



bee2link

OpenFlex updates July-October 2023

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Contents

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Settings :

- 📌 New right to manage user accounts and groups



Home page

Securing user information

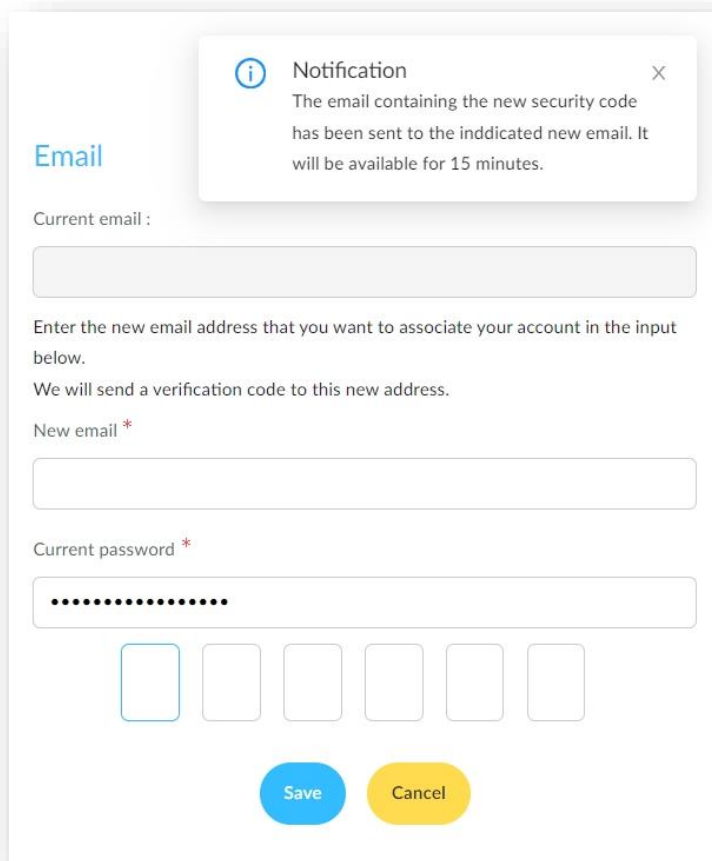
Securing user information

☰ New security controls have been put in place to protect your personal data when changes are made to your profile.

☰ When you change your email address, a security code valid for 15 minutes will be sent to the new address. In addition, a warning e-mail will be sent to the old e-mail address on your account.

☰ Password changes are not subject to a validation code.

☰ Changes to other personal data (*surname/first name/telephone number*) will result in a warning email being sent to users to avoid any risk of fraud.



Email

Current email :

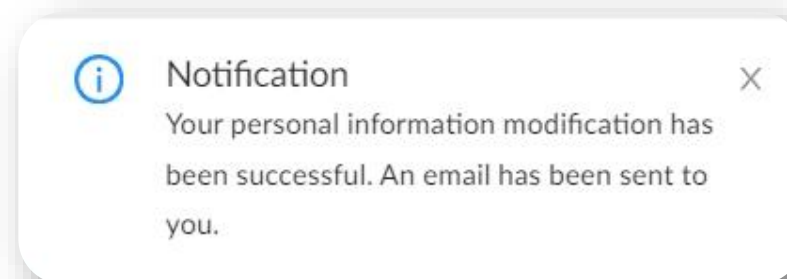
Enter the new email address that you want to associate your account in the input below.
We will send a verification code to this new address.

New email *

Current password *

Save Cancel

Notification X
The email containing the new security code has been sent to the indicated new email. It will be available for 15 minutes.



Notification X
Your personal information modification has been successful. An email has been sent to you.



Vehicles module

Filtration, sorting and display of the number of days since a price change

Filtration, sorting and display of the number of days since a price change.

- In order to **identify easily** vehicles whose **sale prices have not been updated** for "X days", the **filtering, sorting and display** of this data has been improved.
- It is now possible to **sort and filter** the results displayed in the **"No. of days since last price update"** column in **ascending and descending order**.

Vehicles

+ New
Export

1 Filter ^

Display All vehicles x Entrée physique x Column management

Such as Please select v [New filter](#) [Close](#)

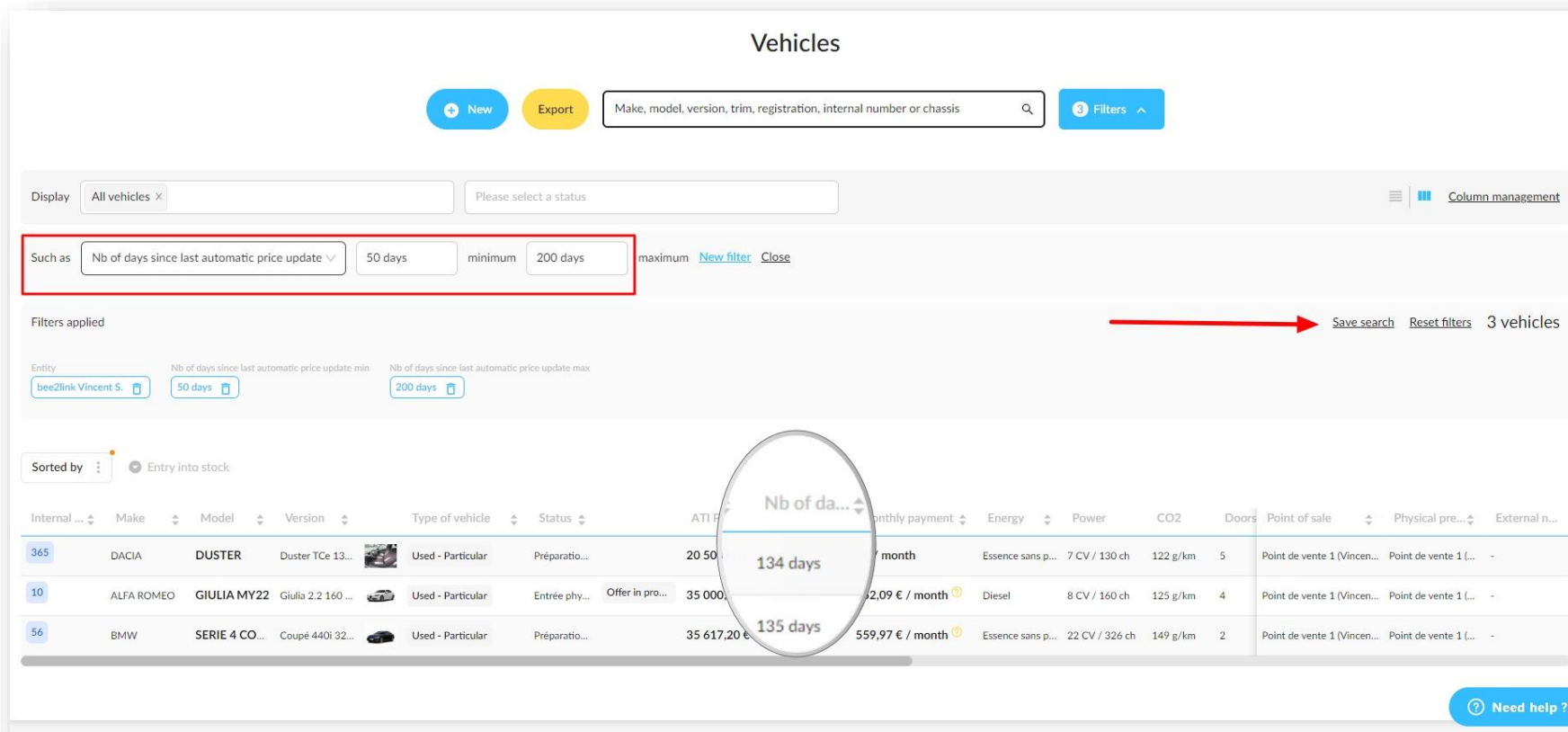
Filters applied Save search Reset filters 7 vehicles

Entity bee2link Vincent S. i

Sorted by Entry into stock Nb of days since last price update

Internal ...	Make	Model	Version	Type of vehicle	Status	ATI Price	Nb of da...	Monthly payment	Energy	Power	CO2	Doors	Point of sale	Physical pre...	External n...
695847848...	ALFA ROMEO	MITO	MiTo 1.4 TB M...	Used - Particular	Entrée phy...	Offer in pro...	8 246,00 €	10 days	132,09 € / month	Essence sans p...	9 CV / 170 ch	139 g/km	3	Point de vente 1 (Vincen...	Point de vente 1 (...)
6+6+6+6+6...	PORSCHE	911	911 Coupé Ca...	Used - Particular	Entrée phy...	Offer in pro...	17 963,00 €	10 days	210,10 € / month	Essence sans p...	20 CV / 250 ch	118 g/km	2	Point de vente 1 (Vincen...	Point de vente 1 (...)
10	ALFA ROMEO	GIULIA MY22	Giulia 2.2 160 ...	Used - Particular	Entrée phy...	Offer in pro...	35 000,00 €	135 days	452,09 € / month	Diesel	8 CV / 160 ch	125 g/km	4	Point de vente 1 (Vincen...	Point de vente 1 (...)

- 🔗 An eponymous filter has also been integrated into the '**Management**' section to enable you to sort the results displayed. Configured filters can be saved.
- 🔗 The counter for the number of days since a price update will reset to zero for the following reasons:
 - 🔗 Automatic price updates (depending on the settings in place)
 - 🔗 Manual price change
 - 🔗 Change in NC/DC list price
 - 🔗 Discount applied to a NC/DC
 - 🔗 Updating an internal selling price
- 🔗 warning: adding options to a NC/DC does not reset the counter for the number of days since a price update.



Vehicles

New Export

Filters

Display: All vehicles Please select a status Column management

Such as: Nb of days since last automatic price update 50 days minimum 200 days maximum [New filter](#) [Close](#)

Filters applied: bee2link Vincent S. 50 days 200 days [Save search](#) [Reset filters](#) **3 vehicles**

Sorted by: Entry into stock

Internal ...	Make	Model	Version	Type of vehicle	Status	ATI P...	Nb of da...	Monthly payment	Energy	Power	CO2	Doors	Point of sale	Physical pre...	External n...
365	DACIA	DUSTER	Duster TCe 13...	Used - Particular	Préparatio...	20 500	134 days	... / month	Essence sans p...	7 CV / 130 ch	122 g/km	5	Point de vente 1 (Vincen...	Point de vente 1 (...	-
10	ALFA ROMEO	GIULIA MY22	Giulia 2.2 160 ...	Used - Particular	Entrée phy...	35 000	135 days	2,09 € / month	Diesel	8 CV / 160 ch	125 g/km	4	Point de vente 1 (Vincen...	Point de vente 1 (...	-
56	BMW	SERIE 4 CO...	Coupé 440i 32...	Used - Particular	Préparatio...	35 617,20 €	135 days	559,97 € / month	Essence sans p...	22 CV / 326 ch	149 g/km	2	Point de vente 1 (Vincen...	Point de vente 1 (...	-

[Need help ?](#)



Vehicles module

Filtration and extraction of vehicles by their types

Filtration and extraction of vehicles by their types

- ❏ To make it easier to identify vehicles according to their type, a new filter entitled “**Type**” is available in the “**Vehicle**” section, so that vehicles can be proposed for sale quickly and easily.
- ❏ A column can also be configured to display the type of vehicle in the stock table.
- ❏ The results displayed can be saved in a search. They can also be exported in XLS format.

The screenshot shows the 'Vehicles' section of the OpenFlex interface. At the top, there are buttons for 'New' and 'Export', a search bar for 'Make, model, version, trim, registration, internal number or chassis', and a 'Filter' button. Below this, there are options to 'Display' 'All vehicles' and a status selection dropdown. A red box highlights the filter area where 'Type' is selected, with 'TRANSPORTER' and 'PKW, SUV, KLEINTRANSPORTER' as active filters. Below the filters, a 'Filters applied' section shows 'Type' with the selected filters. A 'Sorted by' dropdown is set to 'Type'. A table of vehicles is displayed with columns for 'Internal ...', 'Make', 'Model', 'Version', 'Type of vehicle', 'Status', 'Energy', 'Type', 'ATI Price', 'Power', 'CO2', 'Doors', and 'Color'. A red arrow points to the 'Type' column header. On the right, a 'Column management' panel is open, titled 'Manage the display of columns', showing a list of 28 added columns with checkboxes for 'Status', 'Sales status', 'Energy', 'Type', and 'Price'. A 'Columns to be added' section is also visible. A red arrow points to the 'Column management' link in the top right corner.

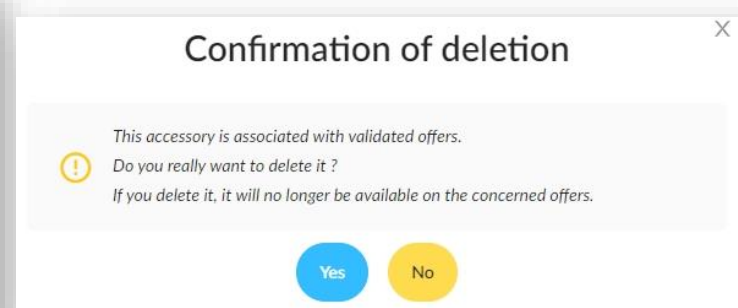
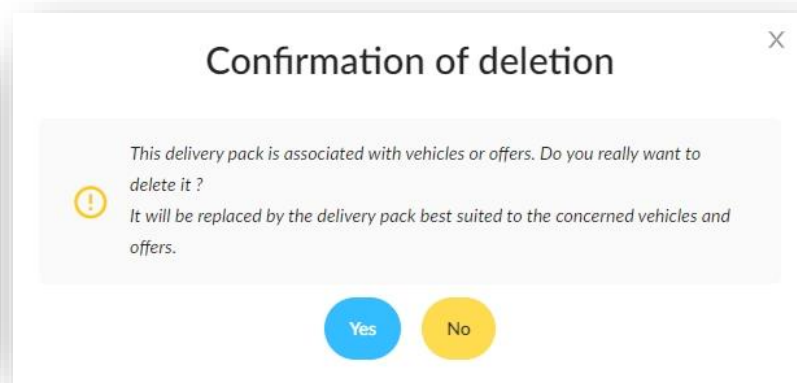
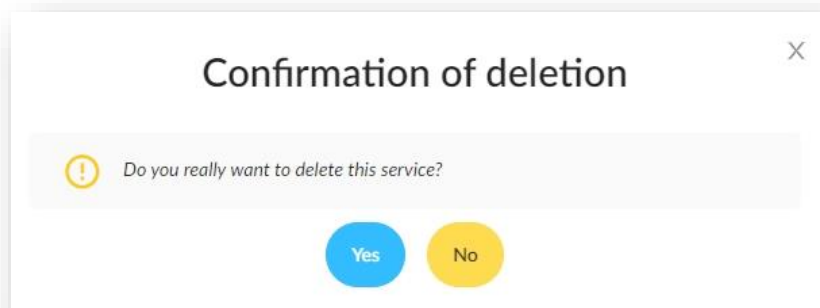


Vehicles module

Suppression of additional products

Suppression of additional products

- Platform administrators have new ways of **removing additional** products at any time when they are no longer relevant.
- Rules have been put in place to avoid **negatively impacting vehicle management and sales** involving this type of product in opportunities according to their degree of progress.
- Consequently, the process will not be the same for a current or archived opportunity:
 - If the **delivery pack, service or accessory** you wish to delete is only assigned to **archived vehicles**, a simple confirmation message will be displayed when you delete it.
 - If the **delivery pack** you wish to **delete** is **assigned to at least one saleable vehicle or a current offer**, a confirmation message will be displayed specifying that this pack will be **deleted** and **replaced** by **the most suitable delivery pack** (see evolution about the default assignment of delivery packs according to vehicle energy) from among those still available.
 - If **the accessory or service** you wish to **delete** is allocated to a **saleable vehicle or is included in a current offer**, a **confirmation of deletion** will be displayed stating that one of these products is present on vehicles or offers. By confirming, you will delete the accessory or service.
 - If the **delivery pack, service or accessory** that you wish to **delete** is **assigned to a validated order**, you will be asked to **confirm the deletion**. The additional product sold **will remain on the order**.





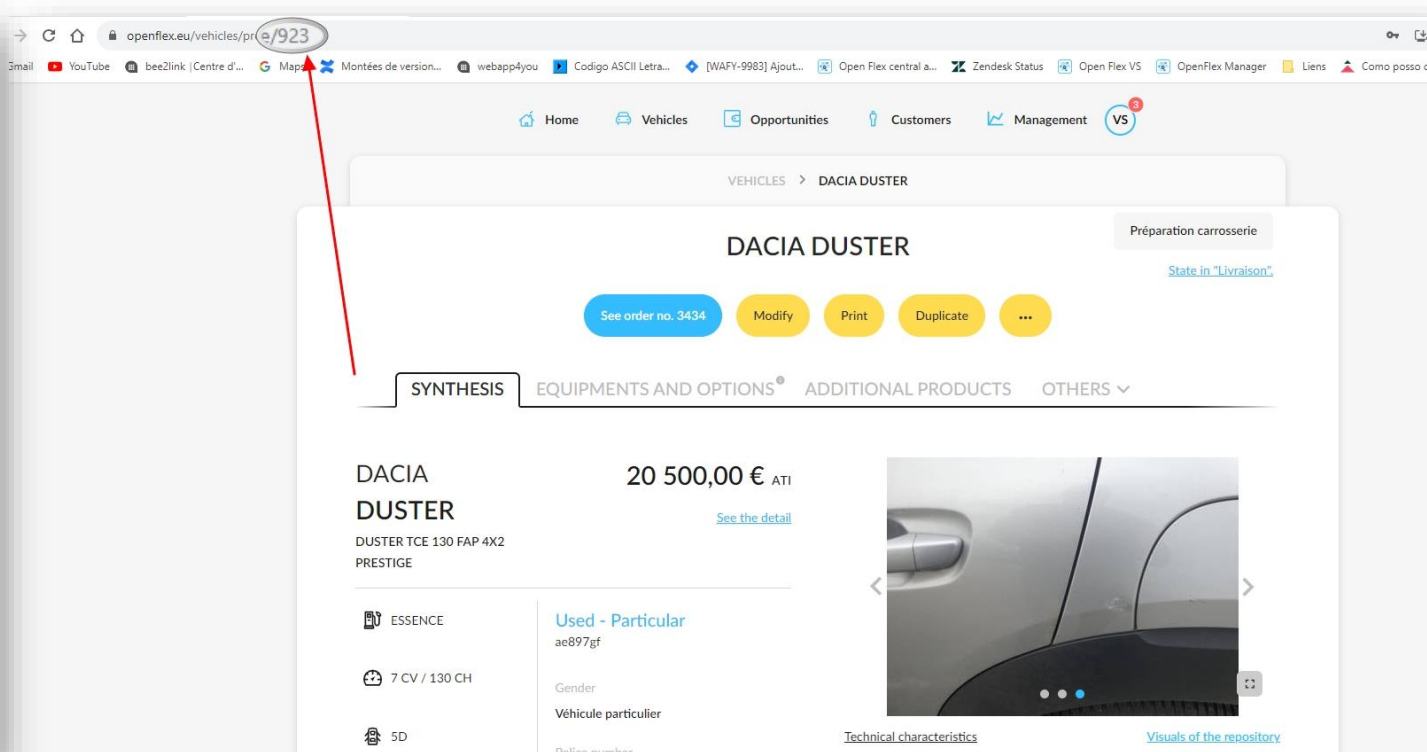
Vehicles module

Addition of OpenFlex vehicle numbers to files exported in XLS format

Addition of OpenFlex vehicle numbers to files exported in XLS format

- ❏ A new column is available in vehicle lists exported in XLS format to make it easier to identify vehicles. It shows the **OpenFlex number** of the vehicles.
- ❏ The addition of this information will facilitate exchanges with users when we receive requests for stock updates, analyses and corrections.
- ❏ The OpenFlex vehicle number is visible in the search bar of the web browser when you consult the vehicle file.


CL	CM	CN
Monthly payment	OpenFlex number	Sales cycle delay alert
	965	
	620	
	923	130
	922	101
	602	11
	961	106
	377	144
	364	662
	363	624
	357	136
	296	463
	187	645
	301	455
	205	671
	200	680
	201	700
	195	683
	193	766
	186	766
	89	830
	35	472
	34	452
	966	103




Vehicles module

Management of alerts about the late changes of vehicle status
Prerequisite: you must have the right to modify vehicle configuration in order to record status changes.

I am allowed to

 Users will be able to change the status of vehicles if they have the rights to change the fields required to change the status.
For example, in order to change the vehicle from a non-publishable status to a publishable status, the user must have the right to change the price of the vehicle. If he does not have this right, the change of status will not be proposed.

<input checked="" type="checkbox"/> Create vehicles Users will be able to create a vehicle and assign additional products to it, duplicate it and access to vehicle reconciliation. Those who have access to DC will also be able to switch them to UC	<input checked="" type="checkbox"/> Edit vehicle configuration Users will be able to modify the structuring information of the vehicle  , the equipment, upholstery, service contracts and paint of the vehicles but also the additional products of the latter.
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Management of vehicle status delay alerts

- 🔗 A new shortcut is now available on the home page to enable fleet managers to monitor delays in vehicle status changes.
- 🔗 By consulting the list of vehicles that are late on their status changes, it will be possible to improve stock rotation times for all fleets combined.
- 🔗 To make your search easier, you can filter the list of overdue vehicles by :
 - 🔗 Park: NC / DC / UC
 - 🔗 Destination (Private, Professional, Scrapyard)
 - 🔗 Lifeline status (including custom statuses up to and including the last status before "Delivery")
 - 🔗 Proprietary point of sale
 - 🔗 Physical presence site

🔗 It is also possible to enter the following datas to search for a vehicle in this menu more easily:

- 🔗 Brand
- 🔗 Model
- 🔗 Registration
- 🔗 Internal number
- 🔗 Frame number



Vehicles late on the sales cycle

Export 2 Filters

Display Please select a status Sorted by [Add a filter](#)

Filters applied [Save search](#) [Reset filters](#) 12 vehicles

Entity: Sales cycle delay alert:

FORD FOCUS Focus 2.5T - 225 ST View the lifeline	Used - Particular AX149DV Entry into stock: 10/12/2021 Entity: bee2link Vincent S.	Stock: 766 days Point of sale: Point de vente 2 (Vin...)	Manage status Delay: Stock de vente delayed by 728 days ID: 6
HONDA CR-Z HYBRID	Used - Particular DD789PM		Manage status

- ❏ Clicking on the button Export gives you 2 options:
 - ❏ edit the list of vehicles concerned.
- Or
- ❏ send it by e-mail to the collaborator(s) of your choice.
- ❏ The e-mail will include an Excel file and a link to OpenFlex to view the list of overdue vehicles.

✕

Export the list of vehicles late on the sales cycle

Options

💡 You can download or send by email the report of vehicles behind on the sales cycle. You can enter an existing user in Openflex or enter an email address.

Send by e-mail

Vincent SACHON ✕

Sender's email

vincent.sachon@bee2link.fr

Subject *

Vehicles late on the sales cycle

Message *

Report

Export and send by e-mail
Cancel

- Managers can change the status of the vehicles that are late by clicking on the **"Manage status"** button.
- It will then be possible to declare the vehicle concerned in the **next status** or to **deactivate the delay alert** until a specific date.
- In both cases, it will be possible to enter the **reason for the delay** on the status changes.
- It is also possible to stop being alerted to a vehicle's delay by ticking the appropriate box on the vehicle's card.


Vehicles module

New: pre-entry booking of the used vehicles

Requirements:

-You will need administrator rights to activate this functionality in the "Vehicles" module settings.

Set up UC reservation from the pre-entry status

 This feature enables the seller to reserve a UC from the pre-entry status when it is allowed for sale. Like the 48h reservation, it is done only from a validated offer for a customer, excluding automotive professionals.

The reservation will be kept until the vehicle arrives at the first salable status set to ensure its sale. Once the vehicle has reached the first salable status set, a 48h reservation will automatically be added to the vehicle to give the seller time to complete the sale.

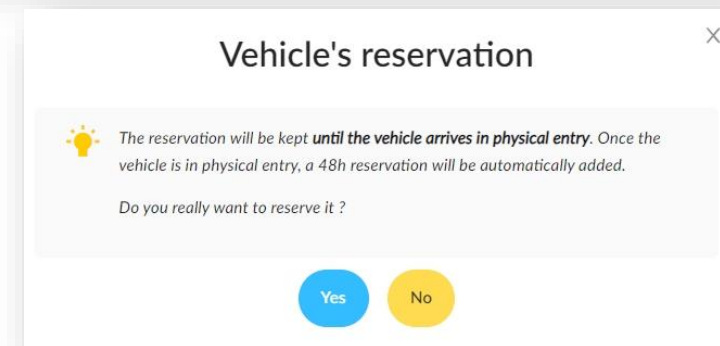
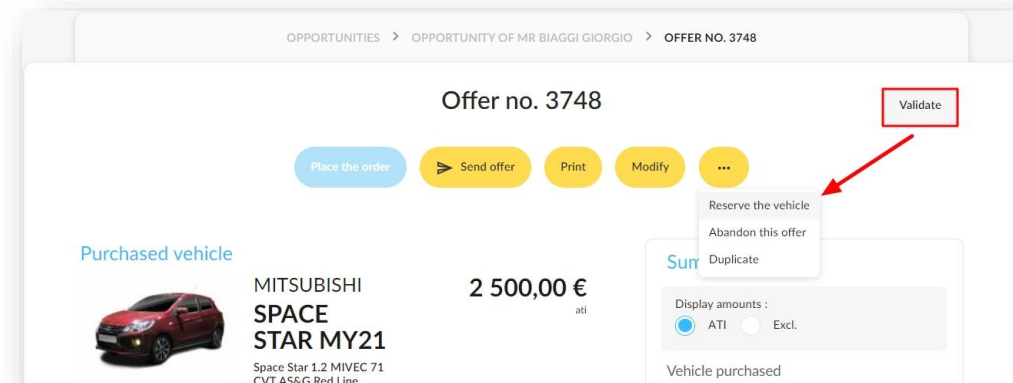
I want to enable **reservation for UC** for a client **from the pre-entry status** and for **unlimited amount of time** up to 48h after it's arrival in the first salable status.

New: pre-entry booking of the used vehicles

A new feature enables the booking of a used vehicle in pre-entry that will be sold to particulars when the seller is certain of being able to sell it before it enters the stock.

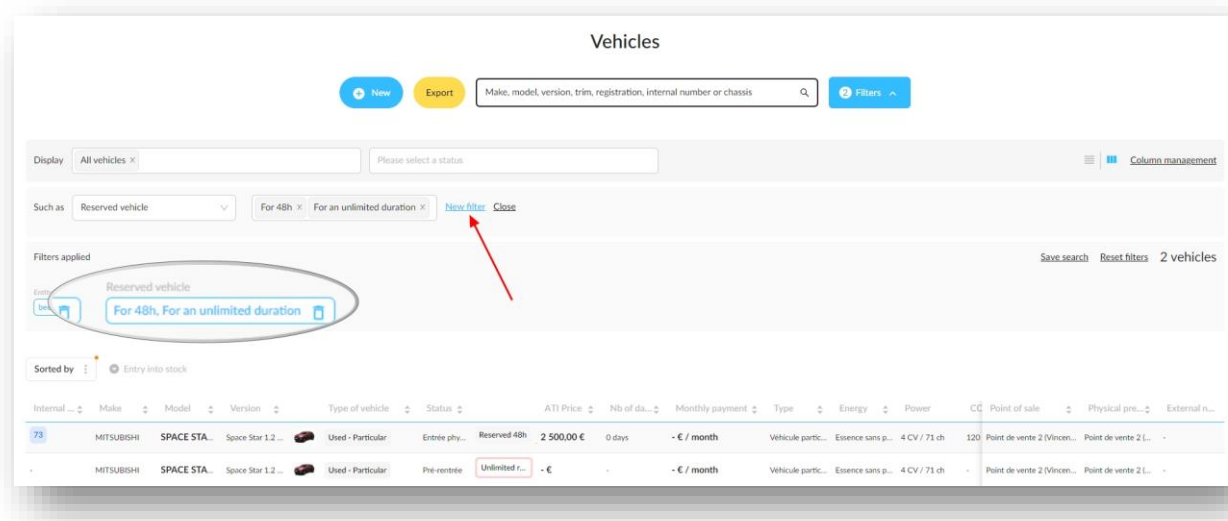
There are precise rules governing the use of this booking procedure:

- Sellers will be able to reserve a pre-entry used vehicle if it is "saleable" and if an offer has been validated on it.
- The reservation will apply for an unlimited period as long as the used vehicle is in « pre-entry » status.
- The fact that this vehicle has been reserved blocks the possibility of making offers on it except from the opportunity where the reservation was made. *You can make an offer on this vehicle when it is no longer booked.*
- All the used vehicle that will be booked will be de-published on the advertising sites.
- To cancel the reservation, the seller must abandon the validated offer on this vehicle.
- The manager can cancel the booking at any time.
- The reservation period will be reduced to 48 hours once the car will reach "physical entry" status.
- The seller who made the pre-entry booking is notified by email when the used car is physically entered, to give them time to finalise the deal.
- The actions described above are recorded in the vehicle's history.



Filters have been added to the "**Opportunities**" and "**Vehicles**" menus in the management section to make it easier to track vehicles booked in advance:

- For 48 hours
- For an unlimited period
- By a customer



Following the implementation of this update, the vehicle publication criteria has also been updated. An **indicator** relating to the **presence of an unlimited reservation on a vehicle** has been added.



Excel exports also include **two additional columns** for displaying **booking information**.

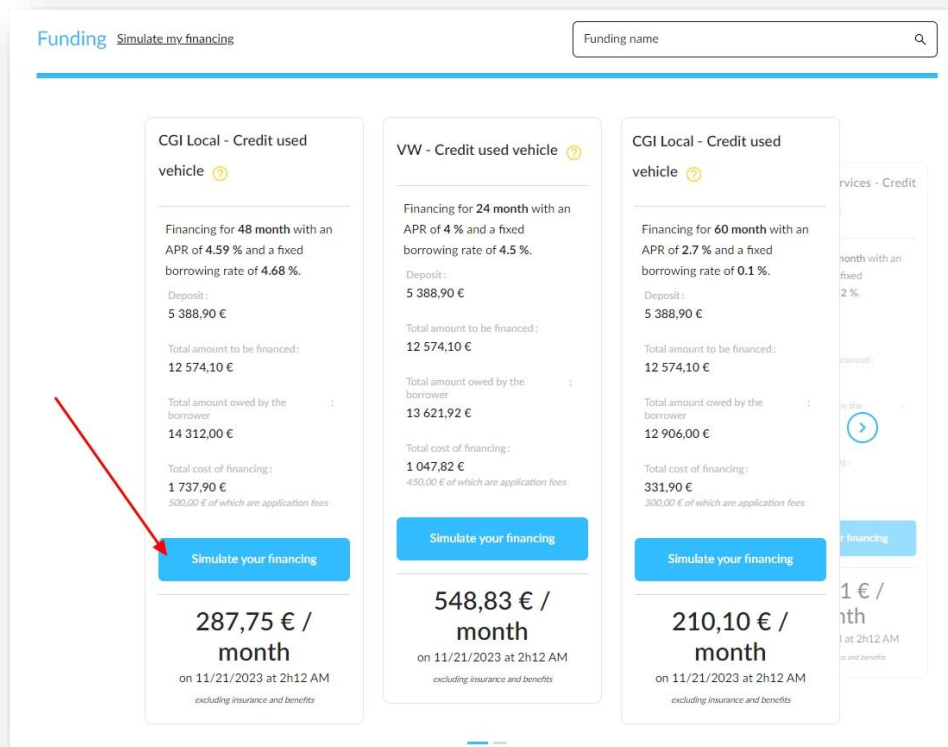


Vehicles module

Definition of a default financing offer.

Definition of a default financing offer.

- ❏ Fleet managers can now **customise** and **select the financing offer** they wish to highlight on a vehicle.
- ❏ To do this, a button has been added to the **personalised** financing offer to **define it as the default**:



Funding *Simulate my financing* Funding name

CGI Local - Credit used vehicle

Financing for **48 month** with an APR of **4.59 %** and a fixed borrowing rate of **4.68 %**.

Deposit: **5 388,90 €**

Total amount to be financed: **12 574,10 €**

Total amount owed by the borrower: **14 312,00 €**

Total cost of financing: **1 737,90 €**
500,00 € of which are application fees

Simulate your financing

287,75 € / month
on 11/21/2023 at 2h12 AM
excluding insurance and benefits

VW - Credit used vehicle

Financing for **24 month** with an APR of **4 %** and a fixed borrowing rate of **4.5 %**.

Deposit: **5 388,90 €**

Total amount to be financed: **12 574,10 €**

Total amount owed by the borrower: **13 621,92 €**

Total cost of financing: **1 047,82 €**
450,00 € of which are application fees

Simulate your financing

548,83 € / month
on 11/21/2023 at 2h12 AM
excluding insurance and benefits

CGI Local - Credit used vehicle

Financing for **60 month** with an APR of **2.7 %** and a fixed borrowing rate of **0.1 %**.

Deposit: **5 388,90 €**

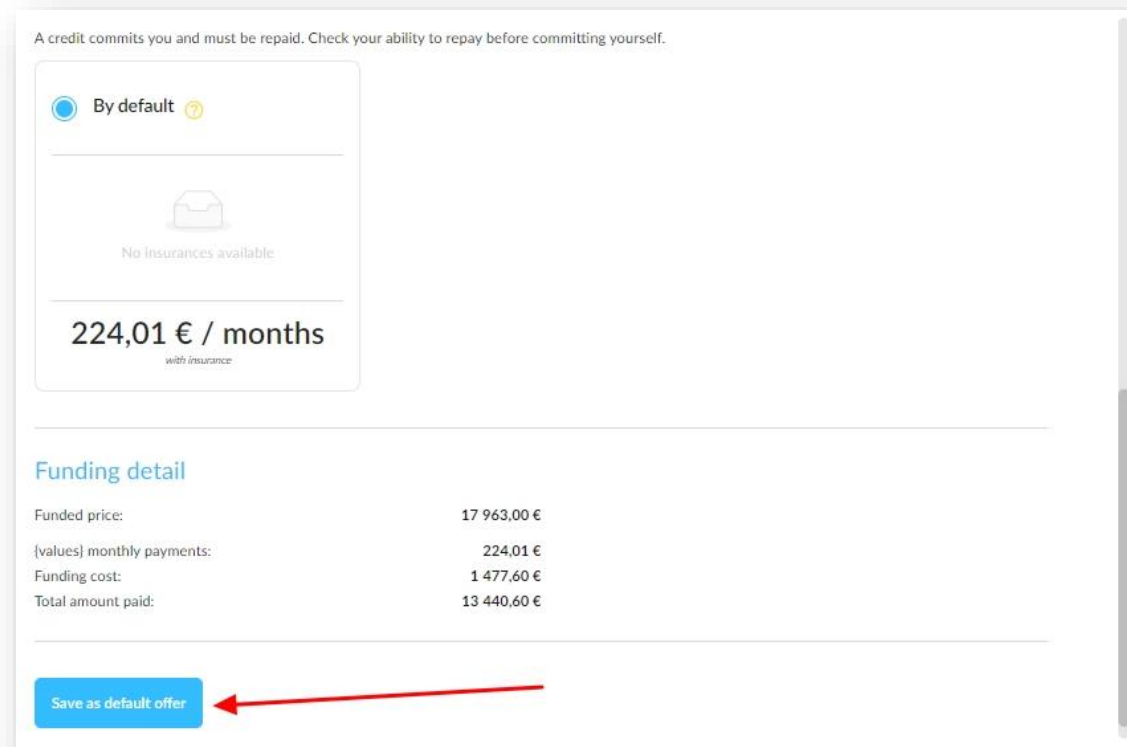
Total amount to be financed: **12 574,10 €**

Total amount owed by the borrower: **12 906,00 €**

Total cost of financing: **331,90 €**
300,00 € of which are application fees

Simulate your financing

210,10 € / month
on 11/21/2023 at 2h12 AM
excluding insurance and benefits



A credit commits you and must be repaid. Check your ability to repay before committing yourself.

By default

No insurances available

224,01 € / months
with insurance

Funding detail

Funded price:	17 963,00 €
(values) monthly payments:	224,01 €
Funding cost:	1 477,60 €
Total amount paid:	13 440,60 €

Save as default offer

🔗 The offer selected will appear on the price display, in the advertisements and in OpenFlex in the vehicle file as well as in the stock tables. It will also be displayed at the top of the other simulations.

🔗 Reminder: if there is no financing simulation designated by default for a vehicle, the automatically generated simulation with the lowest offer will be highlighted on the platform.

CGI Local - Credit used vehicle 🔗

By default 🔗

Financing for 60 month with an APR of 4.59 % and a fixed borrowing rate of 4.68 %.

Deposit: 6 000,00 €

Total amount to be financed: 11 963,00 €

Total amount owed by the borrower: 13 440,60 €

Total cost of financing: 1 477,60 €
500,00 € of which are application fees.

[Simulate your financing](#)

224,01 € / month

on 11/21/2023 at 10h51 AM
excluding insurance and benefits

VW - Credit used vehicle 🔗

Financing for 24 month with an APR of 4 % and a fixed borrowing rate of 4.5 %.

Deposit: 5 388,90 €

Total amount to be financed: 12 574,10 €

Total amount owed by the borrower: 13 621,92 €

Total cost of financing: 1 047,82 €
450,00 € of which are application fees

[Simulate your financing](#)

548,83 € / month

on 11/21/2023 at 2h12 AM
excluding insurance and benefits

Vehicles

+ New
Export

1 Filter

Sorted by ⌵ Entry into stock

Internal ...	Make	Model	Version	Type of vehicle	Status	ATI Price	Nb of da...	Monthly payment	Type	Energy	Point of sale	Physical pre...	External n...
695847848...	ALFA ROMEO	MITO	MiTo 1.4 TB M...		Used - Particular	Préparatio...	8 246,00 €	14 days	- € / month	Véhicule partic...	Essence s	Point de vente 1 (Vincen...	Point de vente 1 (...)
6+6+6+6+6...	PORSCHE	911	911 Coupé Ca...		Used - Particular	Entrée phy...	17 963,00 €	14 days	224,01 € / month 🔗	Véhicule partic...	Essence s	Point de vente 1 (Vincen...	Point de vente 1 (...)
365	DACIA	DUSTER	Duster TCe 13...		Used - Particular	Préparatio...	20 500,00 €	138 days	- € / month	Véhicule partic...	Essence s	Point de vente 1 (Vincen...	Point de vente 1 (...)

PORSCHE 911

[Physical entry](#)

Make offer with this vehicle
Schedule a trial appointment
Modify
Reserve the vehicle
...

[State in "Préparation carrosserie"](#)

SYNTHESIS
EQUIPMENTS AND OPTIONS
FUNDING [®]
OTHERS ⌵

PORSCHE 911

911 COUPE CARRERA 2

ESSENCE

20 CV / 250 CH

2D

17 963,00 € ATI

224,01 € / month 🔗

[See the detail](#)

Used - Particular

SD-911-PS

Gender: Véhicule particulier

Police number

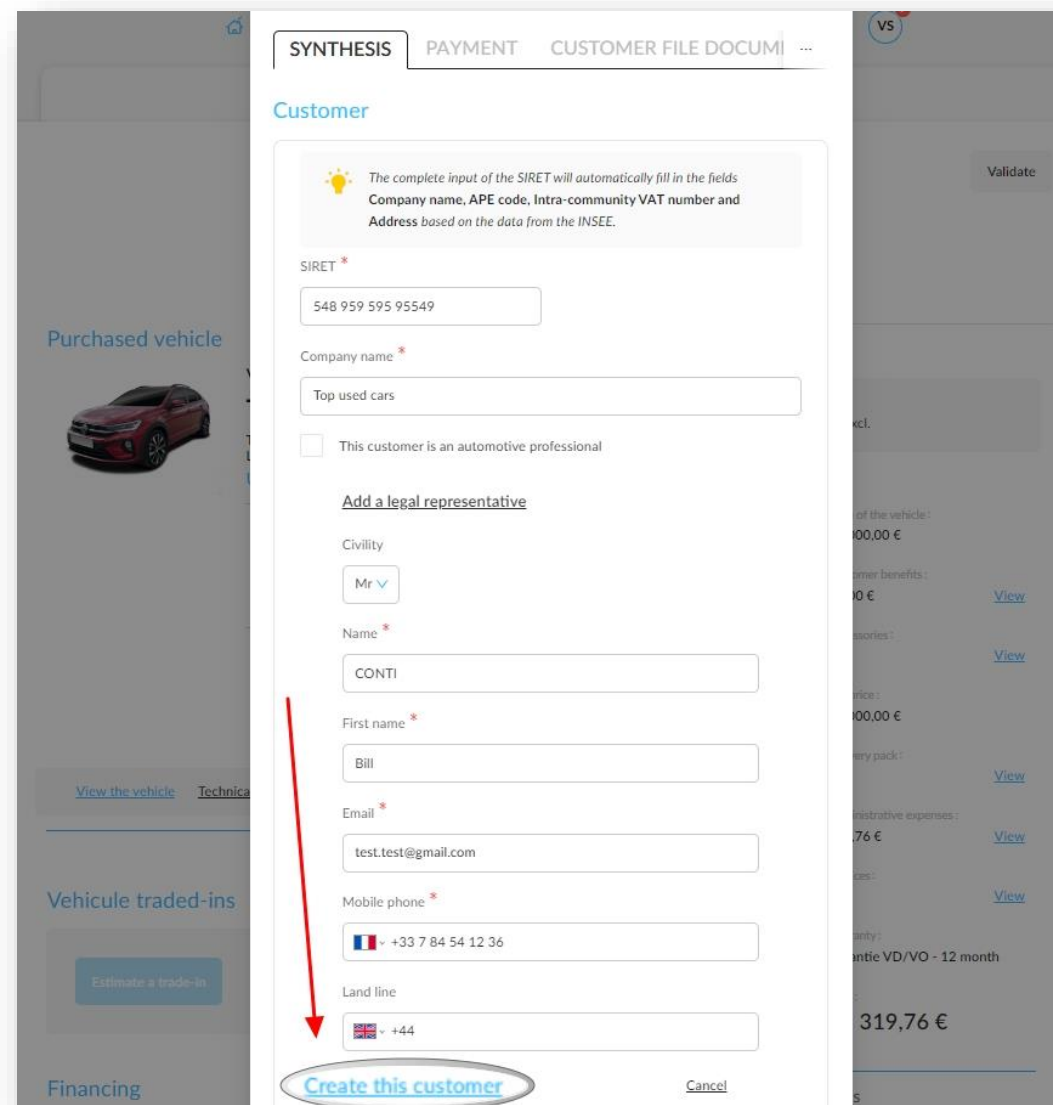


Opportunities Module

Requirements for validating orders for companies and professional customers

Requirements for validating orders for companies and professional customers.

- ❖ In order to ensure that a **legal person** appears on **company order forms**, the **surname, first name, email address** and **mobile phone number** of the **legal representative** must be entered in order to validate orders.
- ❖ The button used to **validate** and **print** an **order** will be "**greyed out**" if the person's **contact details** are missing.
- ❖ Once the representative's **details have** been entered, click on the "**Create this customer**" button to link it to the company file.
- ❖ If this step is not followed, you will not be **able to save** and **complete** the changes made to a customer's file.
- ❖ This procedure applies to the signing of "paper" purchase orders and "electronically signed" purchase orders.





Opportunities Module

Default assignment of delivery packs according to vehicle energy

Default assignment of delivery packs according to vehicle energy

- ⚡ A new criterion is being taken into account to improve the allocation of delivery packs: the **energy type**.
- ⚡ By setting up **specific delivery packs** for the different **energy types** of **NC/DC/UC**, relevant results will be displayed when preparing an offer.
- ⚡ All the **delivery packages compatible** with the vehicle will be proposed taking into account the following **elements**: « **Vehicle type/Makes/energy/model** ».
- ⚡ This will enable sellers **not to forget to promote the delivery package** in an offer and thus **increase the average basket** on the sale of additional products.

Parameters / Vehicle module / Others /Additional products / Delivery package

Modification of delivery pack

Package label *

Set up the content of the pack [Add an element](#)

	Excl. taxes Price	VAT	ATI Price	
DIESEL	20,00 €	20 %	24,00 €	Modify
Floor mats	80,00 €	20 %	96,00 €	Modify
WAXOIL	120,00 €	20 %	144,00 €	Modify

Assignment of the delivery package

Vehicle type * Energy *

Makes * Model * [Add](#)

Vehicle type	Fuel	Make	Model	
UC	Diesel	All	All	Modify


Save
Cancel
Duplicate
Delete

- ☛ The most expensive pack in relation to the energy of the vehicle on offer will be highlighted by default.
- ☛ The seller will be able to select certain elements supplied in the pack or choose another if required.

Offer no. 3750 In progress

[Validate the offer and print it](#)
[Abandon this offer](#)
[Duplicate](#)

Purchased vehicle



**ALFA ROMEO
GIULIA
MY22**

Giulia 2.2 160 ch AT8 Super

Used

Diesel 8 CV / 160 ch
4 D Rouge
No information

Registration: BG785LM
 PIS: 16/11/2022
 Mileage: 14,000 km
 CO2 emission: 125g/km

[View the vehicle](#)
[Technical characteristics](#)
[Delete vehicle](#)


35 000,00 € ati

Offer in progress ?

Summary

Display amounts : ATI Excl.

Vehicle purchased


 Price of the vehicle :
35 000,00 €

Customer benefits :
 - 0,00 € [Modify](#)

Accessories :
 - € [Modify](#)

Sell price :
Delivery pack : 264,00 € [Modify](#)
 Expenses : [Modify](#)
421,76 €

Additional products X

[DELIVERY PACK](#)
[ACCESSORIES](#)
[SERVICES](#)

Delivery package Name of the equipment or package 🔍

Amounts : [ATI](#) | [Excl.](#)

TOP ONE DIESEL 264,00 €ATI

DIESEL 24,00 €ATI

Floor mats 96,00 €ATI

WAXOIL 144,00 €ATI

PACK PREMIUM TER 184,00 €ATI

Système de protection proactive des occupants (fermeture automatique des vitres) 72,00 €ATI
 TAPIS DE SOL 40,00 €ATI
 WAXOIL 72,00 €ATI

INIZIALE 48,00 €ATI

Giubbotto catarifrangente 12,00 €ATI
 KIT LAMPADINE 18,00 €ATI
 Triangolo di segnalazione 18,00 €ATI

[<](#)
1
2
[>](#)


[Save](#)
[Cancel](#)

Operating rules :

- ☛ If two packs with identical prices are compatible with the vehicle displayed in the offer, the most recent pack will be offered by default.
- ☛ If no pack corresponding to the vehicle's characteristics exists, no proposal will appear in the offer.

Validate the offer and print it Abandon this offer Duplicate

Purchased vehicle



HONDA CR-Z HYBRID
 CR-Z Hybrid 1.5 i-VTEC GT
 Used

6 CV / 114 ch
 Essence / Courant électrique
 3 D Blu

Registration : DD789PM PIS : 05/08/2013 Mileage : 36,986 km
 CO2 emission : 122g/km

[View the vehicle](#) [Technical characteristics](#) [Delete vehicle](#)

Summary

Price of the vehicle : 14 166,52 €

Customer benefits : - 0,00 € [Modify](#)

Accessories : - € [Modify](#)

Sell price : 14 166,52 €

Delivery pack : - € [Modify](#)

Administrative expenses : 0,00 € [Modify](#)



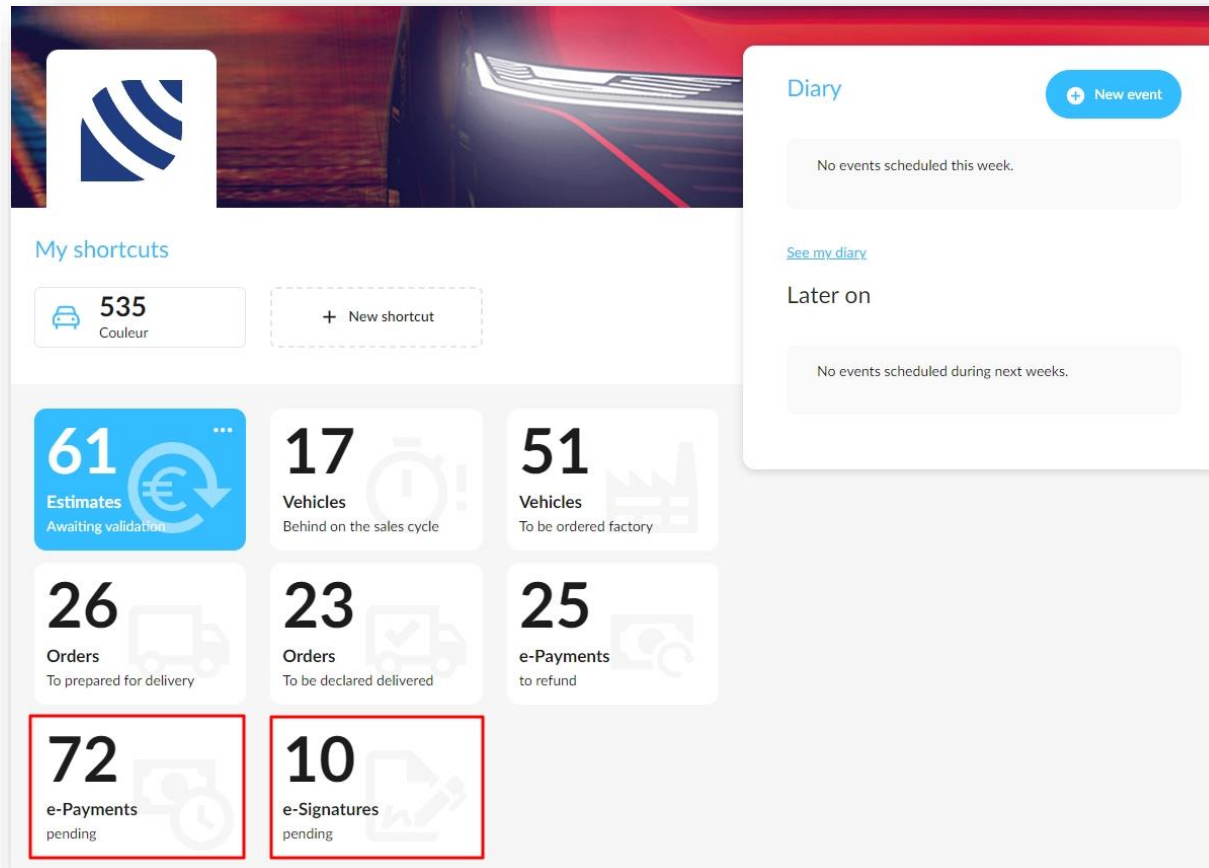
Opportunities Module

Referrals for e-payment and e-signature links

€ *The digital sales path is a paying option. Contact your sales representative for more information.*

Referrals for e-payment and e-signature links

☛ Tiles have been added to the home page to make it easier to **find** and **identify orders awaiting electronic signature and payment**.



- Via these, it will be possible to **check** and **modify** the customer's **contact details** in the event of an error on their email address or telephone number before sending them the e-signature link or the e-payment link.
- From these menus, **the e-signature and e-payment links** can be **sent back** to the customer. There is no need to wait until the **time limit** given to the customer to e-sign/pay has **expired** before **sending** a new request.

Trade in
ALFA ROMEO
GIULIA MY20
On [the offer no. 7572](#)

AE874TR
Administrateur ADMINISTRATEUR for : [Mr Max PECAS](#)

Entity: bee2link PP Adrien P. Point of sale: Point de vente 1 (Adrien P.)

[Resend link](#) Pending

Sent on 10/11/2023 to 2h58 PM

Expires on 30/11/23

Order form
AUDI
E-TRON SPORTBACK
On [the order no. 5595](#)

Trade in
FIAT
500 SERIE 6 EURO 6D
On [the offer no. 6440](#)

Trade in
FIAT
500 SERIE 6 EURO 6D
On [the offer no. 6442](#)

Order form
SEAT
TARRACO
On [the order no. 6961](#)

Demonstration
WW987CA

[Resend link](#) Pending

Sent on 28/03/2023 to 2h38 PM

Expires on 12/04/23

[Resend link](#) Pending

Sent on 01/08/2023 to 3h58 PM

Expires on 16/08/23

[Resend link](#) Pending

Sent on 01/08/2023 to 5h09 PM

Expires on 16/08/23

[Resend link](#) Pending

Sent on 29/09/2023 to 3h23 PM

Expires on 01/10/23

[Resend link](#) Pending

Sent on 29/09/2023 to 3h23 PM

Expires on 01/10/23

Sending back an e-signature link

Customer

[Mr Benjamin ALEXANDRE](#)

[Complete the customer form](#)

Customer 17 nov. 2023

Additional information

Expiry date 01/10/2023

Documents to be signed

[Resend link](#) Cancel

Order form
AUDI
E-TRON SPORTBACK
On [the order no. 5595](#)

Trade in
FIAT
500 SERIE 6 EURO 6D
On [the offer no. 6440](#)

Trade in
FIAT
500 SERIE 6 EURO 6D
On [the offer no. 6442](#)

Order form
SEAT
TARRACO
On [the order no. 6961](#)

Demonstration
WW987CA

[Resend link](#) Pending

Sent on 28/03/2023 to 2h38 PM

Expires on 12/04/23

[Resend link](#) Pending

Sent on 01/08/2023 to 3h58 PM

Expires on 16/08/23

[Resend link](#) Pending

Sent on 01/08/2023 to 5h09 PM

Expires on 16/08/23

[Resend link](#) Pending

Sent on 29/09/2023 to 3h23 PM

Expires on 01/10/23

[Resend link](#) Pending

Sent on 29/09/2023 to 3h23 PM

Expires on 01/10/23

Resend the e-payment link

Customer

Simonpro

Legal representative : [Client AVECCONSENT](#)
Park manager : [Client AVECCONSENT](#)

[Complete the customer form](#) [Complete the legal representant form](#)

985 498 543 98454
simonpro@bee2link.fr
+33 6 30 06 06 06
16 Rue Gaspard, 71200 Chalon-sur-Saône, Bourgogne-Franche-Comté, France

Customer Automotive professional 6 nov. 2023

[Resend link](#) Cancel

These actions can also be launched **simultaneously** or **independently** from an opportunity that is **waiting for e-signature and e-payment** by clicking on the **"Resend link"** button:

OPPORTUNITIES > OPPORTUNITY OF MR PIERRE ALMA > ORDER NO. AU8040

Order no. AU8040


Waiting for e-signature

[Resend link](#)

Print Modify View the order no. 4307 Abandon this order

Purchased vehicle

The order is waiting for the e-signature by the customer Pierre ALMA.
 The link to e-sign the documents is valid until 05/12/2023. Without signing after this date the order will be cancelled.
 The vehicle will be delivered on 21/11/2023 at the point of sale Point de vente 1 (Adrien P.).
 The extreme delivery date is 26/12/2023.



AUDI RS4 AVANT **99 470,00 €** ati


RS4 Avant V6 2.9 TFSI
 450 ch Tiptronic 8 Quattro
 New configured

Essence sans plomb 34 CV / 450 ch
 5 D Blanc Glacier Métallisé

Summary

Display amounts :
 ATI Excl.

Vehicle purchased

 Price of the vehicle: 98 410,00 €

Car options: 1 060,00 € [View](#)

Service agreements: 0,00 € [View](#)
Included in the options

Customer benefits: - 0,00 € [View](#)

Accessories: - € [View](#)

Resend links

Customer

Mr Pierre ALMA
 Legal representative at [New comp](#)

[Complete the customer form](#)

adrien.patisson@bee2link.fr
 +33 6 40 77 71 41
 15 Rue Des Cuirassiers, 69003 Lyon, Auvergne-Rhône-Alpes, France

Customer 🕒 21 nov. 2023

E-signature

Resend the e-signature link

Next automatic relaunch 04/12/2023
 Expiry date 05/12/2023

Documents to be signed

- Bon de commande

E-payment

Resend the e-payment link

[Resend links](#) [Cancel](#)



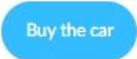

Opportunities Module

New : E-signature of trade-in transactions



The digital sales path is a paying option. Contact your sales representative for more information.


E-signature of trade-in transactions

- With the aim of providing a 100% digital sales process, we have made it possible to **sign trade-in transactions offers electronically**.
- The **e-signature of trade-in transactions** will be possible in the case of a **direct purchase** as well as in the case of a **trade-in associated with an order**.
- In the case of a **direct purchase**, when a trade-in offer is validated, the user will have a button to  .
- The e-signature will be the **preferred method** on the platform, **as long as** the customer file includes the **contact details required** to generate an electronic signature.
- You can **set the appendices** that will be **sent** with the trade-in offer: **the trade in estimation, the counter-expertise and the administrative documents**.
- The trade-in offer will then be on stand-by  until the customer signs electronically .

Digital sales path


The signature of the trade-in offer will be done numerically.
 A link will be sent to @bee2link.fr to perform the signature.
 Signature validation will be done using a code received via SMS to +33 6

The customer doesn't want to sign the documents online.

 The e-signature link will expire on 05/12/2023.


Documents to e-sign

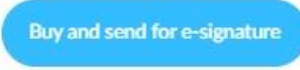
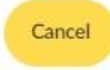
Trade-in offer

Select a document 

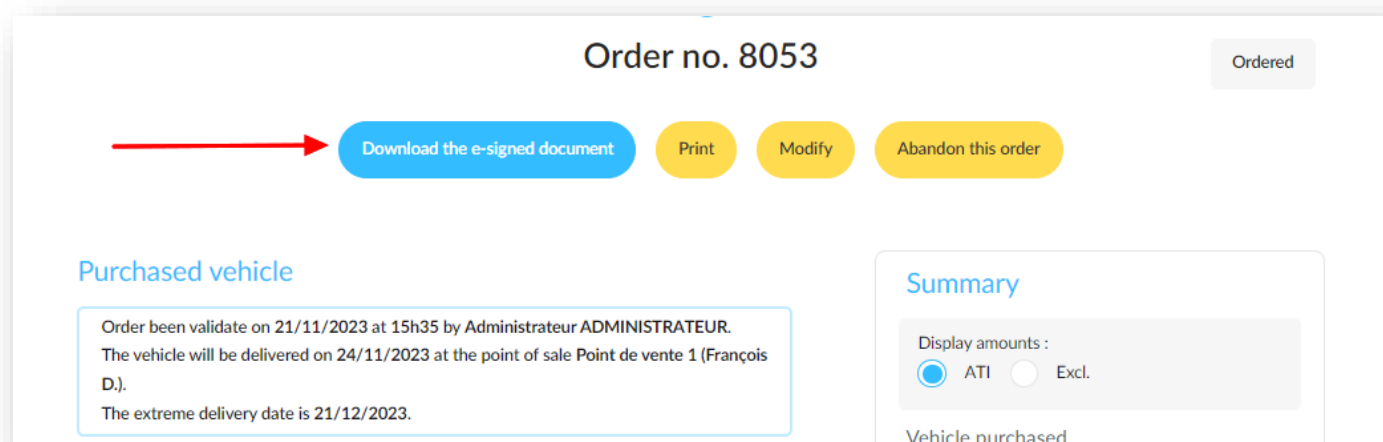
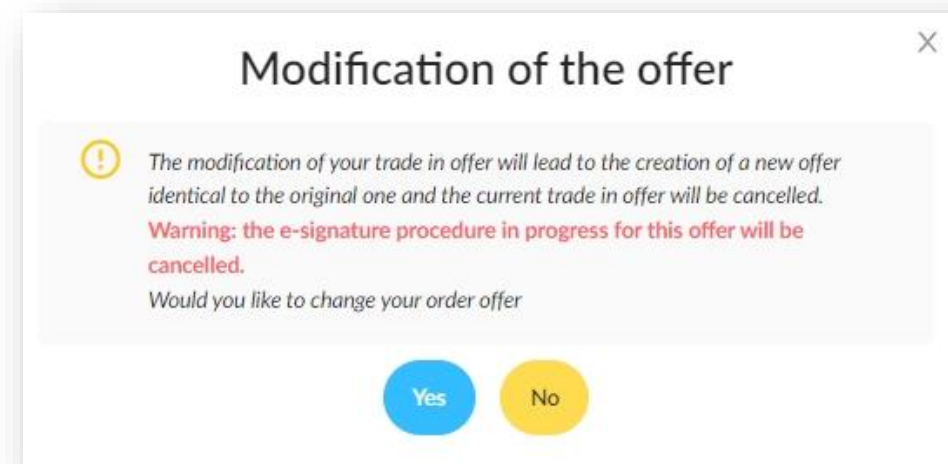
Documents to be printed

Internal counter-assessment Administrative trade in files

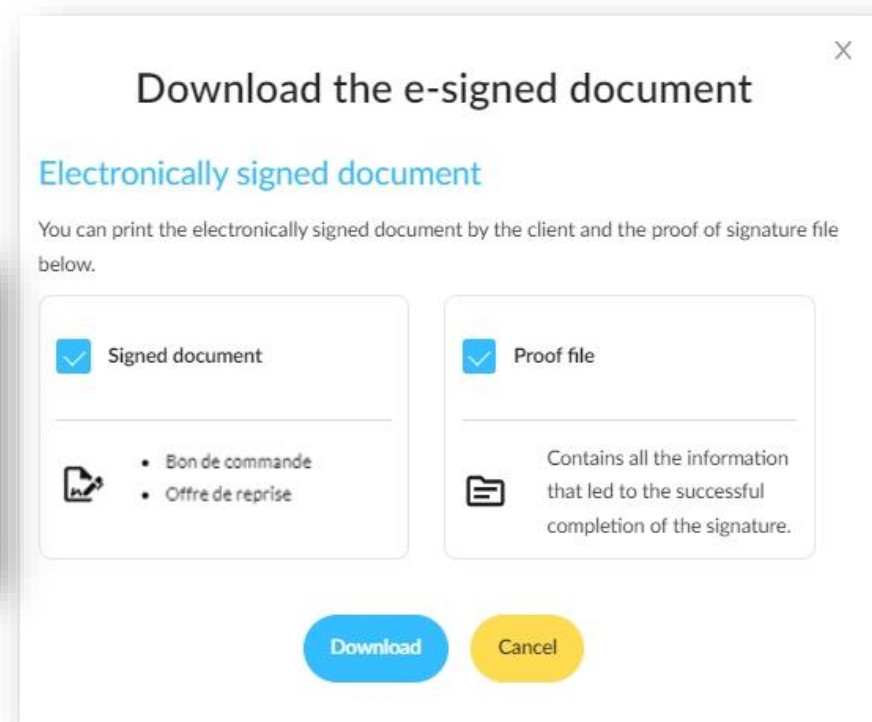
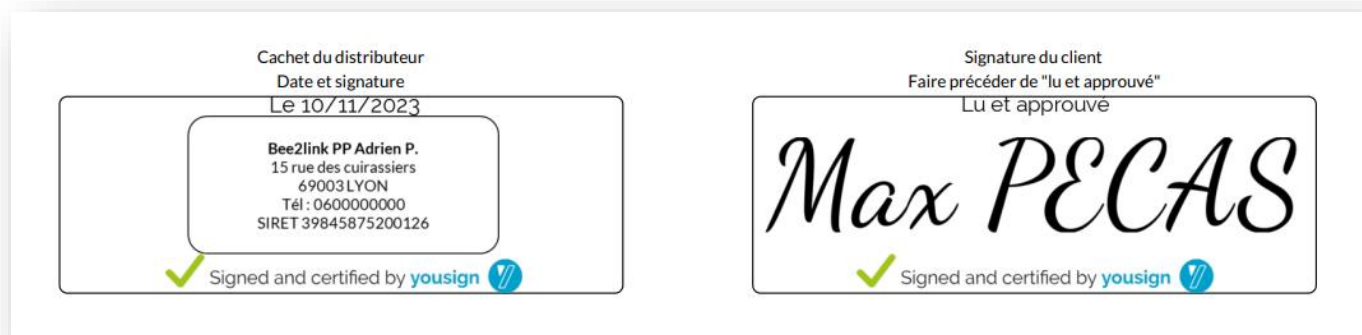
Select a document  Select a document

- ❖ The customer will receive an **e-mail** inviting him to **e-sign** the documents. A **code** will be sent by **SMS** to validate the **electronic signature** of the documents.
- ❖ The seller can then **download** the **electronically signed documents** from the offer.
- ❖ If the **e-signature is cancelled**, the offer will also be cancelled.
- ❖ If a **duplication or modification** is made to an offer awaiting **e-signature**, a pop-up will open to warn the user that this will **cancel** the e-signature procedure.
- ❖ If the **e-signature expires**, the trade-in offer will be cancelled.

- ☛ In the case of an **order with a trade-in offer**, the **trade-in estimate** and the **order form** will be sent to the customer at the same time.
- ☛ **Both documents** will have separate inserts for the **dealership's stamp** and the customer's **electronic signature**.
- ☛ The **e-signed commercial documents** and accompanying documents can be **downloaded individually**.



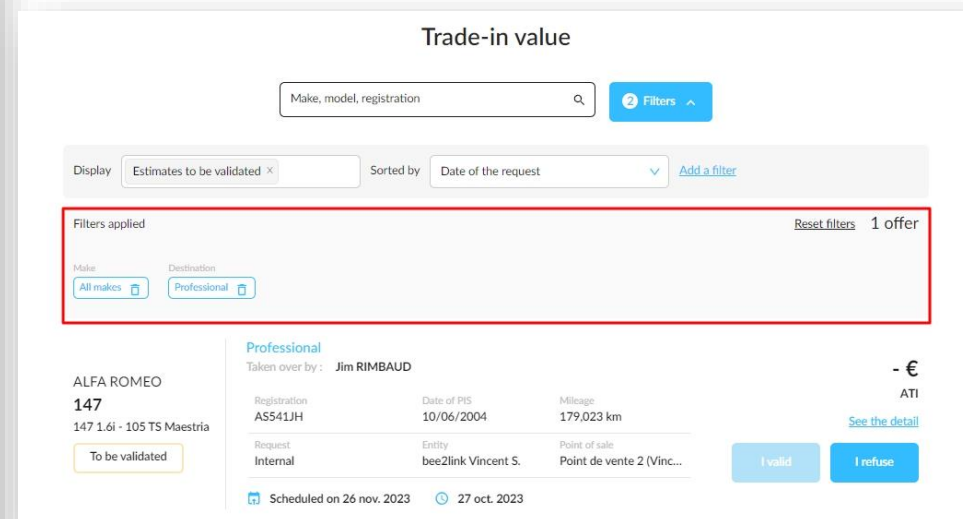
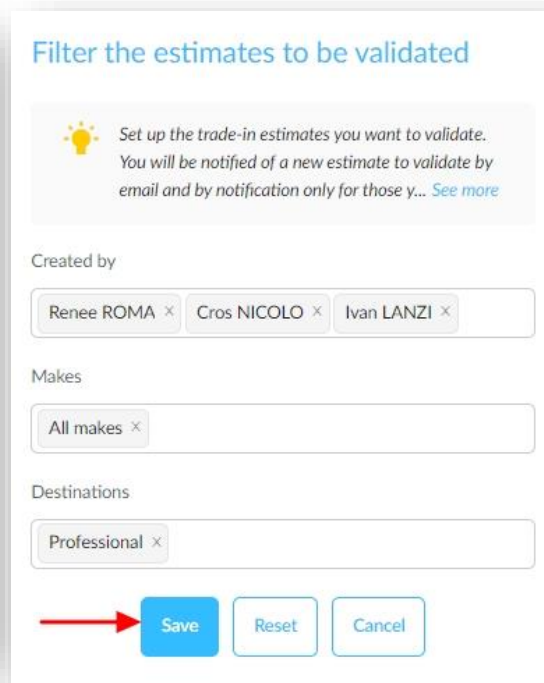
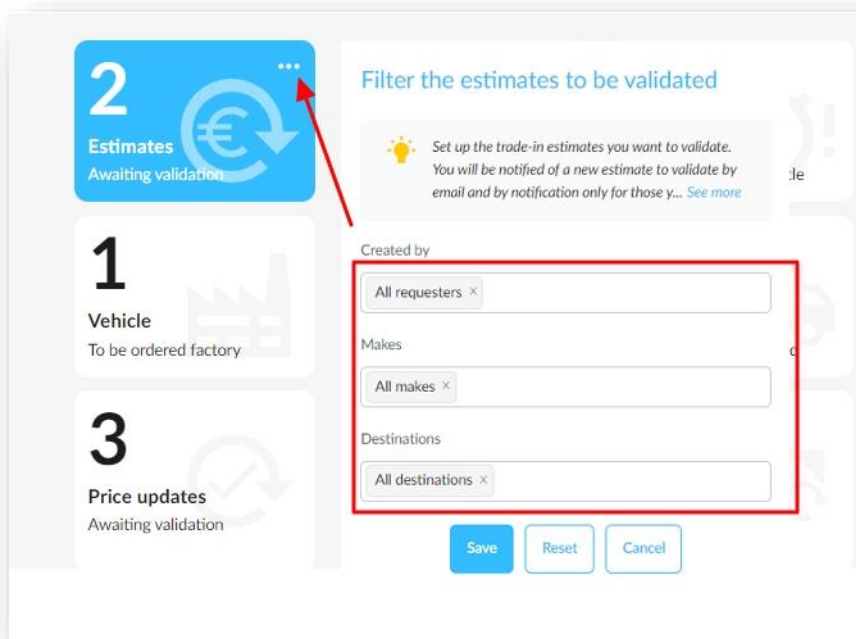


Opportunities Module

New criteria for assigning trade-in estimates

New criteria for assigning trade-in estimates

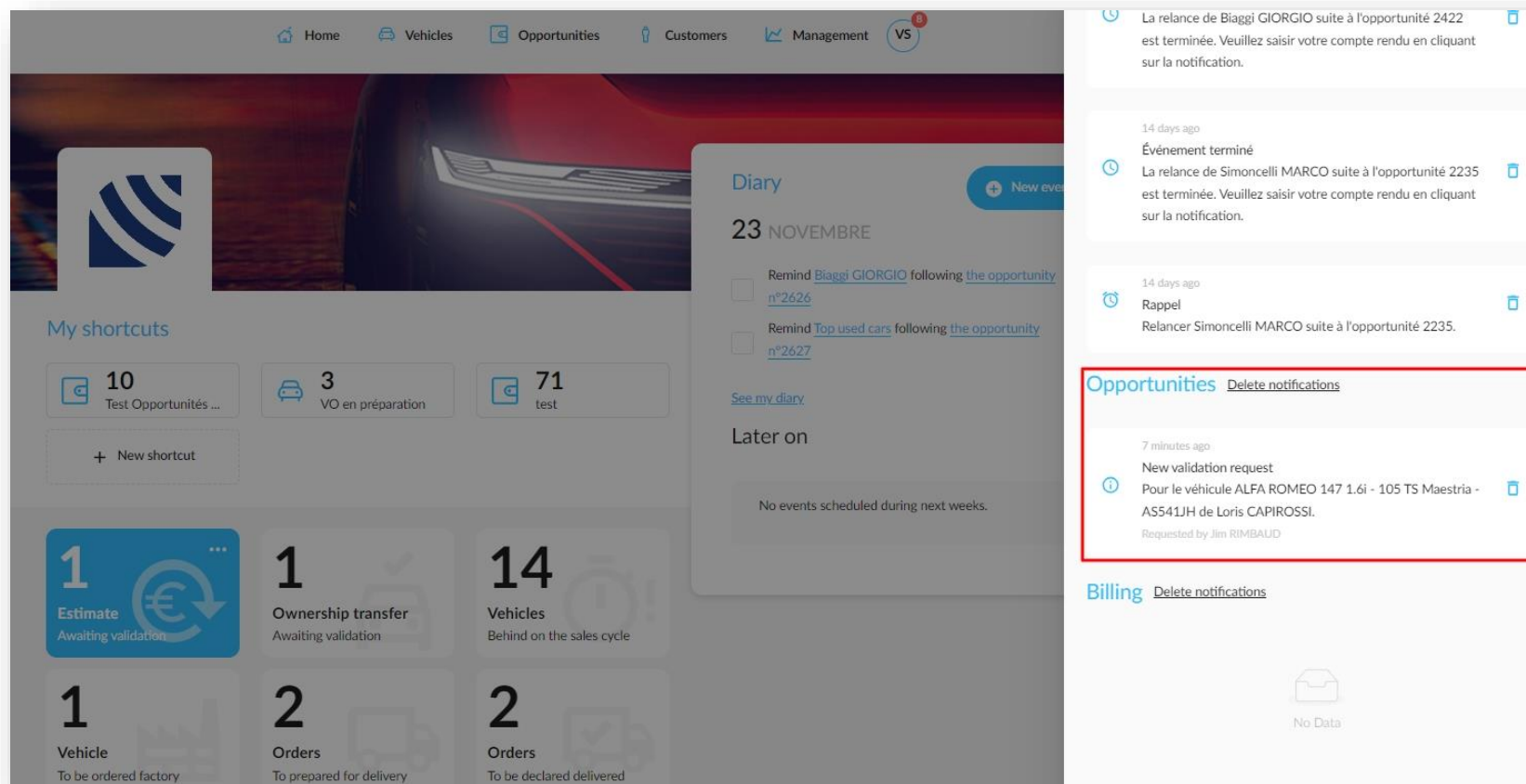
- In some structures, one person is dedicated to the management of used vehicle business with the "Professionals". For this reason, we have added **filters to handle the trade-in validation** requests by destination for **Professional or Private customers**.
- To improve the relevance of results from the home page, **two filters** are applied **by default** so that trade-in estimates are displayed for **all brands and destinations combined**.
- Once the manager has refined the **filtering** to **sort** the results by **destination**, he or she will be able to save the filters configured. These filters will be pre-selected automatically to save time when the user reconnects to the platform.
- It is also possible to sort the results displayed according to the method used to create the trade-ins by: Campaigns / Requesters (*sellers without you the right to validate a trade in price*).



Depending on the filter applied, the manager will only receive notifications of rework validation requests that concern him.

Example:

- Registered filtering: Created by "Applicants" / All brands / "Professional" destination
- An applicant requests trade-in approval for a vehicle that is not intended for professional use.
- The validator does not receive any notification of this.
- They will only receive notifications and emails to validate trade-in estimates for professionals.



The screenshot displays the OpenFlex dashboard interface. At the top, there is a navigation bar with tabs for Home, Vehicles, Opportunities, Customers, and Management. Below this, a 'Diary' pop-up for November 23rd is visible, listing reminders for 'Biaggi GIORGIO' and 'Top used cars'. The main dashboard area features 'My shortcuts' with metrics for Test Opportunities (10), VO in preparation (3), and test (71). Below these are status cards for Estimate (1), Ownership transfer (1), Vehicles (14), Vehicle (1), Orders (2), and Orders (2). On the right, a notification list is shown, with one notification highlighted in a red box: 'New validation request' for an ALFA ROMEO 147 1.6i - 105 TS Maestria - AS541JH, requested by Jim RIMBAUD. Other notifications include 'La relance de Biaggi GIORGIO suite à l'opportunité 2422 est terminée' and 'Événement terminé' for 'La relance de Simoncelli MARCO suite à l'opportunité 2235 est terminée'.

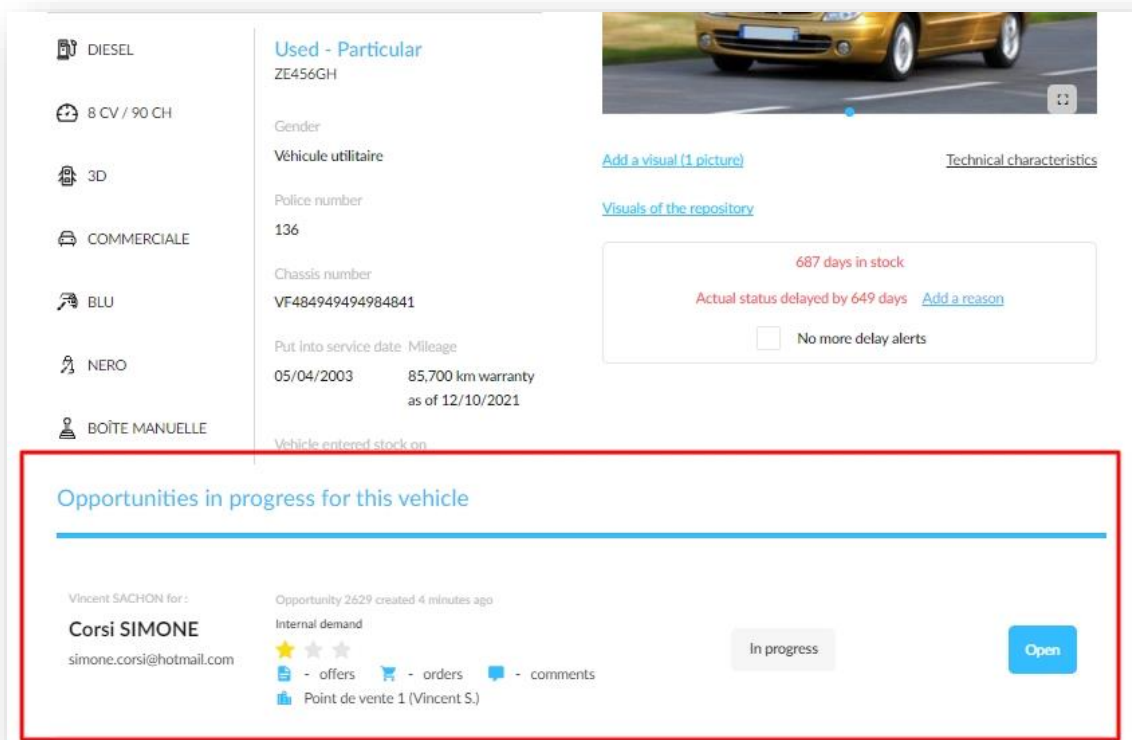


Opportunities Module

Improved reporting of opportunities in the vehicle file

Improved reporting of opportunities in the vehicle file

- Before this update, opportunities linked to a test drive appointment were not displayed in the vehicle file. Only opportunities containing an offer were displayed.
- To solve this issue, technical developments have been put in place to ensure that test appointments are displayed among the opportunities in the same way as an offer on the car files.
- Reminder: If an offer is created for the same customer on the vehicle to be tested, only one opportunity will be generated.



The screenshot displays a vehicle file interface with the following details:

- Vehicle Type:** Used - Particular (ZE456GH)
- Engine:** DIESEL
- Power:** 8 CV / 90 CH
- Transmission:** 3D
- Category:** COMMERCIALE
- Color:** BLU
- Box Type:** NERO
- Gearbox:** BOÎTE MANUELLE
- Gender:** Véhicule utilitaire
- Police number:** 136
- Chassis number:** VF4849494984841
- Put into service date:** 05/04/2003
- Mileage:** 85,700 km
- Warranty:** as of 12/10/2021
- Stock Status:** 687 days in stock. Actual status delayed by 649 days. Includes an "Add a reason" link and a checkbox for "No more delay alerts".

The **Opportunities in progress for this vehicle** section is highlighted with a red box and contains:

- Customer:** Vincent SACHON for Corsi SIMONE (simone.corsi@hotmail.com)
- Opportunity:** Opportunity 2629 created 4 minutes ago
- Demand Type:** Internal demand
- Rating:** 3 stars
- Actions:** - offers, - orders, - comments
- Location:** Point de vente 1 (Vincent S.)
- Status:** In progress
- Action:** Open



Opportunities Module

Management of e-signature expiry dates




The digital sales path is a paying option. Contact your sales representative for more information.

Management of e-signature expiry dates

- ☞ You can set an expiry delay for e-signatures in the opportunity settings under "Others" by selecting the "Digital sales path" menu.
- ☞ This period will apply to links enabling electronic signature of purchase orders, trade-in offers and verbal delivery reports.
- ☞ Automatic reminders can be scheduled to ensure that customers are not late in e-signing documents.


Settings/Opportunities/Other/Digital Sales path /Set up the e-signature

Set up the e-signature [Modify](#)

 Automatic e-signature reminders can be modified in [Settings > Communication](#).

The e-signature link is valid for 14 days. 

Distributor stamps

 The e-signature allows customers to digitally sign the purchase order and the trade-in offer.
The distributor's stamp should be defined for each point of sale of the entity.
Without setting this parameter the e-signature will not work.


Settings/Communication/Automatic reminders

SETTINGS > COMMUNICATION

Communication

SYNTHESIS **AUTOMATIC REMINDERS**

Set up the e-signature automatic reminders

 The e-signature demand expires after 14 days days.
Leave the fields empty if you don't want any reminder.

A reminder e-mail is sent to the client :

<input type="text" value="1"/>	day before expiration	from e-signature demand.	
<input type="text" value="3"/>	days after creation	from e-signature demand.	
<input type="text" value="2"/>	days before expiration	from e-signature demand.	

[Add a reminder](#) 



- ☛ The deadline for e-signing an order form will take into account the dates of promotional operations.
 - ☛ If a promotional operation is programmed in the platform **without an expiry date**, the validity period initially set will be applied.
 - ☛ If a promotional offer is programmed with an **end date that exceeds the period specified** in the parameters, the validity period initially programmed will be applied.
 - ☛ If a promotional offer has an **end date prior to the deadline** specified in the settings, the **end date of the promotional offer will be used to e-sign** the order form.
 - ☛ If **several commercial operations can be combined** on a vehicle, **the one with the earliest expiry date** will determine the deadline for e-signature.


Waiting for e-signature

Order no. 6961

[Resend link](#)

Purchased vehicle


The order is waiting for the e-signature by the customer **Benjamin ALEXANDRE**.
 The link to e-sign the documents is valid until 01/10/2023. Without signing after this date the order will be cancelled.
 The vehicle will be delivered on 08/10/2023 at the point of sale Point de vente 1 (Audrey V.).
 The extreme delivery date is 28/10/2023.





SEAT
TARRACO
Tarraco 2.0 TDI 150 ch
 Start/Stop DSG7 5 pl
 Business


[New configured](#)

47 150,00 €
ati

 Diesel

 5 D

 8 CV / 150 ch

 Gris Urano

Internal color:
Noir

CO2 emission:
0g/km

[Technical characteristics](#)


Customer folder

To complete


File awaiting completion by seller and/or customer.

0% **Command** ^

to sign

 Folder

to upload

 Supporting documents


0% **Delivery** v

Summary

Display amounts :

ATI Excl.

Vehicle purchased



Price of the vehicle:
47 150,00 €

Car options:




Setting


New right to manage user accounts and groups

New right to manage user accounts and groups

- 🔗 A new right has been created to manage user accounts and groups.
- 🔗 It is called "**Give access to account management**", and you need to have platform **administrator** rights to benefit from it.
- 🔗 Only managers with this right will be able to create accounts and modify and delete access.

 Only an administrator user can access the platform settings.

Account management gives access to the creation, modification and deletion of other users' accounts.

- Administrator
- Give access to account management 

Identity

AA

Administrateur

ADMINISTRATEUR

[blurred text]

Administrator and account management