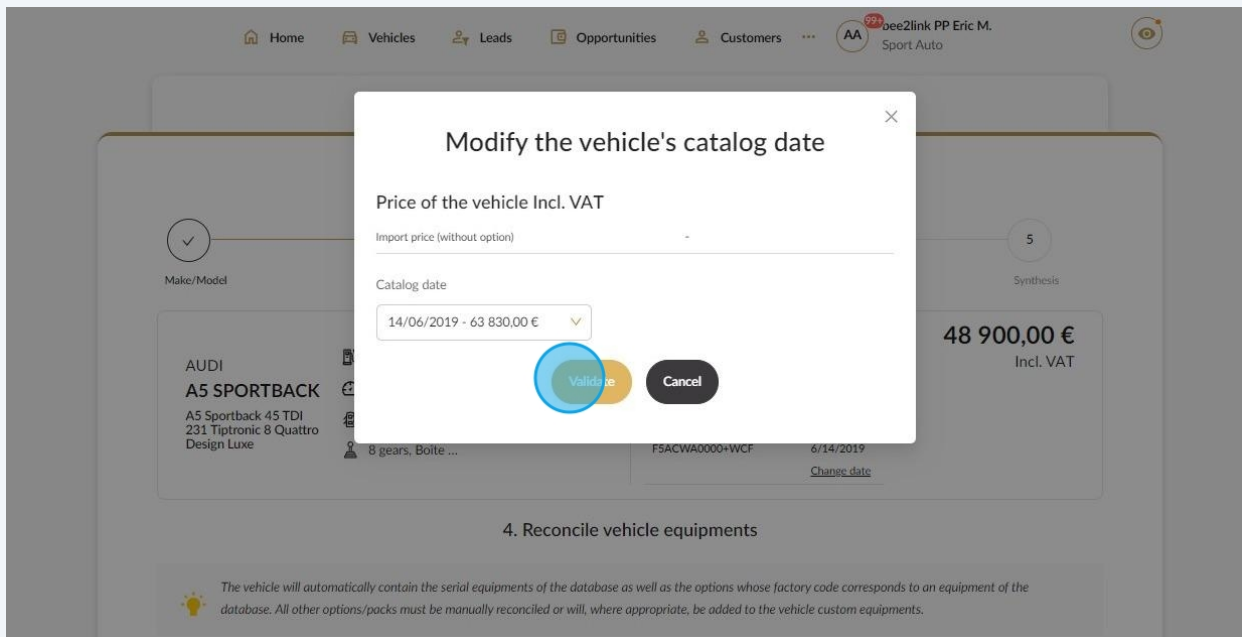
4. Reconcile vehicle equipments

The vehicle will automatically contain the serial equipments of the database as well as the options whose factory code corresponds to an equipment of the database. All other options/packs must be manually reconciled or will, where appropriate, be added to the vehicle custom equipments.

[Add an equipment](#)

22

Example of window allowing you to modify catalogue date:



23 Market analysis data upgrade:

Requirements: it will be necessary to have the rights to view and manage the prices to be able to see all the data mentioned below

In terms of market research, the graphs showing the position of the vehicle on the market have been placed on top of the page to make comparison easier. The market analysis will be calculated automatically on the present date.

Additional data has been integrated on the graphs.

In the synthesis of the the vehicle's current position:

- The selling price.
- The real commercial margin.
- The adjusted market value difference.

On the market analysis:

- The proposed price if available.
- The actual commercial margin.

MARKTANALYSE		
<p>Die Studie des Gebrauchtwagenmarktes basiert auf verschiedenen Elementen, die mit der Veröffentlichung von Gebrauchtwagen, die dem geschätzten ähnlich sind, zusammenhängen. So wird ein durchschnittlicher Veröffentlichungspreis (Marktwert) durch Algorithmen ermittelt, die alle im Internet veröffentlichten ... Mehr sehen</p>		
Mein Fahrzeug unter 3.9.2024	DAT Germany heute	DAT WebScan Germany heute
Marktwert 23.515,00 € Inkl. MwSt.	Marktwert 23.515,00 € Inkl. MwSt.	Marktwert
Kilometerstand 913,00 € Inkl. MwSt.	Kilometerstand 913,00 € Inkl. MwSt.	Angetrieben durch DAT WebScan Germany
Alter 110,00 € Inkl. MwSt.	Alter 110,00 € Inkl. MwSt.	25.850,00 € Inkl. MwSt.
Sonderausstattungen 0,00 € Inkl. MwSt.	Sonderausstattungen 0,00 € Inkl. MwSt.	Vorgeschlagener Preis 24.816,00 € Inkl. MwSt.
Standort - € Inkl. MwSt.	Standort - € Inkl. MwSt.	Differenz aktueller Verkaufspreis + 5,35 %
Angepasster Marktwert 24.538,00 € Inkl. MwSt.	Angepasster Marktwert 24.538,00 € Inkl. MwSt.	Effektive Handelsspanne - € Inkl. MwSt.
Angetrieben durch DAT Germany	Angetrieben durch DAT Germany	
Verkaufspreis 23.556,48 € Inkl. MwSt.	Vorgeschlagener Preis 23.556,48 € Inkl. MwSt.	
Angepasste Marktwertdifferenz -4 %	Differenz aktueller Verkaufspreis + 0,00 %	
Effektive Handelsspanne 19.795,36 € Inkl. MwSt.	Effektive Handelsspanne - € Inkl. MwSt.	
		DAT WebScan Germany Durchschnittliche Standzeit
		Gesamtdauer in Tagen zwischen dem 1. Tag der Veröffentlichung einer GW im Internet und dem

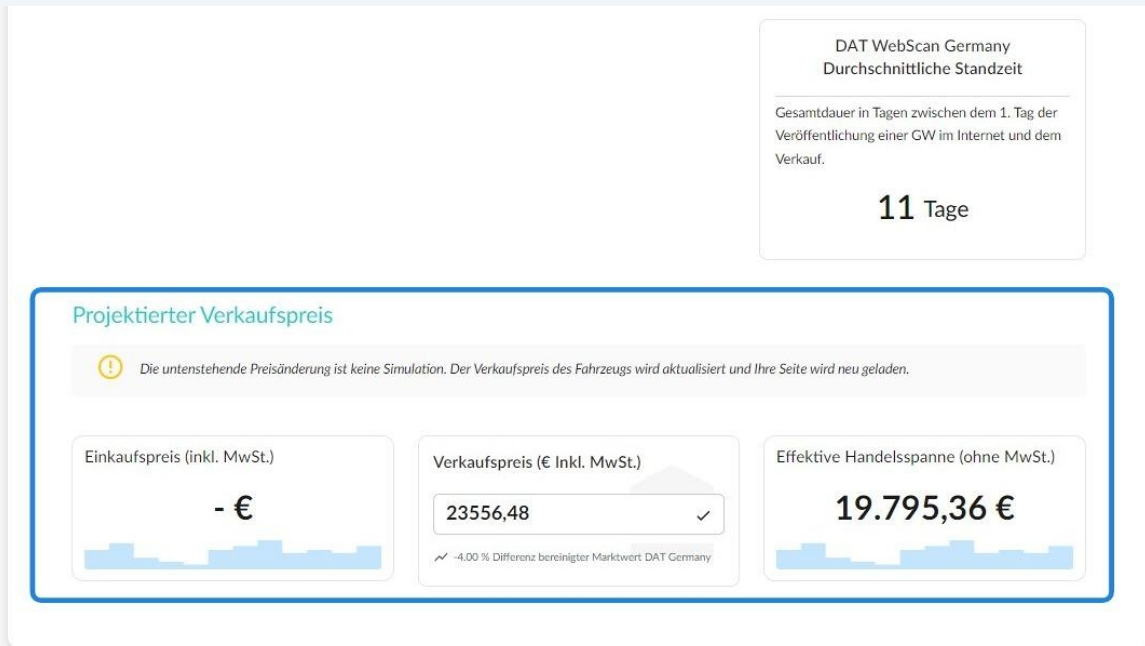
24

A new section entitled "**Projected Selling Price**" has been integrated to the market study, it is only available for users who have the right to manage prices.

It provides the following information:

- The vehicle's entry price
- The vehicle's selling price and the possibility to change it
- The vehicle's actual commercial margin

All data will update instantly when someone changes prices.



Opportunities

25 Adding a fleet manager field when creating an opportunity for a company:

Before this update, when the contact of a company was created via an opportunity, a user could add the fleet manager only when placing an order.

For which customer is this opportunity intended?

This customer is
An individual A company

Company name *
SAR

This customer is an automotive professional

Email
Enter an email

Mobile phone
+44

Professional phone number
+44

Land line
+44

Create an opportunity with this client Cancel

26 The procedure has been made more fluid to link the fleet manager to the customer file of a company as soon as an opportunity is created.

For which customer is this opportunity intended?

This customer is
An individual A company

The complete input of the SIRET will automatically fill in the fields: Company name, APE code, Intra-community VAT number and Address based on the data from the INSEE.

SIRET
XXXX.XXXX.XXXX.XXXXX

Company name *

This customer is an automotive professional

Customer category
Select a value

Legal representative
Enter the first and last name of the legal representative

Fleet manager
Enter the first and last name of the fleet manager

Email

27 Sending of the batch orders by e-mails:

It is now possible to send the batch orders by e-mails when an offer has been drawn up, a new **"Send order"** button is available for this purpose.

The screenshot displays a web application interface for managing an order. At the top, the breadcrumb navigation shows 'OPPORTUNITIES > OPPORTUNITY OF TT > ORDER NO. 23265'. The main header area features the order number 'Order no. 23265' and a status 'Ordered'. Below this, there are four action buttons: 'Send order' (highlighted in blue), 'Print', 'Modify', and 'Cancel this order'. The main content area is divided into two columns. The left column lists '2 purchased vehicles'. The first vehicle is an ALFA ROMEO GIULIA MY22, with a price of 25 679,68 € (Incl. VAT) and 25 679,68 € (Excl.). The second vehicle is an AUDI A3 SPORTBACK, with a price of 4 000,00 € (Incl. VAT) and 3 333,33 € (Excl.). The right column contains a 'Summary' section with a 'Display amounts' toggle set to 'Excl.', and a 'Vehicle purchased (2 vehicles)' section showing an initial total amount of 29 013,01 € and a final total amount of 29 013,01 €. A 'Payment' section at the bottom right indicates the means of payment as 'Transfer'. A 'Comment' section is visible at the bottom left.

OPPORTUNITIES > OPPORTUNITY OF TT > ORDER NO. 23265

Order no. 23265 Ordered

[Send order](#) [Print](#) [Modify](#) [Cancel this order](#)

2 purchased vehicles

Order been validate on 05/09/2024 at 13h57 by Gilles ADMINISTRATEUR.
The vehicles will be delivered on 09/01/2025 at the point of sale Point de vente 1 (Vincent S.).

Vehicle	Price (Incl. VAT)	Price (Excl. VAT)
ALFA ROMEO GIULIA MY22 2.0 T.200 ch AT8 Super	25 679,68 €	25 679,68 €
AUDI A3 SPORTBACK	4 000,00 €	3 333,33 €

Summary

Display amounts : Incl. VAT Excl.

Vehicle purchased (2 vehicles)

Initial total amount : 29 013,01 €

Final total amount : 29 013,01 € [View](#)

Actual commercial margin : 1 007,80 €

Administrative expenses : 0,00 € [View](#)

Balance to be paid : 29 013,01 €

Payment

Means of payment : **Transfer**

Comment

28 Presentation of the window used to send e-mails:

The screenshot shows a 'Send order by mail' dialog box with the following fields and buttons:

- Sender's email:** A text input field.
- Subject *:** A text input field containing 'Your batch order'.
- Message *:** A text area containing 'Enter a comment'.
- Buttons:** 'Send' (blue) and 'Cancel' (yellow).

The background page shows details for an Alfa Romeo Giulia MY22, including the text '2 purchased vehicles', 'Order been validate on 05/09/22', 'The vehicles will be delivered or', 'ALFA ROMEO GIULIA MY22 2.0 T 200 ch AT8 Super', and a price of '29 013.01 €'.

29 New rules for managing validity dates of offers and orders :

For the sake of consistency, validity dates of offers and orders presently take into account the dates set by the platform administrator and those of commercial operations.


 By activating this parameter, you accept responsibility for any possible discrepancies between the vehicles configured by your manufacturer and the offers and orders issued to prospects/customers.

The modification of the manufacturer's service agreements for the new vehicles from my stock is **activated**.


Manage allowed discounts [Modify](#)

No limit will be applied to discounts no NC.


Manage offers [Modify](#)

The period of validity of the offer is 7 days. 

Manage orders [Modify](#)

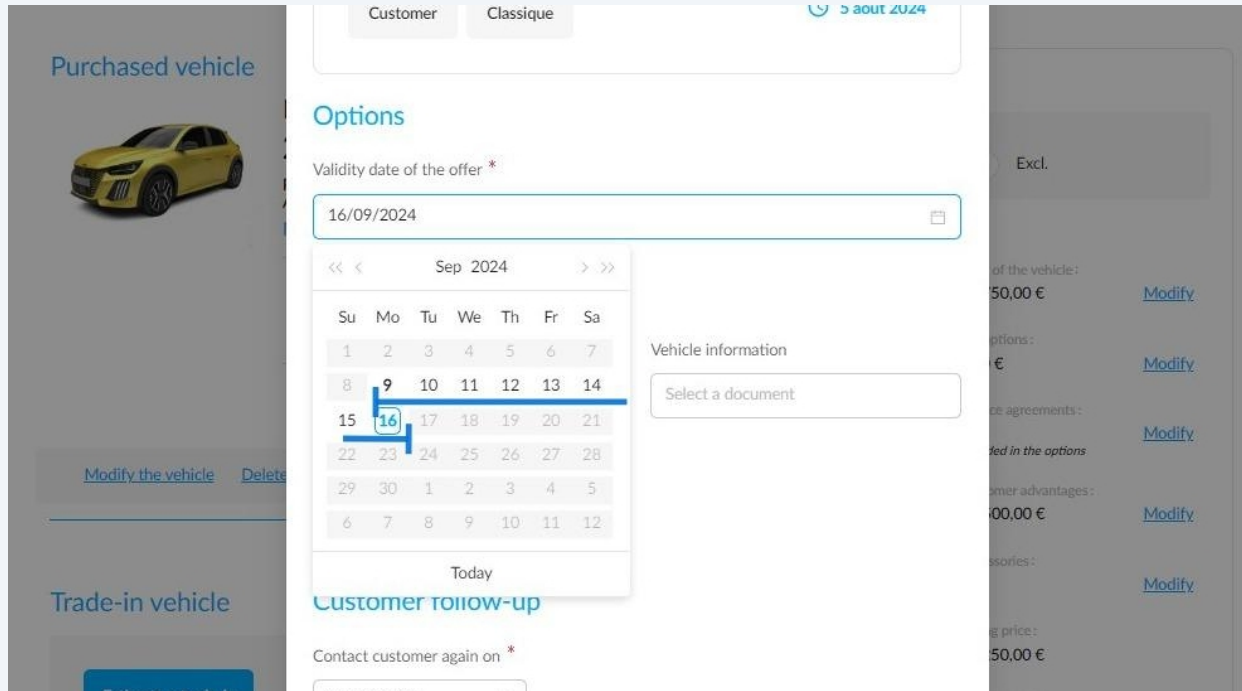
The period of validity of the order is 30 days 

Order number

 The prefix will be added to the NC order number. This number will be present on the order form and the delivery report.

30

When confirming an offer or an order, validity dates that can be selected will comply with the deadlines established in the settings while taking into account the end dates of current business operations.



31

Several rules have been introduced to that end to define the validity period which will be displayed on offers and order forms:

- If an offer/order is involved in a sales operation without an end date = deadlines added in the settings taken into account.
- If an offer / order is involved in a commercial operation with an end date after the deadlines added in the settings = deadlines added in the settings taken into account.
- If an offer / order is affected by a commercial operation that ends before the set deadlines = end date of commercial operation taken into account.
- If an offer / order is affected by several commercial operations which end after the set deadlines = deadlines added in the settings taken into account.
- If an offer / order is affected by several commercial operations and one ends before the deadlines pre-established in the settings = date of commercial operation with earliest deadline taken into account.

32 Detection of vehicles similar to those configured in a NV catalogue offer:

When making opportunities on catalogue new vehicles, a new tool is available on the platform to foster the sale of NVs/DVs/UVs in sales stock.


It will detect vehicles which are similar to those which have been configured, so that customers can be offered an alternative in the short term.

This tool takes the form of a new button called "**X similar vehicle(s)**" which will be visible as soon as an offer with a factory-ordered NV is created.

Angebot Nr. 689 In Bearbeitung

Das Angebot bestätigen und ausdrucken Verzichten Sie auf dieses Angebot Duplizieren

Fahrzeugangebot 1 ähnliches Fahrzeug



FIAT
500 (312)
CABRIO
500C 1.0 Mild Hybrid
Dolcevita (EURO 6d)
Dolcevita
Neu konfiguriert

Hybride 69 ps / 51 kW
2 T Red


CO2-Ausstoß:
-

Ändern Sie das Fahrzeug Fahrzeug löschen Technische Merkmale

Zusammenfassung

Beträge anzeigen:
 Inkl. MwSt. Exkl. MwSt.

Fahrzeug gekauft

	Preis des Fahrzeugs: 22.990,00 € <a>Ändern
	Sonderausstattungen: 3.079,72 € <a>Ändern
	Servicevereinbarungen: - € <a>Ändern <i>In den Optionen enthalten</i>
	Kundenvorteile: - 0,00 € <a>Ändern
	Zubehör: - € <a>Ändern

33

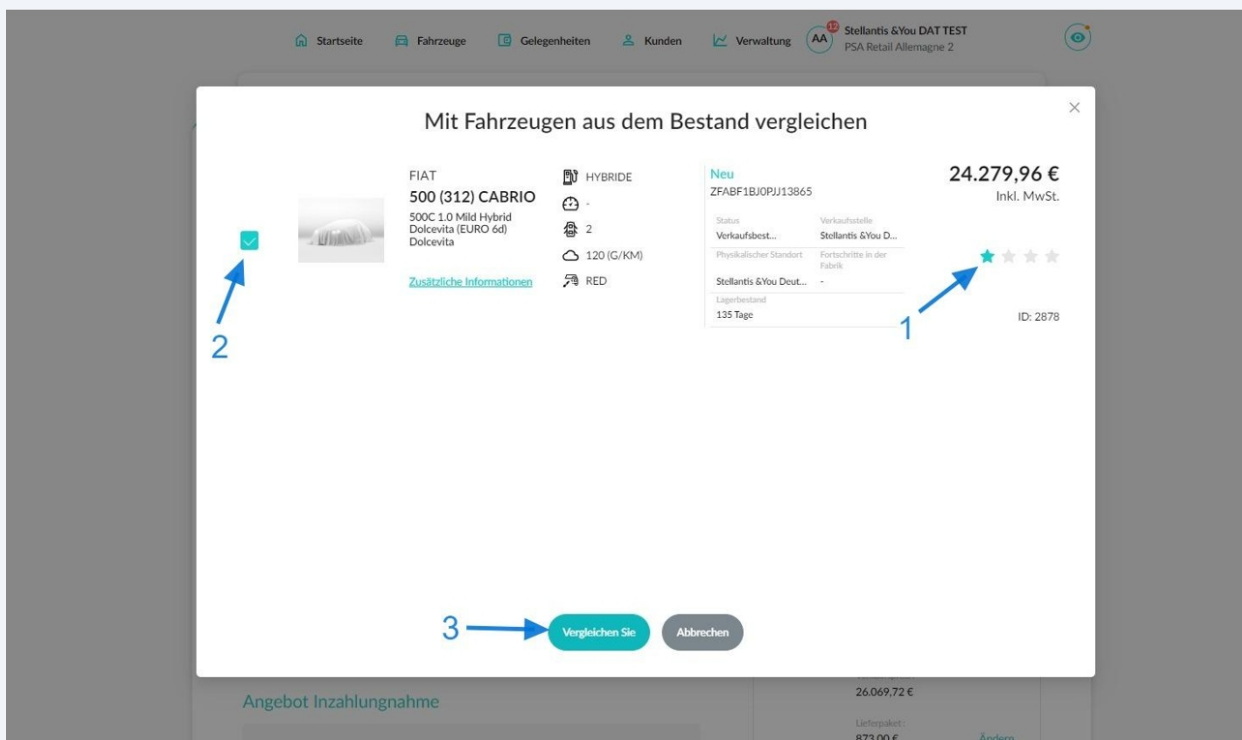
When clicking on it, a new window will open showing the list of vehicles considered by the system as comparable to the one configured.

The similarity degree between the two vehicles will be indicated in the form of a star (Average similarity, Great similarity, Perfect similarity) **1**.

To compare more precisely the displayed vehicle with the one that you have configured, select it by ticking the box designed for this purpose **2** and click on the "**Compare**" button **3**.

Reminder: to ensure that the vehicles proposed in the comparison are relevant, the system will take several factors into account, as the level of similarity and the price difference between the configured vehicle and those in sales stock.

A difference of more than €2,000 between the selling price of the vehicles in stock and that of the configured NV will result in the exclusion from the comparison page.



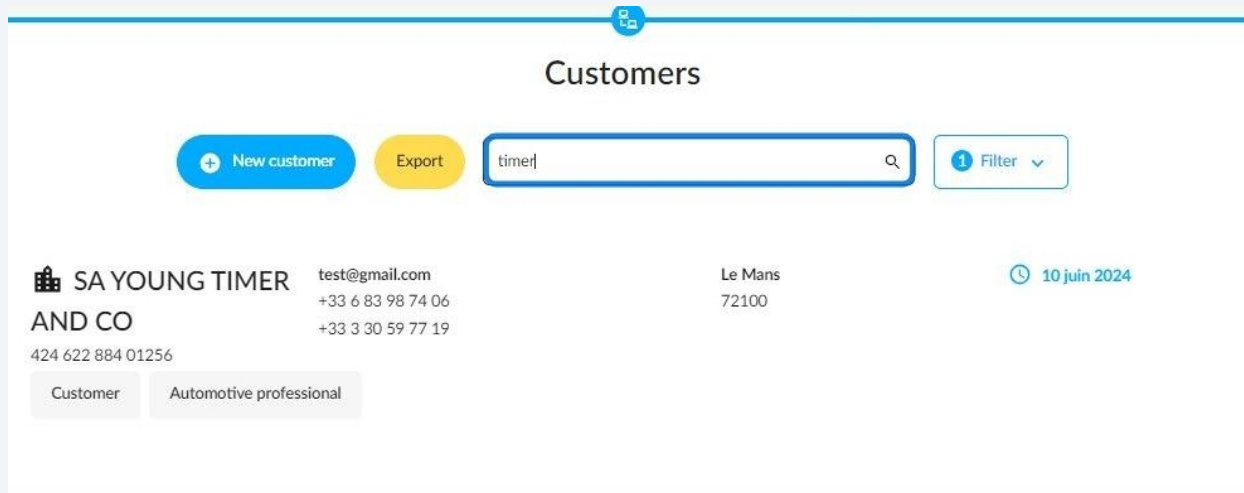
Customers

34 Improved search of professional customers:

Previously, finding a customer with a compound name was more difficult.

The sensitivity of the searchbar in the Customers and Vehicles modules have been enhanced in order to make it easier to find professional customers.

The platform will now detect all wordings that match your input to propose as many relevant results as possible to enable you to choose the customer sheet of your choice.



The screenshot displays the 'Customers' module interface. At the top, there is a search bar containing the text 'timer'. To the left of the search bar are two buttons: 'New customer' (blue) and 'Export' (yellow). To the right is a 'Filter' button with a dropdown arrow. Below the search bar, a customer profile is shown for 'SA YOUNG TIMER AND CO'. The profile includes a building icon, the company name, and contact information: 'test@gmail.com', '+33 6 83 98 74 06', and '+33 3 30 59 77 19'. The address 'Le Mans 72100' is also visible. A clock icon indicates the last update on '10 juin 2024'. At the bottom, two tags are present: 'Customer' and 'Automotive professional'.

35

Example with the company SA Young Timer And Co. It has a compound name and the system identified the company by entering one of the terms of its name.

The screenshot shows the 'Customers' module interface. At the top, there is a navigation bar with 'Home', 'Vehicles', 'Opportunities', 'Customers', and 'Management'. The user is logged in as 'bee2link PP Vincent S.' with a 'Point de vente 1 (Vincent S.)'. The main heading is 'Customers'. Below it, there are buttons for 'New customer' and 'Export'. A search bar contains the text 'timer' and a search icon. To the right of the search bar is a 'Filter' button. Below the search bar, a customer card is displayed for 'SA YOUNG TIMER AND CO'. The card includes the email 'test@gmail.com', phone numbers '+33 6 83 98 74 06' and '+33 3 30 59 77 19', the address 'Le Mans 72100', and a date '10 juin 2024'. At the bottom of the card, there are two tags: 'Customer' and 'Automotive professional'.

36

New exportable column from the Customers module:

Previously, the exportation of customer files did not include any data relating to the monitoring by the sales teams.

To remedy this shortcoming, the table now includes an additional column called Followed-up by which lists the names of the sales representatives in charge of following up the contacts in the generated file.

The screenshot shows the 'Customers' module interface with a table of customer records. The navigation bar and user information are the same as in the previous screenshot. The search bar is empty. The table has several columns, including a 'Followed-up by' column. A notification box in the top right corner indicates that the export is ready for download.

Customer Name	Contact Information	Address	Followed-up by
SA YOUNG TIMER AND CO	test@gmail.com +33 6 83 98 74 06 +33 3 30 59 77 19	Le Mans 72100	10 juin 2024
SA YOUNG TIMER AND CO	+33 6 58 21 23 98		9 sept. 2024
SA YOUNG TIMER AND CO	test@test.fr +33 6 54 23 14 79	London 71963	5 sept. 2024
SA YOUNG TIMER AND CO	test@test.fr +33 6 58 98 74 56	Roma 00187	3 sept. 2024

Exportation
Vos documents sont prêts à être téléchargés, cliquez ici afin de poursuivre.

37

This column is located next to the "Entity" column. If a client is followed up by several sales representatives, their names will be listed in the same cell, separated by a semicolon.

Nummer des Kunden	Entität	Gefolgt von	Höflichkeit	Name des Kunden	Vorname des Kunden	Typ des Kunden
6319	Stellantis &You DAT TEST	Cédric ; Hans				Unternehmen
6120	Stellantis &You DAT TEST	Cédric ; Hans				Unternehmen
6125	Stellantis &You DAT TEST	Anton				Unternehmen

38 Simplified access to company employee records:

The company sheets now provide access directly to the files of employees linked to a company.

A new tab entitled "Salespersons" will list the employees declared as belonging to a company.

The screenshot displays a CRM interface for a customer named "Simon Pro". At the top, a navigation bar includes "Home", "Vehicles", "Leads", "Opportunities", and "Customers". A user profile "AA" is visible in the top right. Below the navigation, a breadcrumb trail shows "CUSTOMERS > SIMON PRO". The main content area features a header for "Simon Pro" with a toolbar containing "New offer", "Add a comment", "Modify", "Follow up with the customer", and a menu icon. A tabbed interface below the header shows "SYNTHESIS", "SALESPERSONS" (highlighted with a blue circle), "VEHICLES", and "OTHERS". The "Identity" section contains the company name "Simon Pro", legal representative "Client AVECCONSENT", fleet manager "Client AVECCONSENT", phone number "985 498 545 98454", and address "16 Rue Guepet, 71100 Chalons-sur-Saône, Bourgogne-Franche-Comté, France". A "Customer" label and a clock icon with "5 sept. 2024" are also present. The "Ongoing opportunities" section includes a link "See all opportunities" and a search box for "Offer number".

39

Example :

The screenshot shows a CRM interface for a customer named 'SIMON PRO'. The breadcrumb trail is 'CUSTOMERS > SIMON PRO'. The main header for the customer profile is 'Simon Pro'. Below the header, there are four action buttons: 'New offer' (blue), 'Add a comment' (yellow), 'Modify' (yellow), and 'Follow up with the customer' (yellow), followed by a three-dot menu icon. Below the buttons, there are four tabs: 'SYNTHESIS', 'SALESPERSONS' (active), 'VEHICLES', and 'OTHERS'. The 'SALESPERSONS' tab is selected, showing a list of salespersons. The list has a search bar with the placeholder text 'Last name, first name'. The list contains two entries: 'Test BLAISE' with a phone number '+33 6 06 06 06 06', location 'Chalon-sur-Saône 71100', and a last update date of '5 sept. 2024'. Below the name 'Test BLAISE' are two tags: 'Suspect' and 'Classique'. The second entry is 'Employe Societe SIMON PRO' with a last update date of '5 sept. 2024' and a 'Suspect' tag.

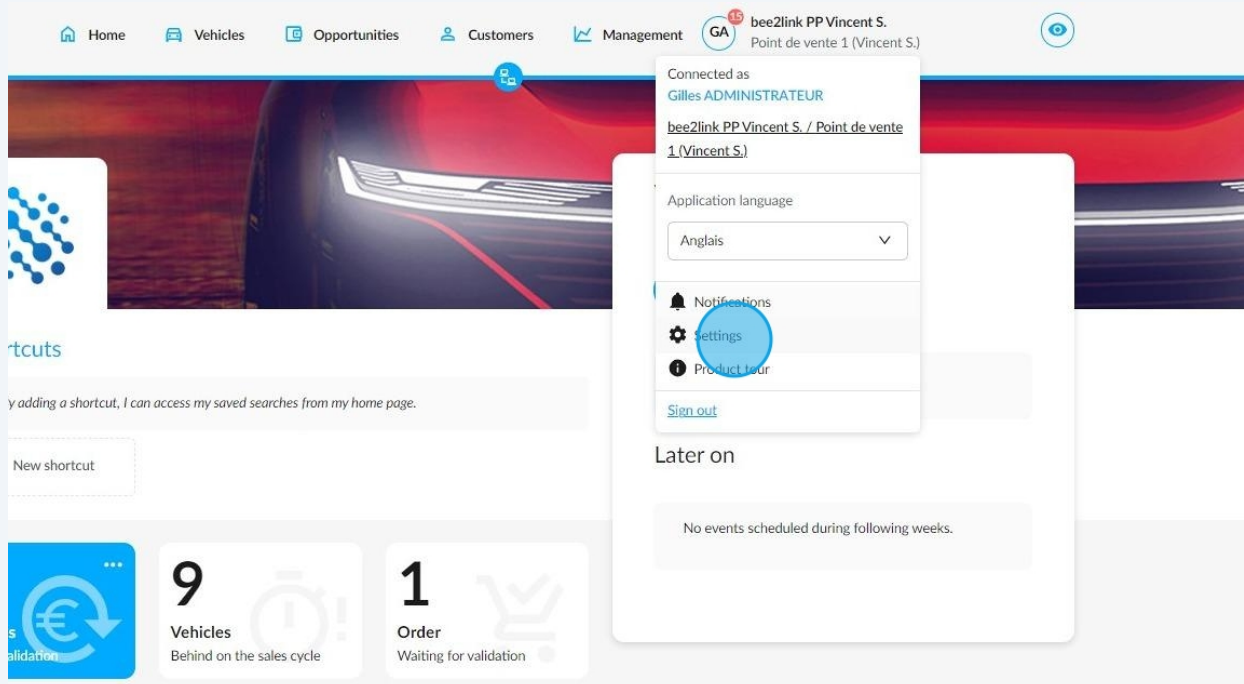
Salespersons			
Test BLAISE	+33 6 06 06 06 06	Chalon-sur-Saône 71100	5 sept. 2024
Suspect Classique			
Employe Societe SIMON PRO			5 sept. 2024
Suspect			

Settings

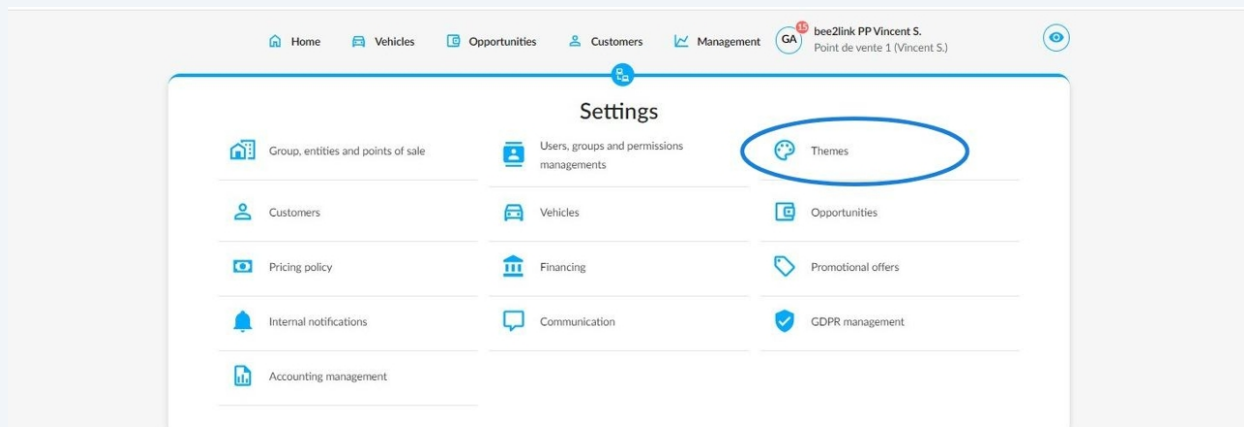
40 New feature: customising logo on generic UV documents

From now on, platform's administrators will be able to customise the logo that will be displayed on **generic UV documents** available in the "**Vehicles**" and "**Opportunities**" modules.

To do this, go to the platform settings by clicking on your initials:



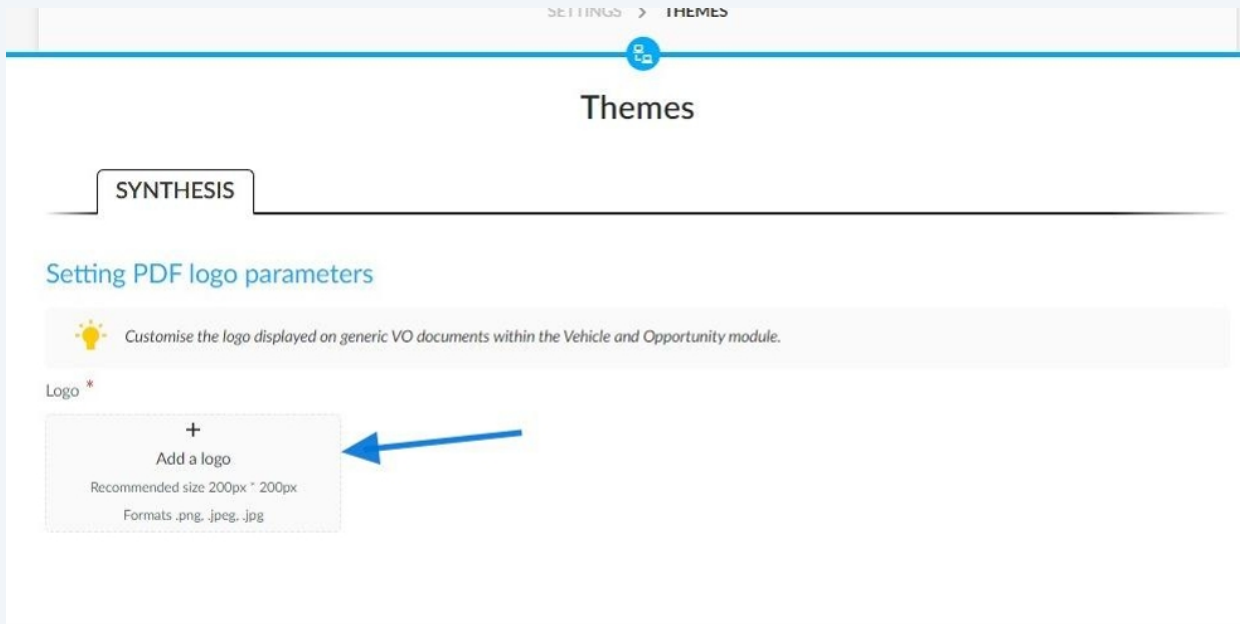
41 A new setting called "**Themes**" has been conceived for this purpose.



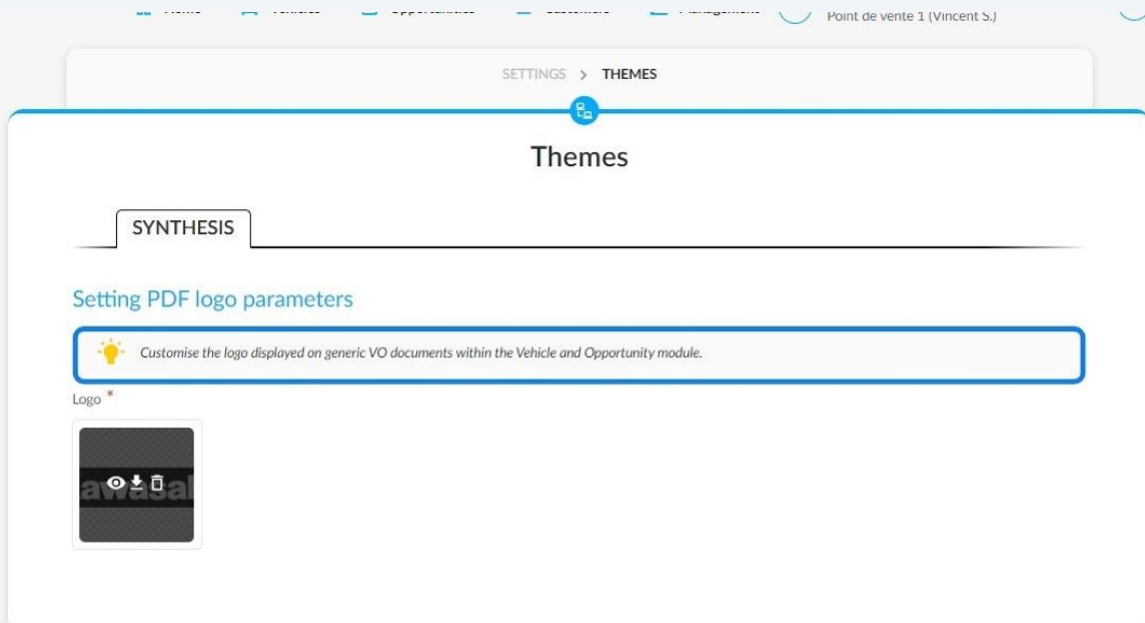
42 Insert the logo of your choice by dropping it or uploading it from your PC.

It must be in PNG, JPEG, JPG formats.

For optimal results, a maximum size of 200 pixels is recommended.



43 Once you have integrated the logo, you can preview it, download it or delete it by placing your cursor over it.



44 Modifying stock entry deadline settings:

Prior to this update, a 30-day period for entering the vehicle into stock was entered by default for trade-in estimates when no period was specified in the settings by an administrator.

In order to give salespeople the option to enter a more realistic date of entry into stock, the settings in the "**Opportunities**" module relating to the time taken to enter stock have been changed.

The settings now allow you to enter manually the forecasted time of entry into stock during an on-site trade-in.

In the case of an online trade-in campaign, the thirty-day period will continue to apply.

Set up my opportunities

Cancellation of my inactive opportunities after days

Entry time into stock

The stock entry lead time is used to initialise the forecast entry date for a trade-in estimate. If no lead time is set, it will be defined at 30 days for on-site trade-ins.

want to define a putaway lead time

Manufacturer services contract

By activating this parameter, you accept responsibility for any possible discrepancies between the vehicles configured by your manufacturer and the orders issued to prospects/customers.

I would like to activate the modification of the manufacturer's service agreements for the new vehicles from my stock.

45

If no deadline is set by an administrator of the platform, the salesperson will be asked to enter manually during the trade-in process the forecasted date of entry into stock which seems the most appropriate.

Home Vehicles Opportunities Customers Management GA beeZlink PP Vincent S. Point de vente 1 (Vincent S.)

OPPORTUNITIES > OPPORTUNITY OF MR TEST GILCAP > NEW OFFER > TRADE-IN VALUE

Estimate a vehicle

Make/Model Finish Engine and transmission Design Options **History** Vehicle's state Synthesis

6. Fill in the additional information

The projected mileage is calculated on the basis of the number of kilometres that have been driven since your vehicle was first registered and the projected return date.

What is the vehicle registration ? *

AA - 123 - BB

What is the vehicle chassis?

VFX XXXXXX XXXXXXXX

Date of first registration *

14/06/2017

How many kilometres does the vehicle have? *

Enter a mileage km

What is the expected entry date? *

Select date

The estimated mileage of the vehicle is : *

Automatically calculated km

Vehicle maintenance

Is your vehicle damaged? *

No

Is your vehicle rolling ? *

Yes

46 Indexation of repair expenses for used vehicles to age and mileage criteria:

It is possible to take into account age and / or mileage criteria to qualify at best the amount of repair expenses for a trade-in.

As a result, the settings of pricing policy have been changed for managing UVs trade-in values.

Pricing policy

SYNTHESIS SALES VALUE UV **TRADE-IN VALUE UV**

Display the configuration Point de vente 1 (Vincent S.) [Add a new configuration](#) [Delete](#)

Professional / private margin Expenses **UV Reconditioning costs** UV standard reconditioning fee Automatic validation

Pneumatic costs


Size	Costs by tyre		Size	Costs by tyre	
Default	200,00 € Excl.	Modify	19"	200,00 € Excl.	Modify

47


The new criteria can be configured in various places when inserting repair costs:

- by clicking directly on the exploded view of the vehicle, on the part concerned;
- by adding a new defect at the bottom of the page;
- by updating a already existing defect.


Sections

 Click on the vehicle faces to set up the defects, set its type and its price.


Front




Back



Right side





Left side



Saddlery

Other

Defects list [Add a defect](#) 

Broken window  0 associated sections of 0,00 € Excl. to 0,00 € Excl.

48 When modifying a defect via the exploded view, some new fields are available.

Depending on the case, criteria relating to the age of the vehicles and their mileage may be entered to improve the relevance of the repair expenses.

It will be necessary to configure the age and mileage criteria **cumulatively** (" **age + mileage criteria** ") or **separately** ("**age or mileage criteria**").

As soon as a vehicle in a trade-in estimate has a degree of wear that falls within the established criteria, the system will apply the corresponding refurbishment costs.

Sections

Click on the vehicle faces to set up the defects, set its type and its price.

Update defects of the section "Aile avant droite".

Defects list [Add a defect](#)

Defect	Professional price	Private individual price	Age (months)	Condition	Mileage (km)	
À remplacer	600 € Excl.	600 € Excl.	1 to 139	Or	1 to 2348	Save Cancel
Bosselé	75,00 € Excl.	75,00 € Excl.	-	-	-	Modify Delete
Enfoncé	300,00 € Excl.	300,00 € Excl.	-	-	-	Modify Delete
Rayé	150,00 € Excl.	150,00 € Excl.	-	-	-	Modify Delete

[Save](#) [Cancel](#)

Other

Defects list [Add a defect](#)

Defect

49

When you add a defect to the list, you will be first asked to name it and to **link it to a section** (*body part*). From here, you can enter the same data as shown above. The condition will be visible after you have determined the age and mileage criteria.

Add a defect [X]

Name of defect *
[Enter a name]

Is the defect visible for the trade-in campaign ? *
Yes [v]

Sections [Add a section](#)

You can choose to create defects based on age and/or mileage. The rule with the highest price applies in the event of a tie.

Section *
[Other x]

Professional price * [206] € Excl. Private individual price * [215] € Excl.

Age [Exc 1] up to [7] month Mileage [1] up to [10000] km

Condition *
[Select a condition] [v]

[Add](#) [Cancel](#)

No Data

[Save](#) [Cancel](#)

50

Presentation of a page to modify an already existing defect with the drop-down menu wich enables you to choose the condition:

Update a defect

Name of defect *
Broken window

Is the defect visible for the trade-in campaign ? *
Yes

Sections [Add a section](#)

Section	Professional price	Private individual price	Age (months)	Condition	Mileage (km)
Other	206 € Excl.	215 € Excl.	1 to 150	Or	1 to 2600

Save Cancel Delete

Enfoncé 17 associated sections of 300,00 € Excl. to 450,00 € Excl.

< 1 2 3 4 >

51 Automatic price update, authorisation to enter a negative margin:

In some cases, stock managers may have to update prices with a negative margin when a vehicle remains in stock for too long.

This is the reason why we have allowed to enter negative margins in the pricing policy settings when configuring the automatic price update.

Pricing policy

SYNTHESIS SALES VALUE UV TRADE-IN VALUE UV

Set up the automatic price updates

By activating this setting, the prices of the vehicles in your stock will be updated every 7 days (default value). However, you can change this frequency to 15 or 30 days. [... Expand](#)

Enable automatic price update for used vehicles.

For destinations by calculating prices every days.

Individual destination

I would like to check all automatically calculated prices for vehicles with a specific destination .

Prices will be subject to validation if the actual margin (HT) remaining is :

of	<input type="text" value="0"/>	days	to	<input type="text" value="60"/>	days	a margin of less than	<input type="text" value="800"/>	€	<input type="text" value="v"/>
of	<input type="text" value="61"/>	days	to	<input type="text" value="90"/>	days	a margin of less than	<input type="text" value="600"/>	€	<input type="text" value="v"/>
of	<input type="text" value="91"/>	days	to	<input type="text" value="120"/>	days	a margin of less than	<input type="text" value="300"/>	€	<input type="text" value="v"/>
From	<input type="text" value="121"/>	days,	a margin of less than	<input type="text" value="-200"/>			€	<input type="text" value="v"/>	

[Add a period](#)