

# FAQ-084-Settings-How do you configure the reporting and the impacts of the SOH score on trade-ins?



Adapt the platform's operating rules to handle the trade-in of electric and PHEV vehicles in accordance with your commercial policy.

## Configuring the conditions relating to the SOH diagnosis data:

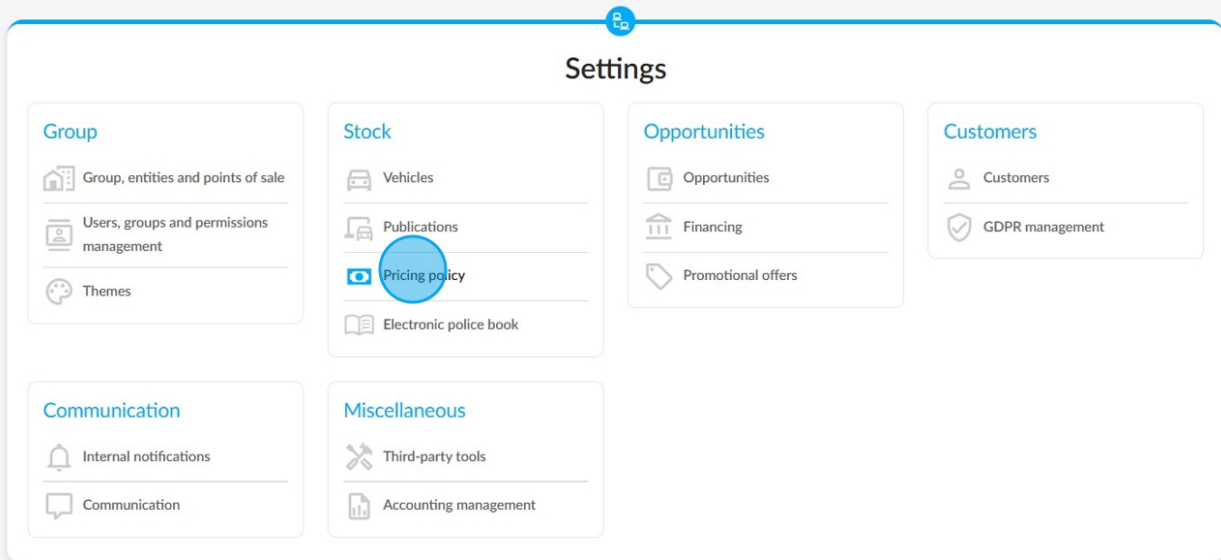
1

As the platform administrator, you can define the conditions that your employees will have to fulfil when trading in electric and PHEV vehicles.

To do this, click on your **initials** on the OpenFlex home page to access the platform **settings**.

The screenshot displays the OpenFlex platform home page. At the top, there is a navigation bar with icons for Home, Vehicles, Leads, Opportunities, Customers, and Management. The user's initials 'AA' are visible in the top right corner, next to the text 'bee2link PP Audrey V. Point de vente Anglais'. A dropdown menu is open, showing the user's role as 'Administrateur ADMINISTRATEUR' and the user's name. The menu includes options for 'Application language' (set to 'Anglais'), 'Notifications', 'Settings' (highlighted with a blue circle), 'Help centre', and 'Sign out'. Below the navigation bar, the main content area features the 'Groupe central autos' logo, a 'My shortcuts' section with three cards (2654 Couleur, 52 Mes opportunités..., 53 Voiture entité Rom...), and a 'Priority tasks' section with a task 'Electronic police book' (134 entrées sont en attente) and a 'Déclarer les entrées' button. A calendar view for April 11th is also visible, showing a delivery appointment for offer n°29070 with John TEST.

2 Then click on "**Pricing policy**", which you will find under the "**Stock**" heading.



3 Next, select the '**UV trade-in value**' menu to set how SOH diagnosis will impact the trade-ins.

SOH diagnosis information is not mandatory by default.

In this configuration, if an employee omits to provide information on the state of the batteries of electric and PHEV vehicles during a trade-in estimate, they will still be able to complete the procedure.


### Pricing policy

SYNTHESIS UV SALES VALUE TRADE-IN VALUE UV OTHERS ▾

Display the configuration:  [Add a new configuration](#) [Delete](#)

Professional / private margin SOH diagnosis Expenses UV Reconditioning costs UV standard reconditioning fee Automatic validation

#### Setting up SOH diagnostics [Modify](#)

 By making SOH diagnosis compulsory, the user will not be able to finalise the trade-in estimate until the dealership diagnosis has been carried out and the SOH score has been entered.

SOH diagnosis as part of the recovery process is **not compulsory**.

4

View of the various non-mandatory fields to be filled in to give the SOH score of a battery when estimating a trade-in:

### Estimate a vehicle

Make/Model   Trim   Engine and transmission   Design   Options   History   **Vehicle's state**   Synthesis

#### 7.2. State of the vehicle

#### Battery status

SOH score <input type="text"/> %	Date of certificate <input type="text" value="Select date"/>
Expiry of certificate <input type="text" value="Select date"/>	Pdf certificate <div style="text-align: center; border: 1px solid gray; padding: 5px; width: fit-content; margin: 0 auto;">+ Add a document <small>Max. size: 50Mo</small></div>

5

On the other hand, if you decide to make this information compulsory, your employees will have to fill it in to be able to finalise a trade-in estimate.

### Pricing policy

SYNTHESIS   UV SALES VALUE   **TRADE-IN VALUE UV**   OTHERS ▾

Display the configuration  [Add a new configuration](#) [Delete](#)

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Professional / private margin**SOH diagnosis**ExpensesUV Reconditioning costsUV standard reconditioning feeAutomatic validation

#### Setting up SOH diagnostics

By making SOH diagnosis compulsory, the user will not be able to finalise the trade-in estimate until the dealership diagnosis has been carried out and the SOH score has been entered.

SOH diagnosis as part of the recovery process

Validate

Cancel

**is not compulsory**


is mandatory



8

Information on the SOH score of batteries can be found in the following documents:

- The trade-in description file.
- On trade-in offers.
- On the internal UV expertise.
- On the internal counter- expertise.

Agreement number and date : 29132 08/04/2025	<b>TRADE-IN DESCRIPTION FILE</b>	
	Point de vente Anglais 16B Rue Guepet 71100 Chalon-sur-Saône Phone Fax	
<b>VEHICLE</b>		
<b>PEUGEOT 208 Electrique 50 kWh 136ch Active Pack</b>		
12/04/2022 7,600 Mi Electrique		
Numberplate : GF123KO	First hand	<input type="checkbox"/>
Power : 100 kW / 136 HP - 4 HP	Mileage guaranteed	<input type="checkbox"/>
Type of gearbox : Boite automatique	Metallic	<input checked="" type="checkbox"/>
Chassis number : VF484894999996121	Destined for scrapyard	<input type="checkbox"/>
Seats number : 5	Pledged vehicle	<input type="checkbox"/>
Origin : Private		
External colour : Blue		
Internal colour : Black		
<b>SOH score : 76 %</b>		
Funding type : Cash		
Estimated trade-in date : 08/05/2025		
Repair costs : 762.06 €		

Setting the SOH score to be achieved for automatic validation of trade-ins:

9

To ensure that the batteries of electric vehicles or PHEVs are in good health, a minimum value must be reached when they are inspected (*SOH score*).

If this value is reached, the vehicle will be automatically approved for trade-in.

By default, the minimum SOH score is set at 75%.

### Pricing policy

SYNTHESIS   UV SALES VALUE   **TRADE-IN VALUE UV**   OTHERS ▾

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Display the configuration:  [Add a new configuration](#) [Delete](#)

Professional / private margin   SOH diagnosis   Expenses   UV Reconditioning costs   UV standard reconditioning fee   **Automatic validation**

**Set up values by default** [Modify](#)

The minimum price of trade-in is **£500.00**.

The maximum age of the vehicle is **20 years**. ⓘ

The minimum SOH score required for automatic validation is **75%** below this threshold, manual validation will be required and the trade-in estimates will not be sent directly to the auctions; a validator will have to send them manually.

**Set up my automatic trade-in value validations**

10 This can be increased or decreased by the platform administrator.

*Price policy / Trade-in value / Automatic validation / Set default values.*

### Pricing policy

SYNTHESIS   UV SALES VALUE   **TRADE-IN VALUE UV**   OTHERS ▾

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Display the configuration bee2link PP Audrey V. [Add a new configuration](#) [Delete](#)

Professional / private marginSOH diagnosisExpensesUV Reconditioning costsUV standard reconditioning feeAutomatic validation

#### Set up values by default

The minimum price of trade-in is  £

The maximum age of the vehicle is  years ?

The minimum SOH score required for automatic validation is  % below this threshold, manual validation will be required and the trade-in estimates will not be sent directly to the auctions; a validator will have to send them manually.

ValidateCancel

11 **Reminder:** if the SOH score is not compulsory and a salesperson who does not have the right to validate opportunities omits to enter it when estimating a trade-in, the trade-in will have to be validated manually by his or her manager.

### Estimate a vehicle

✓✓✓✓✓✓✓8

Make/Model   Trim   Engine and transmission   Design   Options   History   Vehicle's state   Synthesis

#### 8. Valuation of your vehicle

+ New price request🔒 Calculate the future valuePrint the description sheetAdd a comment

**SYNTHESIS**   HISTORY

SOH score to low.

Awaiting validation ?

6 440,28 €

Incl. VAT

[See details](#)

RENAULT


ZOE E-TECH ELECTRIQUE

R135 - MY22  
ICONIC

Last comment by Paul CROCHET

Check the owner manual

[View history](#)





At the end of the online trade-in process, your customer will be reminded of the importance of the impact of the SOH diagnosis on the amount of a trade-in estimate.